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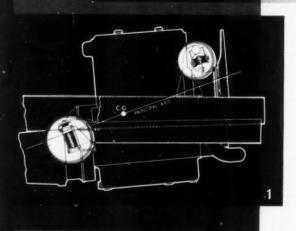
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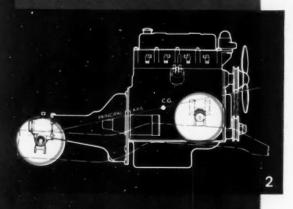
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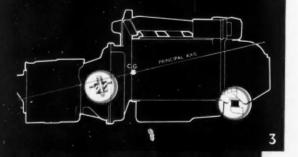


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## ENGINE SUSPENSION







If practical considerations could be ignored there would be no problem in providing the ideal suspension for every motor vehicle engine. Mountings would be disposed symmetrically about all three principal axes of inertia and fitted on the longitudinal axis on the lines of "Floating Power" — the suspension technique developed by Metalastik in this country. Such an arrangement is not often convenient and the most successful engine suspension is generally a compromise, simulating as closely as possible the characteristics of the ideal but respecting the claims of easy installation and other technical and economic factors so often at variance with theoretical perfection.

Examples of Metalastik suspension in Figs. 1, 2 and 3 illustrate how a combination of sound theory, appreciation of the practical and choice from an unequalled range of mounting units, bring maximum smoothness to different types of engine.

The suspension in Fig. I with the high front mounting resembles more closely the original "Floating Power" conception than is now usual. Secondary out-of-balance forces and a flexible chassis necessitate mountings with a large degree of vertical and rotational flexibility, hence the use of shear mountings at all three points. Pre-compression of the rear mountings permits higher stressing without loss of fatigue life.

Fig. 2 shows a typical suspension for a 4 - cylinder motor car engine. Interleaved sandwich mountings are below the principal axis but 'focused' in 'V' formation to give the same rotational characteristics as mountings fitted higher but with their compression axes in a vertical plane. The Metaxentric bush at the rear controls fore-and-aft movement and has a higher deflection than a concentric type.

For the 3-cylinder opposed piston engine (Fig. 3) in which balancing has virtually eliminated the primary, vertical out-of-balance couple, slotted Metacones and the way in which they are fitted, provide high rotational flexibility about the vertical axis essential for insulation of vibration due to a horizontal out-of-balance couple.

Diagrams reproduced by courtesy of the Institution of Mechanical Engineers from "The Suspension of Internal Combustion Engines in Vehicles", by —

M. Horovitz, B.Sc. (Eng.), A.M.I.Mech.E.

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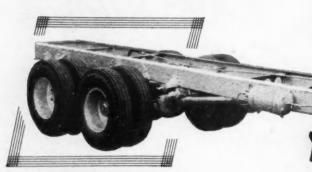
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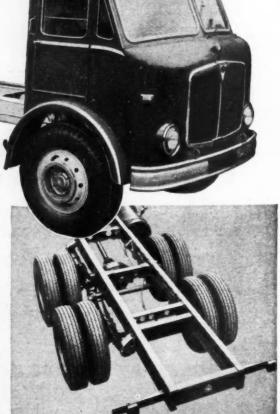
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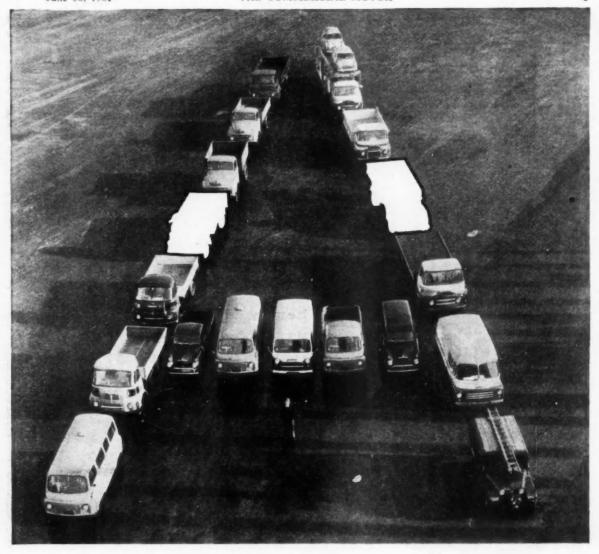
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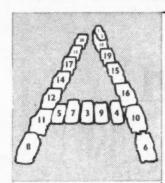
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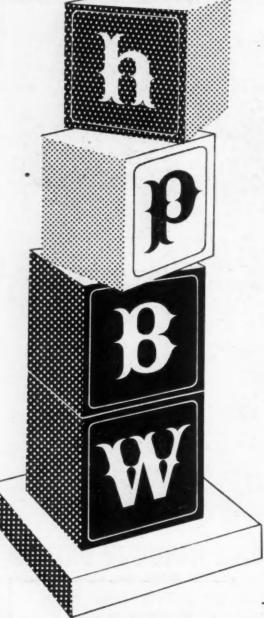
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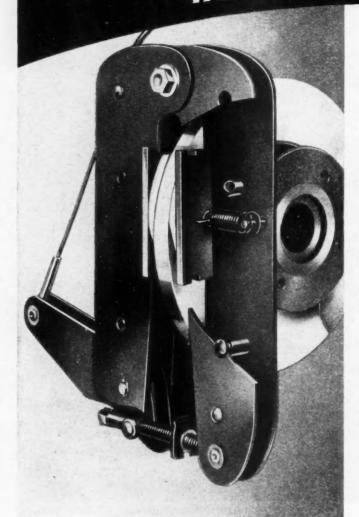
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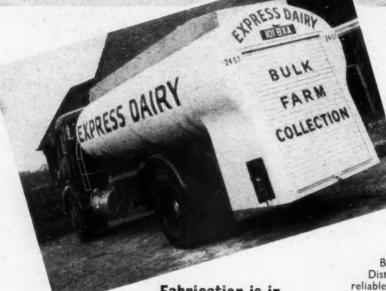












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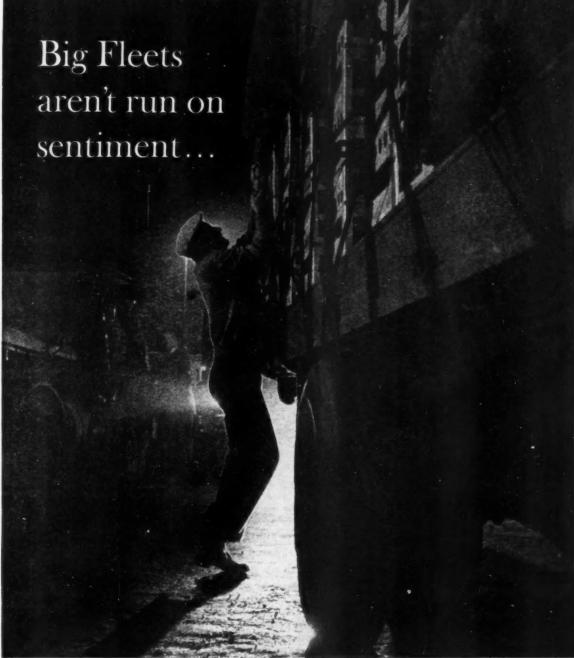
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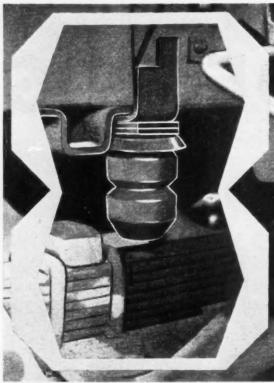
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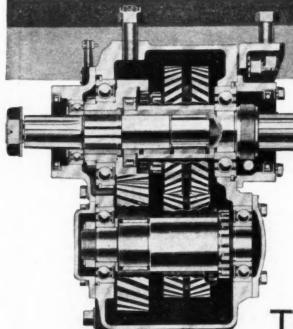
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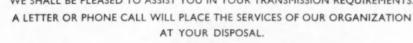
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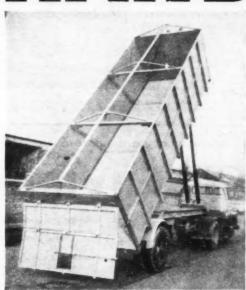
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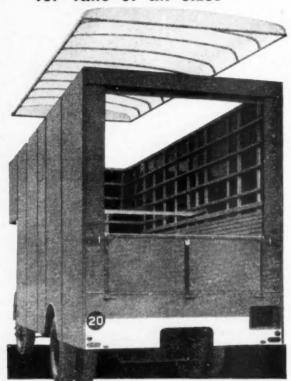
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one-piece translucent roofs simple drop-on fixing for vans of all sizes



Cascalite van roofs admit 75% of full daylight and are completely weather-proof-for there are no seams to leak, Vans of all sizes can be fitted as the roofs are available in any length up to 27 feet and any width up to 7 feet 6 inches. Side and end radii of either 6 inches or 2 inches are available. Body builders everywhere are choosing Cascalite translucent roofs for these reasons:

#### EASY DROP-ON FIXING

No bracketing, riveting or welding is necessary with Cascalite van roofs for they have built-in square section of uminium roof sticks fitting into aluminium end castings which are simply boited to the cant rail.

#### PERMANENT WEATHER-RESISTANCE

PREMARKEN WEATHER-MEDISTANCE
The polyester resiniglass threat structure
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molature or extremes of temperature. It
resists too the corrosive action of most
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appearance.

#### TOUGH IN USE

Cascalite van roofs are steel-strons, aluminium-light and highly resistant to damage. The glass first content renders them completely shatterproof and weight-for-weight stronger than steel. Amazingly light they are absolutely right dand will never warp or bend.

#### FLAT SHEETS FOR ROOFING TOO!

Cascalite translucent roofing is now produced in flat sheets of any size up to a maximum of 25 feet long by 7 feet wide.

No maintenance of any sort is required for Cascalite van roofs are virtually in-destructible having a life equal to that of the vehicle.

#### MOULDED SECTIONS

Sections with a moulded radius of either 6 inch or 2 inch are also available—to any length or width.

#### SIDE PANELS WITH 'BUILT-IN' COLOURS

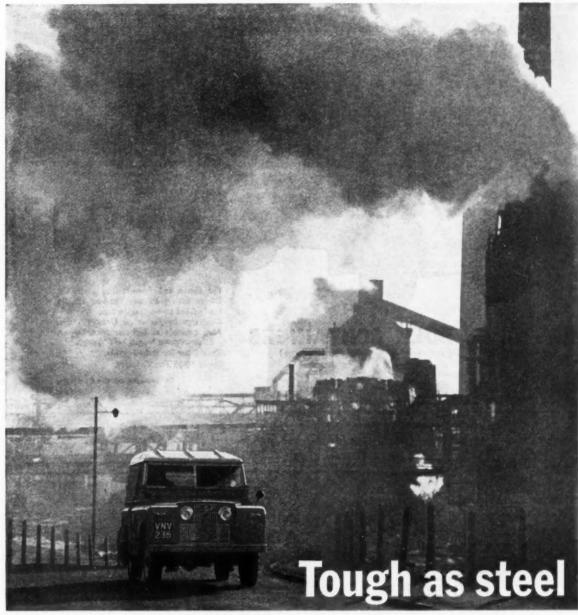
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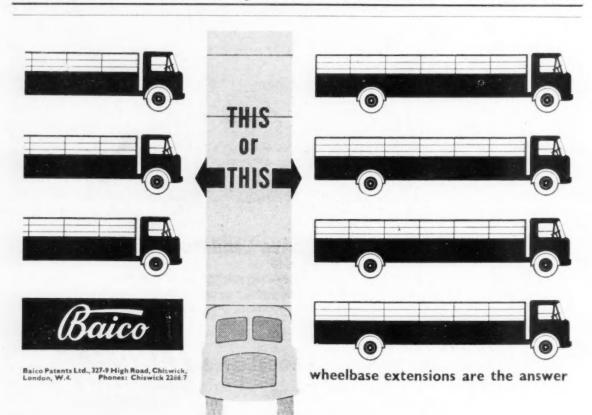
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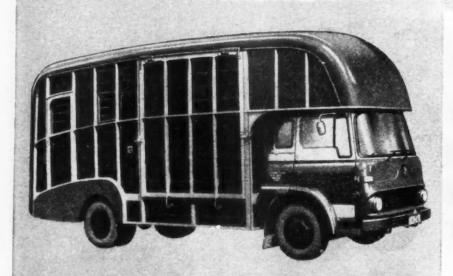


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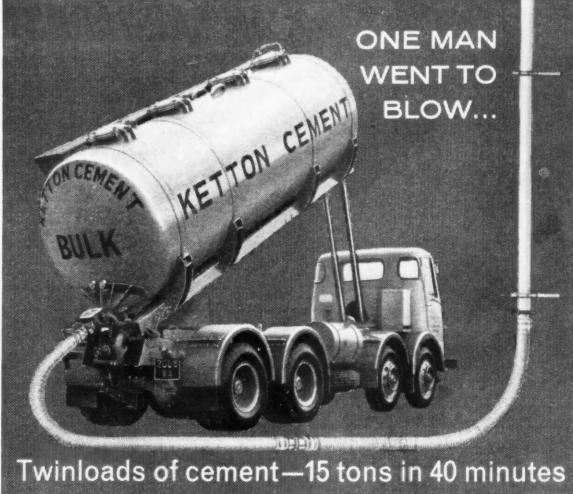
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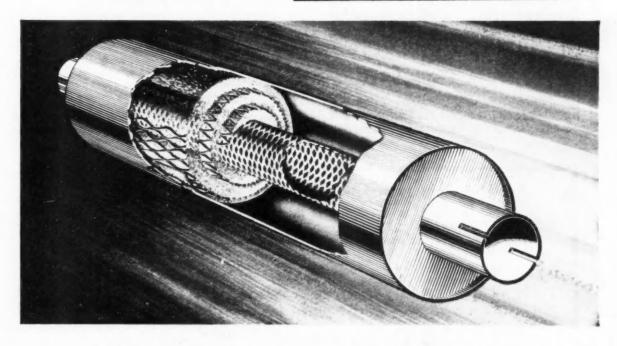
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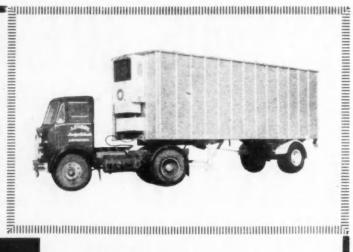
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UNICON Chassisless Semi-trailer

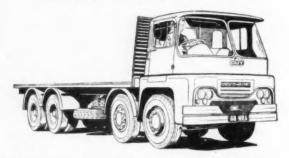


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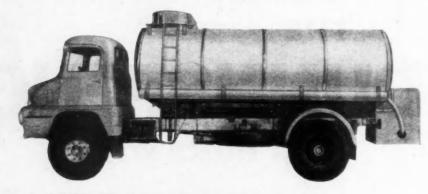
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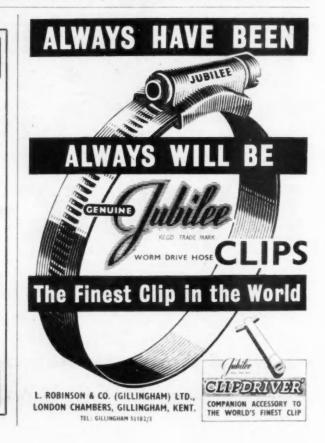
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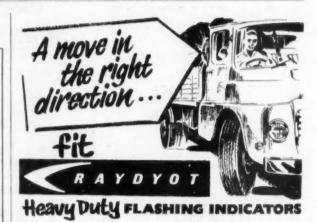
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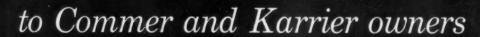
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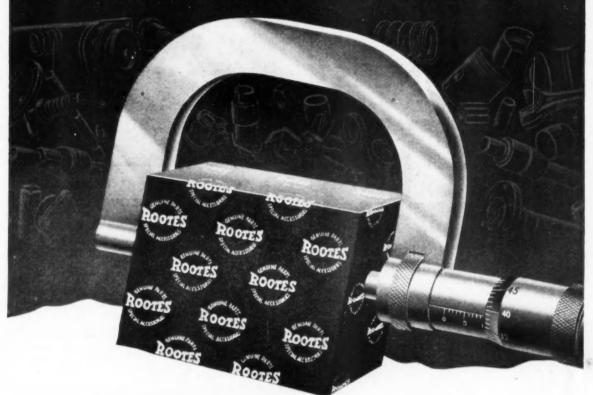
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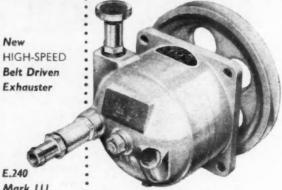
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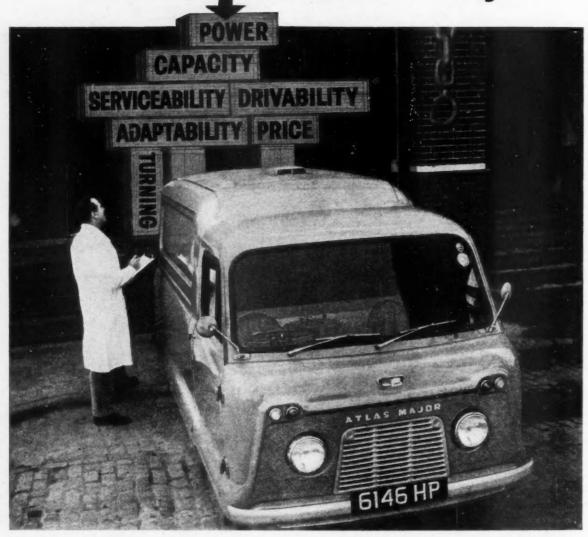
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# Pat for the M.M.B.

THE example of the Milk Marketing Board in their dealings with hauliers engaged in the bulk collection of milk from farms seems a notable exception to the generally accepted view that the control of a project by a large department, whether State-owned or not, is inefficient. Judging by hauliers' reports, the organization of bulk collection schemes by the M.M.B. represents a satisfactory control that offers a reasonable profit margin if the system is exploited to the full by the haulier. Although various regulations must be closely observed, and hauliers must accept the jurisdiction of the Board regarding methods of collection and so on, the scheme is in the best traditions of private enterprise.

Its success depends on close M.M.B. liaison with the vehicle operator, the farmer, the dairy and the equipment maker. There are few better examples of intelligent accord between such a large variety of undertakings.

How close this liaison is, and how it works to hauliers' advantage, is illustrated by a current happening in the North-west. Representatives of the North Western (Eastern) area of the Road Haulage Association and of the Board are discussing, with the Licensing Authority, the question of policy about providing for the fluctuating nature displayed in demand for bulk milk vehicles in the present phase of increased milk production. It has been found that, although sometimes a short-term grant is sufficient to cope with the extra demand, on other occasions something more prolonged is necessary—though still temporary.

Bulk collection of milk is making steady progress that is likely to be accelerated in the coming years. The development of advanced types of pumping equipment and measuring devices is all-important to the future of the system nationally, and the way in which this has been fostered by the Board encourages initiative on the part of the haulier (as well as the maker) to exploit ideas.

The facts that the Board run a fleet of 500 vehicles and that their operations are accurately costed are a guarantee that consultations with the R.H.A. and other bodies on rates schedules are backed by expert knowledge of all the factors involved. Existence of the Board's fleet is not a threat to the hauliers' livelihood.

Experiments by the Board with new systems, often in co-operation with equipment makers and hauliers, give balance to their authority without creating a dictatorial attitude to new developments.

In other examples of successful bulk-haulage projects the majority of vehicles are run by large C-licensed operators, who require no external assistance in the development of bulk transport. But in the case of the smaller hauliers, progress is being frustrated by the impossibility of planning ahead with certainty. This uncertainty is increased by lack of knowledge about the specialized equipment available, by variations in loading facilities and by lack of regularity of loading times. Many hauliers need expert direction and adequate work-security before they embark on a bulk-haulage project.

Control on the lines of the M.M.B. scheme might not be desirable for other forms of bulk traffic, but cannot the benefits of this type of system be provided in some other way?

If suitable traffics can be found, the necessary direction and assistance could perhaps be afforded by the R.H.A. Much is already done on both national and area levels by the R.H.A., but it is possible that more could still be achieved.

A prerequisite to the introduction of bulk transport in any field is guaranteed traffic for a reasonable period, and this can be envisaged as one feasible outcome of negotiation between the R.H.A. and customers.

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- Running a Food Distribution Fleet
- Road Test of a Foreign Tipper

#### Men Who Make **Transport**

# James

THE boy-what will he become?" that catchphrase of years ago has been echoing through my mind. though in what context it was first used has long faded from my memory. It returned to me with considerable force and (I think) agreeable relevance as Jim Slater bade me an affable adieu at the door of a West End restaurant much frequented by businessmen of the more successful sort (he, I hasten to add, having been the host).

Not that he is literally a boy. He's thirty-two, albeit a buoyant and youthful thirty-two: but if no longer a boy, then certainly still a young man. And a director of twelve companies.

So nobody studying, dissecting, contemplating (or what you will) the anatomy of success, could find in the United Kingdom or the United States of America a more illuminating and rewarding subject than this top executive in a hurry.

It is, I think, somewhat wide of the truth to say that successful people invariably reveal the same traits of character, or similar streaks of genius. Take, for instance, the many outstanding men in this industry who have been written about here. One would be hard put to it to discover many common factors that have contributed to their success.

These are motives that look very much the same. There are qualities that seem closely akin. Yet put them to analysis and a formula escapes you. There is, in fact, no formula. God, it was said, makes a man and breaks the

Jim Slater did not know all the right people from the start, nor, so far as I am aware, did his parents. He did not encounter Lord Brabazon or Sir William Black on a golf course and with the confidence fostered by a genuine

Bird's Eye View=

### Premium on Road Safety

ANNOT Mr. Marples put a bit of friendly pressure on his colleague, Mr. Peter Thorneycroft, who, as Minister of Aviation, is proposing to sting the organizers of the Croydon round for the Lorry Driver of the Year title 40 guineas to hire part (a very small part, at that) of the nowdisused Croydon Airport on July 23 when they stage the

I don't care which way it is wrapped up-this still spells to me the placing of a premium upon road safety. It has proved difficult enough over the years to organize a London round without this extra burden on the organizers. These contests are not run to make a profit. Forty guineas might amount to a "give-away" price in a Ministry's astronomical accounts, but is a major problem to a contest such as this.

The amount the Ministry of Aviation originally wanted was 75 guineas—an impossible figure—but energetic representations have pared it to the present figure. Let's have a bit of public-spiritedness from the airborne division of the Civil Service and the news that they'll donate the airport free. After all, it is not in commercial use.

#### Six Next Year?

DEMAND for entries has far outstripped the capacity and the organizers have, at 110, allowed what I would consider the maximum they can handle. I wouldn't be in the least surprised if next year there were as many as 400 entries. To



accommodate these, probably six contests would be necessary But who would run them, and where would they be staged? One thought is on Army Barracks parade grounds (War Office And they might at that, because they are sufficiently interested to sponsor entries in the competition.

#### Keep Off The Grass

WORD of warning to contestants at Croydon. If you A stray on to the grass from the 700-ft. by 400-ft. strip of tarmac which 40 guineas can hire, you will be immediately court-martialled, cashiered, and chased by angry farmers.
The very commercial-minded Ministry has already let out

the grazing rights!

# Derrick Slater



His worth was recognized early .- Mr. J. D. Slater

old school tie tell them—if they had not already received the message—that he was their man. His career was cradled in the office of a firm of London accountants, with whom he was articled for seven years.

His days were spent in learning the meaning of an audit,

and the fundamental difference between profit and loss. In 1953 he qualified as a chartered accountant, thus proving that he had learnt well, and a year later entered industry as accountant of Renu Plating Co., Ltd., so demonstrating that he had an eye for the wider chance.

His worth was recognized early. He was concerned solely with accounts for but a brief interlude. Soon he was appointed secretary and general manager of Renu Plating and two other metal finishing companies within the same group.

How did he come to the A.C.V. Group? Not by meeting the right people in London clubs; not for the reason that his wife was a brilliant hostess—he has no wife; not even by allowing well-known golfers in the group to beat him (he confesses to being an uncertain golfer, anyway, so be sure they would have detected that bit of guile in no time at all).

#### Answered an Advert

He just simply answered an advertisement and got the job. Thus it was that from 1955 to 1958 he was secretary of Park Royal Vehicles, Ltd. He was twenty-nine when he became director of A.E.C. (Sales), Ltd., thirty when he joined the board of A.E.C., Ltd., and a number of associated companies.

"The boy—what will he become?" it would be a rash journalist who would attempt a prophecy!

It is intended as no disrespect to his profession to say that his departure from employment with a firm of chartered accountants was in the nature of a break-out. Accounts, fascinating though they may be, did not make his spirits soar. What then is his speciality?

Perhaps he would admit to none. What his colleagues say is that he has a remarkable gift of mastering the fundamentals of any subject in which he is interested. He quickly gets to the heart of a matter. He likes to find out how things work. And more often than not he sees more implications than the experts. Then he applies his newly acquired knowledge to the wide issues of big business—to the affairs of companies on whose boards he sits.

#### = By The Hawk =

#### The End

HEAR that the "Mulliner" has now been dropped from the title of the bus body manufacturing side of Marshall Motor Bodies, Ltd., who bought the Mulliner manufacturing rights some two years ago. The appropriate activities are now carried out by the "Omnibuses Division" of Marshall's.

Whilst I can appreciate that the fast-expanding Marshall organization has been forced, through volume of work, to thus rationalize, I cannot help feeling a tiny pang of regret at the passing from the p.s.v. scene of the Mulliner name.

#### Any Objections?

A LADY from Brixton has applied to substitute a furniture van for her A-licensed box van. Among the commodities she carries are animals and reptiles.

No snake-charming in court, please,

#### Well Worth While

O RDERS were good at the Construction Equipment Exhibition, Crystal Palace, which closed last Saturday. Within a week, R. Cripps and Co., Ltd., Nottingham, had taken orders for 35 Scammell dumpers, including some for the new Himalayan six-wheeler, whilst Richard Thomas and Baldwins, Ltd., ordered £100,000 of Michigan tractor shovels for handling materials at their new Spencer works, Llanwern.

Another exhibit that received much notice was the Northfield F7 dumper. Three Common Market country representatives between them ordered four.

#### **Concentrating His Interests**

But sometimes an all-rounder has to concentrate on one aspect of his interests rather than another. Today, I suspect, it is exporting and the progress of such organizations as A.E.C. Vehicles (S.A.), Ltd., A.E.C. Central Africa (Pvt.), Ltd., Barreiros—A.E.C., S.A. (of all of which he is a director), that attract the major part of his thought and energy.

Indeed, less than a week after I met him he was off to Africa on an extended tour. So, though as commercial director of A.E.C. he is responsible for the commercial aspects of most of the company's activities, he plays a leading rôle in the development of overseas markets for A.E.C. chassis and engines. Already he has made himself aware, by personal contacts, of what goes on in Africa, Australia, New Zealand, America and Canada, among other countries.

Sir William Black said recently: "I think the function of a leader is not to pose as 'The Boss'—but to do his utmost to see that the organization is a happy ship." Sir William, however, is the last man to regard that ship as happy which carries crew members as passengers. There is little room for sentiment in big business and A.E.C. is no bible class!

A.E.C. is growing fast and plans to substantially expand its sales and production over the next few years. Jim Slater is typical of the company which employs him. His ambitions are far from being satisfied.

Look out-here he comes!

H.C. B13

#### Awkward Loads Set Mr. Marples an Awkward Problem

From our Parliamentary Correspondent

THE drafting of regulations controlling the movement of vehicles with long and projecting loads has been delayed by "most violent objections" from road hauliers and industry generally.

hauliers and industry generally.

Admitting this in the Commons last week, Mr. Ernest Marples, the Minister of Transport, observed: "I was in honour bound to consult them to see whether we could achieve our objective without imposing intolerable burdens on industry."

This was a very complex matter and if the Ministry was not very careful in framing the regulations it would impose a great burden on industry which would raise costs, went on Mr. Marples.

If he could achieve both efficiency in industry, and at the same time get the smoothness in the flow of traffic that he was after, surely that was the best thing to do.

#### **Modifying Proposals**

As a result of meetings with the interests concerned, it seemed probable that the Ministry's proposals could be so modified as to reduce the burden on industry without impairing their effectiveness, the Minister told M.P.s. Some complex technical points were involved and the drafting of the regulations would inevitably take time.

Lt.-Col. J. K. Cordeaux (Cons., Nottingham Central) said he appreciated that the framing of these regulations was a complex business, but five months ago the Parliamentary Secretary said Mr. Marples needed no urging in the matter, and was on the point of announcing his decision.

Did the Minister realize that at almost exactly the same time as that answer was being given the jib of a mobile crane was tearing out the top deck of a passenger bus in Nottingham? He asked the Minister to view the matter with rather greater urgency.

#### Opening the Door

WHEN Goode Bros.. of Longtown. Cumb, applied at Carlisle on Monday for a B licence for three of five vehicles on a contract A licence only recently granted, Mr. G. W. Duncan, the deputy Northern Licensing Authority, said: "I think it would be quite wrong that contract licences which are as recent as these should be converted into B licences to carry within 140 miles. It would be opening the door too far."

He granted a B licence for two vehicles to carry within 140 miles of Longtown.

#### NEW FLY-OVER

GATESHEAD Corporation are to construct a fly-over 2,000 ft. long connecting the new Felling By-pass with the Great North Road at Gateshead.

## Goods Vehicles Banned From Going Through a City

GOODS vehicles exceeding three tons unladen weight are now banned from using certain roads in Gloucester as through routes. The Minister of Transport has confirmed an order to this effect made by Gloucester County Borough Council. Goods vehicles affected by the order must now use the by-pass, construction of which was completed in 1959.

A survey of traffic after the completion of the by-pass showed that more long-distance traffic was passing through the congested city centre than was using the by-pass, although, say the Ministry, it is quicker to use the by-pass. In view of

the serious congestion in the city centre, the Council made the order and submitted it to the Minister of Transport for confirmation.

To meet the needs of long-distance drivers, arrangements have been made for a transport café to be provided on the by-pass adjacent to a petrol filling station.

The order is the first of its kind to be confirmed by the Minister, although it is similar to one confirmed during March, this year, prohibiting through motor traffic from using High Street and part of Lichfield Street, Burton-on-Trent, between 8 a.m. and 7 p.m. on weekdays.

#### Action Soon About Vehicle Noise?

THERE was good reason to believe that the Minister of Transport would act to bring into effect anti-noise legislation. Mr. D. W. Robinson, of the National Physical Laboratory, told a three-day conference on noise control at the N.P.L. this week.

By 1938 the technical problems of noise control had largely been solved, he said, and a start had been made on framing legislation. Quite recently the N.P.L. had been looking into the technical problems of the matter again, and had reached a reasonably satisfactory conclusion.

Now Mr. Marples was considering the framing of legislation based on the N.P.L.'s technical recommendations, which were not so very different from those of 1938.

"But this time we have good reason to expect that the matter will be pressed on to political action," added Mr. Robinson.

A sense of proportion was also required. Petty and restrictive legislation must be avoided; it might cost far more than it would save. The noise of motor vehicles in this country was regulated only by some very general provisions of the Road Traffic Act. Prosecutions were disproportionately few compared with the

number of offences committed. More effective control could be established with a suitable meter.

Dr. T. Priede, of C.A.V., Ltd., said in his paper that where silencers proved inadequate to deal with exhaust noise, which was the predominant one connected with internal-combustion engines, it was largely due to considerations of

There was still some scope for reducing the noise of diesel engines by control of combustion. This line was being followed up, and satisfactory results were being obtained.

It was improbable that any appreciable reduction could be achieved in petrolengine noise except by modifying the engine structure.

#### WINDING UP

A N order for the compulsory windingup of Creed of Shepherds Bush, Ltd., haulage contractors, was made by Mr. Justice Plowman in the Chancery Division on Monday, on the petition of Shell-Mex and B.P., Ltd., judgment creditors for £250. There was a supporting creditor for £745. The respondent company was not represented.

#### Edwards Vehicles Transferred

AN application by Contract Hire (Bath), Ltd., to take over five A-licensed vehicles from Edwards Transport (Frome), Ltd., who had been operating under a Committee of Inspection, was partially granted by the Western Licensing Authority, Mr. S. W. Nelson, at Bristol on Monday.

Giving evidence, Mr. Arthur Edwards said that in August last year his company had been granted 10 A-licensed vehicles, but after an appeal by the B.T.C. and other objectors and a further investigation by the L.A., the grant was modified to the five vehicles in question.

Cross examined by Mr. G. Mercer, for the objectors, Mr. Edwards denied that only three of the vehicles were in fact roadworthy. Two vehicles had met with accidents and had, at various times during the past 12 months, been substituted for roadworthy vehicles. Further pressed about this he agreed that only four vehicles were effective on the licence.

Mr. Mercer submitted that the application must relate to the business which was being taken over, and they were only concerned with four vehicles. The objectors would be satisfied if a grant was made for this number.

Giving his decision, Mr. Nelsongranting four vehicles—said: "This is, I hope, the end of a long and distasteful business, from my point of view."

#### MORE CLEARWAYS

A FURTHER 490 miles of clearways are to be designated this summer. Announcing this last week, the Minister of Transport said he hoped to bring them into operation on August 1.

So far, he added, 64 miles of clearways had been introduced in the London traffic area, and he intended to add a further 31 miles

in August.

#### British Conversion For German Makes

AFTER extensive investigations of York third-axle conversions three important German vehicle manufacturers —Krupp, Magirus-Deutz and Mercedes-Benz—have officially approved this equipment for use on their vehicles. These decisions follow a recent visit to Germany by Mr. W. P. Bloomfield, manager of York's third-axle division, who states: "We are already in an advanced stage of negotiations with several other leading European commercial vehicle manufacturers, and I expect we shall have official approval of our third axles from them all very soon."

Krupps of Essen now approve York third axles for their entire commercial vehicle range of rigids, wherever applicable, and have shown particular interest in this conversion for use on the Widder medium-capacity model. Magirus-Deutz are stated to be keen to use York third axles on several of their export vehicles and, in fact, the original contact with Magirus was made as a result of the visit to York's earlier this year of Mr. T. Suthian, managing director of Thai Pradith Co., Ltd., Bangkok, Thailand.

None in Europe

As recorded in our March 31, 1961, issue, Mr. Suthian was unable to find the third-axle conversions he wanted on the European mainland, so he placed an initial order for four York XD8 sets. Thai Pradith Co., Ltd., are Magirus distributors for Thailand.

Mercedes-Benz models for which York conversions have been approved are the 322, 327 and 338 types, all of which are available in Great Britain and which can now be ordered as converted six-wheelers. Daimler-Benz, A.G., asked Mr. Bloomfield during his visit, to appoint an authorized fitting agent for York third axles in West Germany, and negotiations to this end are now under way.

MERCEDES-BENZ WITH PRIMROSE AXLE .

THE first third-axle conversion to be applied to a Mercedes-Benz chassis in this country is at present being carried out by the Primrose Third Axle Co., Ltd., Clitheroe, Lancs. The chassis being converted is an LP327 model, which has a gross rating of 13 tons as a solo fourwheeler. The conversion has been carried out at the request of Lawler Motor (Sales), Ltd., Deptford, London, S.E.8.

### The Passenger Insurance Bill is Dead

FROM OUR PARLIAMENTARY CORRESPONDENT

THE Motor Vehicles (Passenger Insurance) Bill met its expected end in the Commons last Friday—but in a way that no one had foreseen.

When the Bill was called, its author, Mr. John Cronin (Lab., Loughborough), referred to the campaign which had been conducted against it—he alone had received about a thousand letters—and said he wanted to withdraw the measure.

He pointed out that there was a serious social evil to remedy, with thousands who were injured every year on the roads unable to obtain redress or damages. It would be necessary for the Government to take some effective action at an early date, but this evil could not be remedied by a Bill which put a very heavy burden on insurers.

Mr. Cronin's proposal did not please Mr. Charles Pannell (Lab., Leeds West), one of the Bill's sponsors. Complaining that he had not been consulted, he said that he objected to the withdrawal of the Bill in this fashion.

He was still talking when the time came for the debate to end—and that settled the fate of the Bill. It will be discussed no more, and so has no chance of becoming law.

### Vehicles Licensed in West Came Into South Wales, Tribunal Told

FOUR South Wales hauliers objected, on appeal to the Tribunal, to a decision of the Western Licensing Authority granting an additional 9-ton articulated vehicle on ordinary A licence to J. Smith (Bicknor), Ltd.

Mr. C. R. Beddington appeared on behalf of the four companies—I. Cresswell (Ebbw Vale), Ltd., E. B. Rees, Ltd., F. A. Parfitt (Transport), Ltd., and J. M. Watkins—and Mr. J. R. C. Samuel-Gibbon appeared on behalf of the respondents.

Mr. Beddington told the Tribunal that the public inquiry into the application for three additional vehicles was held on December 30. The Licensing Authority granted one vehicle, the normal use being mainly to carry culverts, machinery, and scrap.

The respondents, he said, were hauliers in the Forest of Dean area close to the South Wales border. They entered the haulage business in 1954 with vehicles on special A licence. At the time of the application they had built up a fleet of

28 vehicles, 21 on A licence and seven on B.

He submitted that the documentary evidence of the inquiry was unsatisfactory. It was extremely confusing. In May last year, said Mr. Beddington, exactly seven months before the public inquiry, there had been another inquiry in which the respondents were granted three additional vehicles of maximum carrying capacity.

It was plain that Smith's vehicles went into South Wales and competed for traffic with the local hauliers, whom he

represented.

"At the time of this inquiry, in December, it was far too soon for the Licensing Authority to be able to assess the effect of his recent grant of additional tonnage to the respondents. The application and the decision were both premature," he said.

There were also various unsatisfactory features in the conduct of the inquiry. There were various aspects which were quite undesirable and would call for some

comment from the Tribunal.

For the respondents, Mr. J. R. C. Samuel-Gibbon said Mr. Beddington based his case on an attack on the figures produced, taking into account the fact that three vehicles granted only seven months before the public inquiry did not come into operation in time to appear fully in the figures. But, he said, customer witnesses had given evidence of recent difficulties in acquiring transport at times after the three vehicles came into operation. The last of the three vehicles came into operation in December last, but one witness spoke of wanting to clear his factory just before Christmas and Smiths were unable to help.

The Tribunal reserved its decision.

RISE FOR WINCANTON MEN

BASIC pay rates for workers employed by the Wincanton Transport and Engineering Co., Ltd., have been increased by 11s. a week.

BIGGER, FASTER BUSES SOON

THE promised increase from 30 to 40 m.p.h. in the speed limit for buses and coaches outside built-up areas will soon be implemented.

Mr. John Hay, Parliamentary Secretary to the Ministry of Transport, said last week that appropriate Regulations amending the First Schedule to the Road Traffic Act were about to be laid before the Commons. They would come into effect once they had been approved by both Houses of Parliament.

Mr. Ernest Marples, the Minister, announced that August 1 had been fixed as the date when the maximum permitted dimensions of public service vehicles would be increased from 30 ft. by 8 ft., to 36 ft. by 8 ft. 2½ in.



#### Mr. H. J. Northeast, general sales manager of Dunlop Chemical Products Division, Birmingham, has been elected chairman of the Midland Market Research Group for 1961-62.

Mr. John Howard has been appointed chief engineer, fuel injection, of Simms Motor Units, Ltd., consequent upon the promotion of his predecessor, Mr. T. Paterson, to the post of technical manager.

Mr. Geoffrey G. Fearnley has been appointed traffic superintendent, Accrington transport department, in succession to Mr. P. A. Ellis who has taken up a similar position with the Bury undertaking. Mr. Fearnley was formerly with Bolton transport.

The National Co-operative Traffic Managers' Association have appointed Mr. W. A. Lax, Bradford and District Society's traffic manager, as chairman, and Mr. J. H. Hadfield, Midland area manager, C.W.S. Motor Trade department, as vice-chairman.

Mr. R. E. W. Holmes has been appointed regional manager of A.E.C.'s East Central region with effect from tomorrow, following the resignation of Mr. T. R. Ward. At the same time Mr. M. O. Windemer will take up the appointment of area manager, based on Nottingham, replacing Mr. K. R. W. Radford, who has joined the staff of A.E.C. Australia (Pty.), Ltd. Mr. Holmes has recently returned from Southern Rhodesia, and Mr. Windemer was previously a member of the A.E.C. sales staff at West Bromwich.

Mr. A. T. Wilford, director of research, London Transport, retired today at the age of 68. He entered the service of the former Underground Companies in 1920 as chemist with the London General Omnibus Company and became chief chemist in 1926, a post which he continued to occupy under the London Passenger Transport Board. He became superintendent of laboratories when the Laboratory Services of the London Transport Executive were centralized in January, 1949, and in May, 1950, he was appointed to the new post of Director of Research.

# Men in The News

Mr. John Howard, chief engineer, fucl injection, Simms Motor Units, Ltd. (left), and Mr. G. N. Peters, Southern divisional manager, Shell - Mex and B.P., Ltd.

Mr. H. L. Caldwell, of Bolton, has been appointed rolling stock superintendent with Darlington Corporation transport department.

Mr. E. M. Heap, joint managing director of York Shipley, Ltd., refrigeration engineers of North Circular Road, London, N.W.2, has been appointed to the board of Le Froid Industriel Brissonneau-York S.A., of Paris.

Mr. B. M. Garner, since 1950 deputy export sales manager of Perkins Engines, Ltd., has been appointed deputy general planning and procurement manager of the Perkins Group of companies. This is a new post and Mr. Garner, who is 41, will have wide responsibilities in connection with engine sales and materials pro-

Mr. G. N. Peters has been appointed divisional manager, Southern division, Shell-Mex and B.P., Ltd., in succession to Mr. A. H. King who has retired. Mr. Peters, 34, held appointments in head office, the Eastern Counties, and was divisional manager, Northern Irish division, Shell-Mex and B.P., Ltd., before he became divisional sales manager (retail), Southern division, in 1960.

Mr. Arthur Swain, manager of the Manchester branch of Shell-Mex and B.P., Ltd., has been promoted industrial sales manager for the North-Western division. Mr. Swain joined the company 33 years ago. He went to Manchester in 1937 as a technical sales representative, was appointed divisional lubricants manager in 1951. He returned to Manchester in September last year to manage the Manchester branch.



#### Nicholls of Brighton Taken Over

FLEET of over 700 vehicles figured A in a take-over bid last week. It was the haulage company of Nicholls and Co. (Brighton), Ltd., the issued capital of which was acquired by the Associated Coal and Wharf Companies Group for £200,000. A.C.W. has also decided to repatriate Nicholls' loan capital of some £300,000.

The founder of Nicholls, Alderman Arthur Nicholls, a former mayor of Brighton and chairman of the Corporation transport committee, will continue to be associated with the company, but will deal with development.

#### Ewer's Bigger Profit

A CONSOLIDATED trading profit of £153,318 for the year 1960 is reported by George Ewer and Co., Ltd., Stamford Hill, London, N.16, compared with £142,233 for 1959.

In his statement to shareholders. Mr. J. H. Ewer, chairman, says that the company's haulage section continues to expand very satisfactorily, an important new development being the purchase of several maximum capacity road tankers which are now under long-term contract to one of the major oil companies.

#### Bus Control by TV

LEEDS city transport committee have decided to hire equipment to control buses by closed-circuit television at a cost of £1,150 a year. It is expected that the system will be in operation in three

The system is being introduced to secure better control of buses at peak hours, as well as on special occasions.

#### Forthcoming Events

- September 17. Lorry Driver of the Year Contest, National Final, Fort Dunlop.
- September 21-October 1.-Frankfurt Motor Show. October 5.—Institution of Municipal Engineers, "Planning for Traffic" Convention, Central Hall, Westminster.
- October 5-15,-Paris Motor Show. (Cars only). October 17-18.-Road Haulage Association Confer-
- October 18-28. Earls Court Motor Show.
- October 24-27. Royal Dairy Show, Olympia. October 28-November 8.-Turin Motor Show.
- October 31.—British Electrical and Allied Manufacturers' Association Dinner, Grosvenor House. Park Lane. London. November 16-18.—Scottish Show. Kelvin Hall.
- November 10-18.—Scottish Show, Kelvin Hall, Glasgow,
  November 13-16.—National Maintenance Conference and Exhibition, Central Hall, Westminster,
  1962

  April 30-May 5.—F.I.S.I.T.A., Ninth International Automobile Technical Congress, Church House, Westminster,
  May 15-17.—Public Transport Association Conference, Harrogate,
  May 29-June 1.—Institute of Transport Congress, Cardiff.

#### Perkins-Wankel Agreement

A N agreement has been signed under the terms of which F. Perkins, Ltd., may manufacture NSU-Wankel rotary engines under licence in the United Kingdom. The agreement was reached with the patent holders, NSU Motorenwerke, A.G. and Wankel G.m.b.H., and enables Perkins to manufacture petrol marine engines and diesel units. A Perkins spokesman said earlier this week, "As the company plans to undertake extensive development work on these motors it is unlikely that they will be marketed for some time.'

No Wankel engines are at present being built on a production basis in Europe as yet, although Curtiss-Wright of America are manufacturing large units embodying the Wankel principle. Several experimental engines have, however, been giving satisfactory results in private

#### Traffic Level Dangerously Low

DROPOSALS for increased fares. estimated to bring in revenue of £137,341, were granted to the North Western Road Car Co., Ltd., and their joint operators at Stockport on Tuesday. The principal reason for the increases was to offset expenditure amounting to £163,722, £109,770 of which had resulted from the recent wage award to the staff.

Mr. D. L. Fytche, traffic manager of the company, said that since their last fares increase in July, 1960, the number of passengers had decreased, and stage carriage traffic was now being carried at a dangerously low level. Revenue of £150,000 had been expected from the last fares increase but it had only brought in £120,000.

#### **Tipper Granted**

AT Carlisle on Monday, the deputy Northern Licensing Authority granted an additional tipper on A licence to J. A. Pickthall and Sons, of Cleator Moor. Mr. H. Pickthall, a partner, said: "This vehicle will be fully employed. I've spent £18,000 on hired haulage."

The deputy Authority, Mr. G. W. Duncan, said: "The figures produced have shown a tremendous increase in business. I don't see why an old established firm like this, carrying a wide variety of goods, should be restricted."

#### **EXCESS FUEL REGULATIONS**

WHEN the new Regulations dealing with the excess fuel device on diesel engines comes into force at the beginning of next year, controls on existing vehicles will have to be removed from the cab by the following July.

Announcing this in the Commons last week, the Minister of Transport said that from the beginning of 1962 it would be illegal for a driver to use the excess fuel device while the vehicle was in motion, or for the device's control to be placed in the cab of new vehicles.

#### He Knows . . .

Mr. G. W. Duncan, the deputy Northern Licensing Authority, told a public inquiry in Carlisle this week: "When you buy hay you want it moved as quickly as possible, not left about. I know how difficult it is getting things done."

Mr. Duncan was once a farmer

#### No Haulier Objections

LOYDS TRANSPORT AND WARE-HOUSING (MANCHESTER), LTD., appealed to the Tribunal against a decision of the deputy North Western Licensing Authority refusing to grant them a B licence for seven vehicles.

Mr. J. R. C. Samuel-Gibbon, for the appellants, said the company wanted the vehicles on B licence for use when units of their A fleet were off the road for maintenance and repairs. Since 1952, earnings had increased by very nearly 50 per cent., vet the fleet had hardly increased in size

The increase was mainly due to the use of the applicant's own vehicles and not attributable to hired transport. An average of 7.2 vehicles were off the road throughout the year.

No road operators objected to the application because they knew they could not be harmed by it, he said.

The chairman, Sir Hubert Hull: "They also know that if this goes through they can do the same.

A decision had not been reached at the time of going to press.

#### ALL THEIR OWN WORK

EXHIBITS of more than 50 companies in the Owen organization were shown at the Fourth Engineering Convention of the Rubery Owen Group in Birmingham this week. Particular highlights of the convention included a demonstration of Conveyancer fork lift trucks with a wide variety of attachments.

#### No Double-deckers for Express Service

A THIRD attempt to get permission to operate double-deck buses on express camp services by Silver Star Motor Services, Ltd., of Porton Down, near Salisbury, was turned down by the Western Traffic Commissioners at Bristol on Tuesday after a three-hour hearing.

The company wanted to use Atlantean vehicles on their week-end express services for Servicemen from Porton Down to Liverpool and Swansea. Wilts and Dorset Motor Services, Ltd., objected to both applications, and S. C. Shergold to that of the Liverpool service.

Mr. P. E. G. Mather, for Silver Star. admitted that double-deck buses were not usually used on express services of this kind, but he submitted that if this tradition were to be preserved there would never be any headway in public service transport.

Refusing the application, the chairman, Mr. S. W. Nelson, said no fresh evidence had been brought forward to persuade them to alter their previous decision. There was all the difference in the world between a regular service operating daily and a service like the present one which was only necessary " as required " to meet Servicemen's wishes.

#### BUILDING DRIVERS GET MORE

THE working week for building trade transport workers has been reduced from 461 hours to 44 hours a week. The weekly wage rates have been increased by 12s., and the payment for nightwork has gone up from 4d. to 8d. an hour. Subsistence has been increased by 2s. to 17s. The agreement covering cost-ofliving wage changes has been amended to take account of the shorter week.

#### £145,000 INCREASE IN COSTS

THE wage award to company bus workers, which came into effect last month, will cost Southdown Motor Services, Ltd., £145,000 a year. Mr. R. P. Beddow, the chairman, said this at the company's annual meeting on Tuesday.

#### Micrograms . . .

Girling On Rails: Girling disc brakes are to be fitted to 212 coal wagons by British Rail-

They've Moved: J. W. Capstaff (Transport), Ltd., have changed their address to Earlsway, Team Valley Estate, Gateshead, 11.

Trojan: Faith Auto Service (Southern), Ltd., of Eastmead Estate, Ashford, Kent, have been appointed distributors of Trojan Batteries for Kent, Sussex and Surrey.

their new Quick Service department, County Motors (Ashford), Ltd., have completed another stage in their expansion programme. They were appointed Ford Main dealers in 1957. Further Expansion: With the opening of

Seven League Boots: A number of Bedford CA vans fitted with Perkins Four 99 diesel engines are in operation with the Saxone Shoe Co., Ltd., and overall consumptions have worked out at 46 m.p.g. As a result, further vehicles are to be converted. New Branch: A new branch office has been opened by The British Wagon Co., Ltd., at Manningham Lane, Bradford, 8, Yorks.

New Bearing Factory: The foundation stone for the new Skefko Ball Bearing factory at for the new Skefko Ball Bearing fa Irvine, Ayrshire, was laid last week chairman, Sir Victor A. L. Mallet.

Sales Move: The head sales office of Whitehouse Industries, Ltd., manufacturers of Philidas self-locking nuts and fixings, has been transferred to new premises at the company's works at Monkhill, Pontefract,

Dominions Trust, Ltd., have issued a new booklet entitled "The Amstel Club" which lists the member institutions of the Club and describes the specialized facilities available uescribes the specialized facilities available to exporters and importers of capital equipment and durable consumer goods. Copies are available free of charge from U.D.T.'s publicity department, 51 Eastcheap, London, E.C.3.

# Flat Fares "Impracticable"

PROPOSAL that a flat rate per mile A PROPOSAL that a hat tall be introduced on bus routes as "the only answer" to increasing fares was put forward at a joint session of the York-shire and East Midland Traffic Com-

missioners sitting in Derby last week.

The proposal came from Mr. H. Bingham, whose council, Chesterfield R.D.C., opposed applications for fares increases by Barton Transport, Ltd., Mansfield District Traction Co., Midland General Omnibus Co., Trent Motor Traction Co., Ltd., and the East Midlands Motor Services. Ltd.

Mr. Bingham told the Commissioners: "We believe it is time the whole fares structure was revised." To his proposal for a flat mileage rate, the chairman, Mr. C. R. Hodgson, commented: "That would not please people who live 20 miles from their work.

Mr. Bingham contended that there would be no undue hardship to people living in North Derbyshire, and suggested that the companies be persuaded to get on with such a revision as soon as possible.

The suggestion was opposed by Mr. J. H. Richardson, general manager of the East Midlands Motor Services, Ltd., who said that a flat rate would be quite impracticable. "For long-distance runs the cost would be enormous. I have never heard the point brought up before," he

Granting all five applications, Mr. Hodgson said that the Commissioners had to take into account the fact that the extra revenue the companies would receive would be less than the amount they had to bear in increased costs. The increases will come into effect on July 2.

#### Midland "Red" Increases Granted

MOST of the fares increases applied for by the Midland "Red" company last week have been granted by the East and West Midland Traffic Commissioners.

The increases include a rise in the minimum fare from 21d. to 3d., an increase in workmen's fares, and a higher scale for single and schoolchildren's tickets.

In a reserved decision, the Commissioners stated that the method of charging for children's half fares would remain unaltered-they would still be charged to the nearest &d. above.

The Commissioners have deferred their decision on the company's proposal to include a surcharge on express carriage services between London and Birmingham on the M1 route, pending consultation with the Metropolitan Traffic Commissioners

#### M.P.s Attack Decline in Rural Bus Services

From Our Political Correspondent

N an attempt to prod the Government into helping country bus services, Mr. Rupert Speir (Tory, Hexham), a leading champion of rural transport, has put down a motion in the House of Commons asking for quick action.

The motion-which soon received support from many Tories-views with concern the continuing reduction of bus services in the rural areas of Great Britain, and draws attention to the hardship imposed on the rural population by the disappearance of public transport facilities.

It warns that this will lead to the further depopulation of the countryside. and says that special steps are urgently necessary to ensure that adequate services are maintained.

House of Commons motions can form the basis of a debate, but there is little chance of this happening in the present case. The Government will need all the time available during the few remaining weeks of this Parliamentary session to deal with the legislation in hand-and until he has come to some decision about the Jack Report, Mr. Ernest Marples, the Minister of Transport, will not be overanxious to be badgered about country bus

But even if the motion does not lead to a debate, it will serve as a valuable indication to Ministers that M.P.s are really concerned about the problems facing rural transport services.

#### Dim Outlook for Hull

THE outlook for 1961-62 was far from bright and the latest figures indicated a deficit of £86,000, which might lead to a further application for fares increases. said Mr. G. H. Pulfrey, transport manager, in his annual report to Hull transport committee.

#### Sheffield Profit

A NET surplus of £12,233 for Sheffield transport department for the year ended March 31, 1961, was reported to the city's transport committee last week. The gross surplus on the year was £677,353, which was £253,713 more than in 1959, when £100,000 was lost through a 17-day strike.

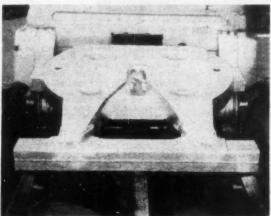
The committee approved an application for higher fares estimated to produce about £160,000.

#### EDINBURGH FARES APPLICATION

THE Scottish Traffic Commissioners last week reserved their decision on an application by Edinburgh Corporation Transport Committee to increase fares.

For the Corporation, Mr. W. M. Little, transport manager, told the Commissioners that if fares were not increased there would be an estimated deficit of £194.000 by next May. Whilst the increases granted last year showed, for the first time in years, a profit, they had since then been committed to a further £200,000 costs.

#### York Introduce Interchangeable Coupling



The new Yorkmatic coupling is seen ottached to the automatic coupling gear of a prime mover, thereby enabling it to he used with fifthwheel - type semi-

'HE York Trailer Co., Ltd., announced last week the introduction of a new form of interchangeable coupling gear which can be used with S.A.E. king-pin type and British automatic coupling gears. The coupling is known as the Yorkmatic, and its list price is £92. The coupling needs no mounting, the only chassis modification required being to the brake lines: this can be carried out by York for an additional £14 if required.

The Yorkmatic can be used to convert any tractive unit equipped with any make of automatic coupling to enable it to be used with a conventional fifth-wheel semi-trailer, or conversely can enable a fifth-wheel semi-trailer to be used with

an automatic-equipped tractive unit. Thus the adaptor can remain attached to either the tractive unit or the semi-trailer. according to an operator's needs. Lighting contacts are provided and the complete adaptor weighs 390 lb. A particular advantage is that it can be transferred from a tractive unit to a semi-trailer without manual handling.

**FULL-POWER** 

# TRACTION

plus **HIGHER** 

# MILEAGE

MEANS



YOU SAVE OFF THE YOU SAVE ON THE ROAD. ROAD. Over sand, gravel, rubble or mud, over the surfaces, the massive traction buttresses of the AVON T.M with central riding ribs gives transmit all your horse-power, eliminating wheel spin, preserving the centre tread for long, trouble-free service.

Despite its rugged shoulder traction pattern the AVON rockiest, roughest, toughest T.M thrives on road work. The deep cut centre tread excellent road performance with even wear - plus the famous Avon, moneysaving higher mileage!

FOR ECONOMY'S SAKE FIT



THE AVON INDIA RUBBER CO. LTD. MELKSHAM, WILTS



#### TODAY'S TOUGHEST TRAILERS NOW HAVE

Yes, there's good news from Cranes-a brand new 16-ton trailing arm tandem suspension that's 3 cwt. lighter than previous suspensions of this type, allowing much greater payload. It's also simpler and cheaper than other trailing tandem suspension systems, incorporating independent suspension of each wheel and progressive springing action to ensure easy riding, whether fully loaded or running empty.

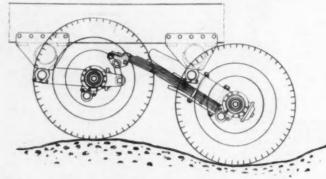
There are no lubrication points on the suspension itself and the use of Ferrobestos bushes and thrust washers eliminates maintenance and greasing as well as damping down movement. Brake transference is also completely eliminated, ensuring 'no hop even on the fiercest braking. Tyres from 8.25 x 20 to 11.00 can be fitted on the same suspension assembly making for easy interchangeability of trailer and tractor tyres.

Tested for toughness, endurance and flexibility over the most arduous road conditions possible at the M.I.R.A. testing ground, the suspension had a completely trouble-free run.

> So there you are, Cranes new suspension is good news all right. Why not write or phone now for full details?



fitted with new "no-hop" suspension.



CRANES (DEREHAM) LIMITED DEREHAM · NORFOLK · ENGLAND

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See how the specially shaped extension from the rear radius arm bears down on the curved spring, giving more progressive suspension and ensuring that both wheels ride easily and independently over any obstacle.

WT/C16 Rev

#### Transport Tribunal Decisions

#### Haulier Told He Must Begin Again

REFUSING to grant an appeal by Taylor's Transport, of Bacup, Lancs, the chairman of the Transport Tribunal, Sir Hubert Hull, said in London on Monday that it was "plainly a case where Mr. Taylor must begin again. The less we say about the deficiencies in the case the better, lest we prejudice another hearing.

The appeal was against a decision of the North Western Licensing Authority. refusing to grant an ordinary A licence for one 4-ton flat lorry.

#### His Own Dangers

Sir Hubert said the defect was in Mr. Taylor's own evidence and the dangers which he had to meet were in his own house, and not of potential objectors.

"It is essential he should be in a position to prove that his present two vehicles are really on the point of being over-occupied. That could only be shown if there were reasonably detailed figures showing, by reference to weights, times and money, what was being done for the predominant customers.

However, he did not think the objectors' evidence was as strong as the Licensing Authority seemed to think and he sympathized with Mr. Taylor.

Mr. J. E. Driver, for Taylor's Transport, said there was an agreed limitation on the normal user, which was to carry textile goods, machinery and requisites for the shoe trade.

#### Against the Evidence

He said the grounds for the appeal were that the decision of the Licensing Authority was against the weight of that the and Licensing evidence. Authority had not given due regard to the material facts which were proved in evidence.

The principal reason for his decision was that he thought the evidence given by the B.T.C., in particular British Railways, was reasonably conclusive as to existing facilities. They appeared to be adequate. Also, he thought that what the applicant's wished to do was to abstract traffic from the B.T.C.

On the question of abstracting, the appellants submitted that if the evidence was looked at as a whole, it did not bear that inference.

The traffic which Taylor's would carry. if the licence were granted, was at present carried by a firm called Williams' Transport. They had not objected to the original application,

#### SOUTH WALES BUS FARES

THE Minister of Transport expects to announce within the next few weeks his decision on the appeal by South Wales local authorities against the decision of the South Wales Traffic Commissioners on increased bus fares.

# London Fish Merchants Win 14-vehicle Appeal

N London on Monday, the Transport Tribunal granted the London Wholesale Fish Trade (Billingsgate), Ltd., B licences for 14 vehicles to carry fish from London railheads to Billingsgate and empty boxes on return.

The Tribunal were giving a reserved decision on the company's appeal against a decision of the Metropolitan Licensing Authority which allowed them only seven

The chairman, Sir Hubert Hull, said the company was a subsidiary of the London Fish Merchants Association (Billingsgate), Ltd., whose members were all wholesale fish merchants in the Billingsgate area.

Objectors to the original application were the B.T.C., and "the real pro-tagonists," E. Goldsmidt, Ltd. The inquiry was held on December 12 last

The facts to justify the application, said Sir Hubert, were few and not really in dispute. For some years before July, 1960, the Billingsgate merchants' requirements for carriage of fish were met by three undertakings, British Railways carriage services, Goldsmidt's, and Oldham's Transport, Ltd.

The division of traffic between them was shown in figures produced for 1959. Some 81,000 tons of fish were carried, British Railways taking 42,000 tons, Goldsmidt's 17,000 tons, and Oldham's

In July, last year, Oldham's informed the Association that they had decided to discontinue carrying into Billingsgate. They agreed to carry provided that every effort was made by the Association to make other arrangements. On December 7, the Association lodged an application for vehicle licences.

The Licensing Authority, said Sir Hubert, was doubtful about the gap Oldham's withdrawal would leave. "We Oldham's withdrawal would leave. don't think it has been sufficiently proved for us to decide that the gap which required to be filled is less than the part of the traffic which Oldham's was carrying," he said.

In evidence, Oldham's had said they used 13 vehicles regularly and thought 14 were necessary adequately to handle

the amount of traffic

The objectors, concluded Sir Hubert, had completely failed to establish that they could fill the gap which the Oldham withdrawal had left.

#### C-switch Fight Unsuccessful

AN appeal by Griffiths Contractors, Ltd., against the refusal of the South Eastern Licensing Authority to grant A licences for two vehicles was dismissed by the Transport Tribunal in London this week.

Giving the Tribunal's reserved decision, the chairman, Sir Hubert Hull, said that Griffiths applied for the licences in November last year. The vehicles were to operate from Worthing, carrying horticultural produce to the London markets. In April they had entered into an arrangement with a Covent Garden firm to whom they hired two vehicles under C licences to carry produce from Sussex to the London markets. If the application had succeeded carrying under this C-licence agreement would cease.

Nine growers from West Sussex gave evidence that they would have a better service than was given by existing British Railways facilities. Their traffic in the main consisted of mushrooms, fruit and flowers which had to be at the markets in a short time.

Sir Hubert said that figures for the traffic carried under the agreement left the details "very much in the air." evidence on behalf of British Railways presented a formidable case, to the effect that their existing facilities were suitable in the full sense of the word.

The critical question, said Sir Hubert, was whether it was or was not established that the facilities which the contractors said they wished to provide were more suitable than those which had at all times been made available by British Railways,

The fact was stressed that the growers in support of the application were willing to pay charges for the road services which were in excess of the railways charges. The evidence as to the later arrival of trains, however, was very marginal, said Sir Hubert.

#### 1,875 SMOKE PROSECUTIONS

N England and Wales last year 1,875 offences relating to the emission of fumes from vehicles were dealt with by prosecution, said Mr. David Renton, Under Secretary at the Home Office, in the Commons last week.

In addition, the police gave 406 written warnings in respect of alleged offences. No record was kept of the number of oral warnings issued.

#### U.T.A. CAPITAL TO BE REORGANIZED

BILL designed to reorganize the A capital structure of the Ulster Transport Authority is to be introduced during the present session of Parliament, Mr. Andrews, Minister of Commerce, said in the Ulster Commons last week.

#### **Orders and Deliveries**

PRETORIA'S FIRST RELIANCES: A.E.C. Vchicles (S.A.), Ltd., have received an order from the transport department of Pretoria Municipality for 20 Reliance 17-ft. 6-in.-wheelbase passenger chassis, to be fitted with Monocontrol transmissions. These will be Pretoria's first underfloor-engined buses, and will have locally built bodies.

ECONOMY BEAVERS: The Liverpool Warehousing Co., Ltd., have ordered six Leyland Beaver tractive units, to be powered by Power-Plus 0.600 140-b.h.p. "economy" diesel engines.

IRISH MAMMOTHS: Clondalkin Concrete Co., Ltd., Clondalkin, Co. Dublin, have ordered six A.E.C. Mammoth Major eightwheelers from Commercial Road Vehicles, Ltd., A.E.C.'s distributors in Eire. They will have platform bodies.

STEELWORKS COMETS: A further eight Leyland Comet chassis have been ordered from Ashok Leyland, Ltd., by the iron and steelworks at Durgapur. All-steel platform bodies will be supplied by Associated Indian Enterprises Pvt., Ltd., Calcutta.

MORE LISBON REGENTS: Lisbon Electric Tramways have :alled for a further 24 A.E.C. Regent Mk. V double-decker chassis, with 11.3-litre engines and Monocontrol transmissions. This follows an order placed last year for 30 similar chassis, and will bring the concern's fleet of A.E.C. vehicles up to over 250.

PAKISTAN SCARAB ORDER: The Pakistan Ministry of Defence have ordered four Scammell Scarab tractive units and 16 matching semi-trailers with 15-ft. bodywork. They will be used between docks and ordnance depots in Karachi.

YORK COMPONENTS FOR CANADA: Last week the York Trailer Co., Ltd., shipped 20 third-axle kits, 25 fifth-wheel gears and a quantity of spare parts to Canada. The consignment weighed approximately 11 tons.

140 INDIAN BUSES: Ashok Leyland, Ltd., have received orders from two Indian operators for a total of 140 single-deck buses. Uttar Pradesh Roadways have placed a repeat order for 100 Comets, valued at over £285,000, and Ahmedabad Municipal Transport Service have ordered 40 Royal Tiger Cub underfloor-engined chassis with 0.600 125-b.h.p. diesel engines and Pneumo-Cyclic gearboxes.

HILL-CLIMBING LEOPARD: The oneman-operated Leyland Leopard recently placed in service by the Todmorden Joint Omnibus Committee is to be used on hilly stage-carriage routes around Todmorden. It has a 44-seat East Lancashire Coachbuilders' body.

NARROW ARABS: The China Motor Bus Co., Hong Kong, have placed a repeat order for 16 Guy Arab single-deckers, with Gardner 5LW diesel engines, Because of Hong Kong's narrow streets the buses are to be only 7 ft. 6 in. wide, with wheelbases of 14 ft. 6 in.

ROUTEMASTER COACHES: London Transport have placed an order with A.E.C., Ltd., and Park Royal Vehicles. Ltd., for 68 Routemaster 27-ft, 6-in.-long double-deck coaches for use on Green Line routes, where they will replace RF-type 39-seaters. The new coaches will seat 57 passengers, and will have semi-automatic gearboxes and air suspension at the rear axles. Fuel-tank capacity is to be increased to 41 gal, Other special features include the use of fluorescent lighting, jack-knife doors and luggage racks.

AIRLINE CUBS: Pakistan International Airlines have ordered three Leyland Tiger Cub PSUCI I single-decker buses.

THIRTY-FIVE FOR LEEDS: Leeds City Transport Committee has recommended to the City Council the purchase of 35 buses. The total value of the contract will be nearly £200,000 and will consist of: five A.E.C.-Roe 41-seat Reliances suitable for one-man operation; 10 A.E.C.-Roe 70-seat Regals; 10 Daimler-Roe 70-seat double-deckers, five with forward entrances and five with rear; and 10 Leyland-M.C.W. 70-seat Titans with rear entrances.

PAKISTAN PICKS GUYS: Twenty-six Guy Arab double-deck buses have been ordered by the West Pakistan Transport Board. They will have Gardner 6LW engines and 18-ft. 6-in. wheelbases.

TELEHOIST EXPORT ORDERS: Telehoist, Ltd., Cheltenham, report that they are continuing their 1960 level of exports, Recent orders include 6-cu.-yd. bodies and gears for Lagos, where they will be fitted to Mercedesbenz chassis; bodies and gears for Nigeria, to be fitted to Commers; bodies and gears for Iraqi Army Thames 5-tonners; and 5-cu.-yd, fixed-side bodies for mounting on Bedfords in Lagos.

MORE BACCY BUSES: A further 21 Guy buses have been ordered by I. Fitsios and Co., Ltd., Athens, and it is understood that—as on a previous occasion—the deal will involve the exchange of Greek tobacco for the buses. The latest order calls for 10 Victory 18-fi.-wheelbase single-decker chassis for use in Athens, and 11 Warrior single-deckers to be used on inter-city services.

#### April Registration Figures

OVER the past few months, the total registrations of new commercial vehicles in this country have fluctuated a great deal between the 20,000 and 30,000 mark. This is shown in the month of April, 1961, when the total was 26,039 as compared with the record level attained in the previous month of 33,489. The total of new commercial vehicles registered in January-April, at 111,381, however, was 5,647 higher than in the comparable period of 1960.

Details appear in the accompanying

#### Two Big Coal Tippers for Western Concern

A N application by C. W. Jones (Fuel and Haulage), Ltd., of Sherborne, Dorset, to vary their A licence by adding four tippers (37 tons 1 cwt.) was half successful before the Western Licensing Authority, Mr. S. W. Nelson, at Bristol last week. British Railways and British Road Services objected.

Mr. T. D. Corpe, for the applicants, said that the application was being supported by a witness from the Southern Gas Board and it was most unusual to get representatives from these boards to attend public inquiries to support hauliers' applications.

There had been a previous application in 1960, said Mr. Corpe, when the Authority granted two additional vehicles, but they were subsequently removed from the licence by the Transport Tribunal who, said Mr. Corpe, took the view that because British Railways move 150,000,000 tons of coal a year it could not be held the railway facilities were unsuitable.

#### High-level Discussions

Mr. Corpe also went on to say that high-level discussions always took place between British Railways and the National Coal Board over the movement of coal and coke by rail. No coal could be moved by road without the National Coal Board's permission, and the railways would be aware of this.

The Licensing Authority pointed out to Mr. Dennier Priest, manager of C. W. Jones, that he had recently granted the concern two additional contract vehicles to enable them to carry for the Southern Gas Board, and he did not feel that a further two additional vehicles would be required.

Mr. Nelson eventually granted two additional vehicles of 18 tons 10 cwt. unladen weight.

#### EDINBURGH'S NEW DEPOT

E DINBURGH Corporation Transport Department have been granted permission to proceed with the building of a new depot at Seafield Road, Edinburgh.

#### NEW REGISTRATIONS-APRIL, 1961

Туре	Petrol	Oil	Electric	April	JanApr
Hackneys	46	702	-	748	2,707
Goods:	200	00		202	4.004
Showmen's	288	99		387	1,891
Local Authorities (watering and cleansing)	4	12	_	16	62
Tower wagons	5	5	-	10	40
Other goods	12,926	5,508	141	18,575	78,785
Total Goods	13,223	5,625	141	18,989	80,780
Exempt vehicles	1,078	749 49	36	1,863	8,156
Agricultural engines (£2 10s. class)	149	4.228	7	4,384	19,668
Grand Totals	14,502	11,353	184	26,039	111,381

751

# Plastics in Haulage

THERE was little emphasis by exhibitors at this week's International Plastics Exhibition on automobile applications of the wide range of plastics materials.

Many concerns represented showed such things as window winders, door handles and interior trim materials, but only National Plastics, Ltd., Walthamstow Avenue, London, E.4, included on their stand a special display of parts moulded by them for various vehicle and component manufacturers. included battery boxes, trays and covers, generator pulleys and instrument panels.

Tecalemit, Ltd., Plymouth, exhibited a new range of nylon "Fullway" highpressure hose. This is intended for pressure lines carrying air, coolants, lubricants and hydraulic fluids, and is made in a range of internal bore sizes from 16 in. to 1 in. dia. Re-usable end fittings specially for this hose were also shown, together with a range of nylon tubing which can be used for fuel lines, and various plastics injection mouldings for the motor industry, including nylon gear wheels.

#### E.R.F. Cab

A reinforced-plastics cab for an E.R.F. chassis was included in the exhibits on the stand of the North Western Reinforced Plastics Society. This had been made by Bowyer Bros. (Congleton), Ltd., Congleton, Cheshire.

Other commercial vehicle applications were shown on the stands of Bakelite. Ltd., and Reichhold Chemicals, Ltd. Bakelite showed a 3,000-gal, tank for a road vehicle made by Tough Plastics. Ltd., for Murgatroyd Salt and Chemical Co., Ltd. Vybak thermoplastic sheet, which is manufactured by Bakelite, forms a basis for external layers of reinforced Total thickness of the wall is plastics. in, and the weight of the complete tank, including manhole fittings, is ½ ton. The exhibition of this tank was reported in our issue of June 2.

#### One-piece Container

A 6-ton, one-piece-moulded, reinforcedplastics container made by Mickleover Transport, Ltd., for B.R.S. (Meat Haulage), Ltd., was exhibited on the stand of Reichhold Chemicals, Ltd. This uses materials made by Reichhold and has a capacity of 630 cu. ft. A stainless-steel framework fitted inside the container has three runners at roof level with hooks for the carriage of meat carcases. Similar containers were described in The Commercial Motor on March 31, 1960.

#### DUNLOP EXPANSION IN JAPAN

DUNLOP JAPAN have completed plans for a further major expansion of their Kobe and Nagoya factories. These plans, which cover new plant and buildings as well as the modernization of existing plant, will cost £5m. over the next two years.



Borneo is the destination of this Scammell mobile rig for servicing oil-wells up to 7,500 ft. deep. It was ordered by the Shell International Petroleum Co., Ltd., on 1,300 ft, deep. It was ordered by the Shell netertation terrotation Co., Ltd., and is based on a Super Constructor 21-ft. 9-in. wheelbase, 6 × 6 chassis with 160-b.h.p. diesel engine. Woodfield Rochester, Ltd., supplied the Ideco-Woodfield well-servicing equipment, and the hoist operates in conjunction with an 89-ft. telescoping Kwik-Lift mast.

### Big Increase in Bulk Transport

ARMANS TRANSPORT. Scholar Green, Stoke-on-Trent, were partially successful at Macclesfield last week when they asked the North Western Licensing Authority, Mr. F. Williamson, for four A units of 17½ tons, all articulated. They were granted two vehicles.

The managing director, Mr. W. R. Carman, produced figures which showed substantial increase in operation, the net earnings having risen from £116,000 to £135,000. Smalls traffic had risen and in the carriage of food there was now a tendency for grocers to buy in bulk, rather than have several minor deliveries.

Three years ago it had been decided to standardize the large vehicles of the fleet by making them articulated, and for this

reason they wanted a new unit to comply.

In cross-examination, Mr. G. H. P. Beames, objecting for the British Transport Commission, asked why the figures had not been broken down to show the individual earnings of vehicles in the present fleet. Mr. Carman replied that it would be impossible to do this.

#### Service Usually Good

Mr. P. McLaime, transport executive of Nestlé Co., Ltd., London, stated that they employed Carmans to carry all over the British Isles. Usually a very good haulage service was given, but recently some goods had been delayed and there had been complaints from customers. The railways and B.R.S. were used extensively, and some of their factories were rail-siding connected.

With the increase in supermarkets and large grocery stores, the tendency now was to buy products in bulk, said Mr. A. J. Macdonald of H. and J. Heinz, Ltd., Chester. A sliding scale of prices had been introduced to encourage bulk order. Speed was essential, but now they were not able to deliver as quickly as they

They employed British Railways and if the application were granted it would not make any difference to the amount of traffic the railways were given.

Mr. Beames observed that the applicants have been carrying wallpaper in quantity for some time, but this was not in the normal user.

Steel was mentioned in the user, but very little was actually carried, said Mr. Carman. It was then suggested that steel should be taken out and wallpaper substituted.

Mr. Beames submitted that it was a case of quantum and asked that two vehicles should be granted instead of four. No precise figures were available and it must also be taken into consideration that the railways had recently opened a new goods depot at Stoke-on-Trent which was able to deal with all traffic.

Before giving his decision, Mr. Williamson asked the company to consider the normal user carefully in relation to their operations, and to decide if any of the commodities needed to be changed. He said that he could not disregard the new railway depot, and he criticized the figures given. Carmans were granted two vehicles of 81 tons.

#### Castrol Profits Dip

N his statement prepared for submission to shareholders at the annual meeting on July 14, Mr. L. W. Farrow, chairman of Castrol, Ltd., points out that the general picture of group trading during 1960 was one of increased sales and lower profit margins. As a result the Group trading profit of £4,586,845 showed a reduction of £112,291, in comparison with

Group sales of Castrol during 1960 reached a new ceiling and about 50 per cent. of the turnover resulted from overseas business.

Final dividend is 131 per cent., less tax, making a total for the year of 20 per cent.

## "Air Transport Cannot Replace Road Transport"

THERE is little prospect of air transport superseding road transport within the foreseeable future, according to Mr. J. H. H. Wilkes, Somerset County Surveyor. In his annual report he refers to the growing congestion on West country roads and the vain efforts to convince the Minister of Transport on the urgency of improvements, especially in regard to a motorway from Bristol to Exeter and Plymouth.

Mr. Wilkes considers there will have to be many more motorways, and that forecasts of large-scale transport by helicopter are unlikely to be realized.

It is possible, he says, that the hovercraft has a transport future, but it will still require roads even if they are not as strongly constructed as present highways. Upward and sideways blast and dust would also create serious problems in towns; so, too, would control in acceleration and stopping.

The report quotes the Director of the Chicago Area Transportation Study as saying that motor transport may be a necessary evil, "but it is a thing to be lived with. . . . Without transportation -and efficient transportation - the society of this century does not exist."



This Albion Chieftain is one of four operated for the Posner Paper Co., Brooklyn, New York, by M.G. Truck Rental. It has an unpainted light-alloy body, built by A. Praeger and Son, Brooklyn, and the van's unladen weight is just over 5 tons. It is seen making a delivery in Long Island City.

#### **New Transport Companies**

Maryland Haulage and Plant Hire Co., Ltd. Cap £100. Subs.: D. M. Graeme and P. G. Graeme, 61 Fairview Avenue, Gillingham, Kent. Sec.: D. M. Graeme, Mayada Transport Ltd.

Sec.: LJ. M., Gracme.

Mwyndy Transport, Ltd. Cap. £2.000. Dirs.: S.
Wilking. 4 Lanwern Road, Maesycoed, Pontypridd,
Glam. E. L., Skraburski, 4 Graug Road, Ynishir,
Glam. Sec.: C. Lewis, Reg. office: Mwyndy Cross,
Llantrisant. Glam.

Llantrisant. Glam.

Tattersull Freight. Ltd. Cap. £8.000. Dirs.: J. W. Tattersull, 38 Barusley Road, Goldthorpe, Rotherham; W. Mortimer. 2 New Lane, Sprotborough, Doncaster. Sec.: £. Mortimer. Reg. office 2 New Lane, Sprotborough, Doncaster.

S. Welsby and Sons. Ltd. Cap. £500. Dirs.: S. Welsby and N. E. Welsby, of Super Homes Park, Old Mill Lane, Forest Town, Mansfield; S. Welsby. Sec.: S. Welsby. Reg. office: 20 Birley Street. Blackpool

Sec.: S. Websby. Reg. office: 20 Birley Street. Blackpool.
Hill and Co. (Mountain Ash), Ltd. Cap. £10.000 pirs: J. J. Wratten. 1 Station Road. Hirwaun, Glam: W. R. Lewis. Mon Repos. Y Goedwig. Rhiwbina, Cardiff. Sec.: M. Jones. Reg. office: Dawlish Coaches, Ltd. Cap. £100. Dirs.: R. C. L. Lynde Tomlinson and D. C. Lynde Tomlinson. Sea View, Bradlake Hill. Dawlish. Sec.: F. A. Thrower, Reg. office: 92 Castle Circus House. Torquay. Briflit Transport, Ltd. Cap. £100. Subs.: M. Lyons. 35 Fellows Road. London, N.W.3. C. M. Gillies, 10 Glenloch Road, London, N.W.3. H. W. Bennett (Commercial Vehicle Body Builders), Ltd. Cap. £1.500. Dirs.: F. W. Bennett and J. Bennett, 20 Beech Avenue, Worcester, Sec. J. Bennett. Reg. office: 56/58 Barbourne Road. Worcester.
Porter's Transport (Millwall), Ltd. Cap. £500.

Worcester,
Porter's Transport (Millwall), Ltd. Cap. £500,
Dirs.: W. A. E. Porter, 217 Faringdon Avenue,
Harold Hill, Romford; C. Dunwell, 77 High Oaks,
St. Albans, Sec.: W. A. F. Porter, Reg. office,
591 High Rd., London, E.10.
J. H. Williams Transport (Liverpool), Ltd. Cap.
£100, Dirs.: J. H. Williams and E. Williams, 149
Heyworth Street, Liverpool, 5, Sec.; J. H. Williams,
Reg. office: 28 Chapel Street, Liverpool, 3,

Trio Transport and Trading Co., Ltd., Cap. £1,000, Dirs.; P. S. Williams, 24 Lluesbfach, Ystradgynlais, Brecon; J. R. Williams, 30 Lluest, Ystradgynlais, Brecon; J. R. Williams, 30 Lluest, Ystradgynlais, Brecon; C. Davies, 3 Penybanc, Seven Sisters, Giam. Sec.; P. S. Williams, Reg. office: 30 Lluest, Ystradgynlais, Brecon, Sciimpex (London), Ltd. Cap. £100. Subs.; S. Hart, and A. Hart, Imperial House, Kingsway, London, W.C.2. Sec.; S. Hart, Reg. office: 92 New Casendish-Street, London, W.I. Marshgate Transport and Warehousing Co., Ltd. Cap. £1,000. Dirs.; W. P. Hemsted, 143 Half Lane, London, E.4; M. Roberts, 16 Jerome House, Carr Street, London, E.14. Sec.; S. Hart, Reg. office: 28 Marshgate Lane, London, E.14. George Hodgkinson, Bolton, Ltd. Cap. £1,000. Dirs.; E. Hodgkinson, 11 Sprinefield Street, Bolton; S. Hodgkinson, 464 Manchester Road, Bolton, E. Hodgkinson, Sec.; E. Hodgkinson, Reg. office: 464 Manchester Road, Bolton, Lord's Transport, Ltd. Cap. £5,000. Dirs. V. A. Lord and L. A. Lord, Straw Hall Farm, Ellistown, Leics: D. Pearce, Watts Lodge Farm, Welford, Leies, Sec.; B. F. Innold, Reg. office: Sraw Hall Farm, Ellistown, Leics: Pool-Vae, Ltd. Cap. £100. Dirs.; C. L. Bland, and V. M. Bland, Pools Hill, Dukes Ride, Crowthorne, Berks, S. J. Carr, Landova, Wiltshire Avenue, Crowthorne, Berks, S. J. Carr, Landova, Wiltshire, Berks, Garrett and Tarleton, Ltd. Cap. £1,000. Subs.

Reg. office: Pooks Hill, Leans, 21,000. Subserks, Garrett and Tarleton, Ltd. Cap. £1,000. Subs. G. Tarleton, 6 Eaton Close, Liverpool, 12; R. Garrett, 56 Branthwaite Crescent, Liverpool, 11; Sec.: E. N. Oliva, 38 Bankburn Road, Liverpool, 11; Cap. E. N. Oliva, 18 Bankburn Road, Liverpool, 11; Cap. E. K. R.

pool, 13.

K. R. Easter, Ltd. Cap. £100. Dirs.; K. R. Easter and T. M. Easter, 38 Milton Avenue. King's Lynn. Norfolk. Sec.: T. M. Easter. Res. office: 38 Milton Avenue. King's Lynn. Norfolk. Chilton: Avenue. King's Lynn. Norfolk. Chilton: Transport, Ltd. Cap. £100. Dirs. W. T. Chilton, 68 Tiverton Drive. London, S.E.9. H. W. Chilton, 128 Imperial Way, Chischurst, Kent. Sec.: H. W. Chilton Reg. office: 16 Refmont Hill, London, S.E.13.

#### The Duke and Diesel Fumes

THEN there is the question of diesel smoke, which I am sure is shorten-ing my life." The Duke of Edinburgh said this at a lunch following the annual general meeting of the Automobile Association in London last week.

The Duke also made comments about roads. "I hope we can induce those responsible for making traffic arrangements to make them so as they are of value to road users, and not just because they look nice on a plan," he commented.

He also thought more attention needed to be paid to cambers and corners, and also to signposting, which was "chaotic."

#### Municipal Contracts

Penryn Corporation, Cornwall, are recommended to accept the tender of T. H. Nicholis, Ltd., of Penryn, amounting to £750, for the supply of a 30-cwt, lory.

Stockport Corporation have accepted the tender of the Stanley Engineering Co., Ltd., of Egham Surrey, amounting to £2.210, for the supply of four Manulectric vehicles.

Carlisle Corporation Health Committee recom-mend acceptance of the tender of Myers and Bowman, amounting to £3,332, for the supply of two refuse collection vehicles.

Southwark Borough Council are recommended to accept the quotation of Rootes, Ltd., for the supply of a Karrier Bantam tipper vehicle, with dieselengine and metal-lined body, for the sum of £1.007.

Hertford Corporation are recommended to accept the tender of Dennis Bros., Ltd., amounting to \$3,127, for the supply of a Dennis 18-24-ctu-yd, capacity Paxit II refuse collection vehicle, complete with towing attachment

continuing to a Corporation Watch and Fire Service Committee recommend acceptance of the tender of Grose, Ltd., amounting to £1.871. for the supply of a new Bedford/Lomas amoulance, and a Bedford/LC.B. Type "B" water tender, for the sum of £4,150.

Croydon Corporation Transport Committee have Croydon Corporation Transport Committee have approved the purchase of an Austin A35 van at a cost of £361; the purchase of two Austin "304" 3-ton diesel trucks with dropside bodies; the purchase of an Aveling-Barford roller with Ford 4D diesel engine at a cost of £2.846; an International BTDB diesel-powered Bullgrader to replace a Fowker Bullgrader, at £2.991, less an allowance of £200 for the old Bullgrader.

Newcastle upon Tyne Council are recommended to accept the tenders of Shelvoke and Drewry, Ltd. of Letchworth. Herts, for the supply of (a) seven 25-cu.-yd. hygienic loading refuse collection vehicles fitted with powerpress and hygienic foading shutters for the sum of £22,316; and (b) one bulk loader refuse vehicle designed for the handling of 13-cu. yd. circular containers, and fitted with powerpress and a container truck, for the sum of £1,323.

and a container truck, for the sum of £3.323.

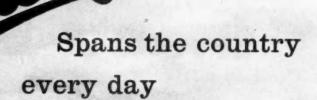
Maidstone Corporation Transport Committee have recommended that existing contracts with Leyland Motors, Ltd., and Massey Brothers, Ltd., for the supply and delivery during the current financial year of three 8-ft, wide double-deck buses be extended to provide for the surply and delivery of an additional four new 8-ft, wide double-deck buses for delivery in the summer of 1962, on the same terms and conditions as for the existing contract, the additional approximate cost being £18.937.

the additional approximate cost being £18.937.

Luton Corporation Transport (Welfare) Subcommittee recommends acceptance of the quotation
of East Lancashire Coachbuilders. Ltd., for the
supply and litting of six new 64-seat omnibus
bodies with front entrances to six "Lo-Line"
chassis at a cost of £3.245 for each body. The
Highways and Planning Committee have authorized
the placing of an order with D. Millward and Co.,
Ltd., for the supply of four Karrier Bantam 2-ton
tipper vehicles at a cost of £1.006 10s, each, less
fleet user's discount.

Bolton Corporation Transport Committee are to place an order with Leyland Motors, Ltd., for the supply of 15 30-ft., double-deck Atlantean bushassis, (14 with semi-automatic gearboxs and one with fully automatic gearbox), and an order with fully automatic gearbox), and an order with East Lancashire Coach Builders, Ltd., for the supply of eight 30-ft., 81-seat, double-deck front-entrance type bus bodies with illuminated exterior advertising panel; and with Metropolitan-Cammeli-Weymann, Ltd., for the supply of 7 30-ft., 78-seat double-deck front-entrance type bus bodies, the total cost being £102,491.

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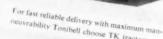
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Diesel £1,115
12 TON, gross train weight, 38,500 lb. Diesel £1,575

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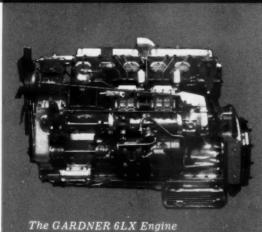


Messrs. Bass, Ratcliffe & Gretton Limited of Burtonon-Trent operate a fine fleet of Atkinson, E.R.F. Foden and Guy vehicles, using either GARDNER 4LK, 4LW, 5LW, 6LW or 6LX diesel engines as power units.

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# of Tail Lights

THE Ministry of Transport is to see what the thinking of other countries is before it considers whether to enforce reduction in the intensity of rear direction indicators.

Mr. Ernest Marples said in the Commons last week that international discussions were in progress to determine a suitable and practicable range of intensities for these signals for day and night "When these are completed we will consider what action is required to implement any agreed international standard," he added.

The topic had been raised by Mr. Leslie Spriggs (Labour, St. Helens) who said it was possible to overcome the intensity of illumination in these flashing indicators by installing a resistor in the circuit which reduced their brilliance when the sidelights fitted to the vehicle concerned were on.

He asked the Minister to consider making regulations to deal with this matter in the interests of road safety.

#### Duplicate Braking Systems

DISCUSSIONS about the possible revision of braking requirements are now going on between technical officers of the Ministry of Transport and the motor

This was stated in the Commons last week by Mr. Ernest Marples, the Minister of Transport, when he was asked to talk over with the industry the desirability of fitting a duplicate braking system on cars. The merits of divided service brake systems would be given full weight in the talks, added the Minister.

All cars were at present required to have two independent means of brake operation-if one failed there must still be sufficient braking power to bring the vehicle to rest.

#### CASTROL PLASTICS INTEREST

CASTROL, LTD., have entered into contracts to acquire 75 per cent, of the share capital of Melwood Thermoplastics, Ltd., Harpenden, and the entire share capital of Tensile Products, Ltd.

Melwood Thermoplastics, Ltd., manufacture high-grade thermoplastics extrusions for use in a wide variety of industries, and the company's production facilities are being extended to meet the growing demand for specialized plastics products.

#### MOTORWAY SPEEDS

THERE is to be no speed limit on motorways. Experience so far did not point to the need for one, said the Minister of Transport in the Commons last week.

He pointed out that it would be illogical to impose a speed limit on a road specially built for high speeds, when there was no speed limit on other trunk

## Taking the Sting Out False Economy to Cut Roads Programme, say M.P.s

From our Parliamentary Correspondent

If the cuts in public spending implied during last week's speeches by the Chancellor of the Exchequer lead to a slowing down in the roads programme, the Government will face strong criticism from its own ranks, as well as from the Opposition.

There is a strong feeling at Westminster that a modern system of roads is vital if British industry is to expand freely and at the same time keep down Any cuts in the road building programme would be a false economy, think many M.P.s.

A warning note was sounded last week by Mr. Gerald Nabarro (Cons., Kidderminster). Speaking in the Commons, he stressed "the important productive contribution" made by motorways, and asked the Minister of Transport to represent to the Chancellor that the new roads programme should not in any way be curtailed. If possible, added Mr. Nabarro, the programme should be expanded in the interests of production and of our export industries.

He reminded the Minister of his comments about the British Road Federation's report on the road programme. Would Mr. Marples state whether it would be possible for him to announce before August any further plans for large-scale road developments over the next five years, asked Mr. Nabarro.

Mr. Marples replied that he had already announced motorway starts costing over £46 m. in all this year. had also informed highway authorities that he was prepared to consider classified road schemes over the next three years costing more than £100m. in grants. At present he had no further announcement to make, said the Minister.

From the Opposition Front Bench, Mr. George Strauss asked whether the Minister was satisfied that the present road programme was adequate for the needs of the country.

Mr. Strauss had to remember that it was not only a question of cash allocation, but also of the resources available, Mr. Marples retorted. Recently, in certain parts of the country where there was full employment, it had proved difficult to get suitable tenders.



Somerset County Council Education Committee has re-cently added this mobile library to its fleet. The body, which is mounted on a Karrier Gamecock, can carry up to 1,900 books, and was built by R. Hind, Ltd., Durranhill Trading Estate, Carlisle. Wink-Carlisle. Wink-worth and Co., of Bridgwater, sup-plied the vehicle.

#### Graduated Driving Licences

THE Minister of Transport is to be taken up on his hint that he might favour graduated driving licences. Last week he said in the Commons that this system might be a better idea than graduated driving tests-and on July 26 Mr. John Peyton (Cons., Yeovil) will ask him if he will introduce a system of graduated licences which would have regard to the speed and power of the

The idea of tests which would make some allowance for the speed and power of different vehicles is, however, being kept under review by the Minister.

Some form of further test might well contribute to road safety, he said last

#### Parking Dangers

DURING 1958 there were 1,394 accidents involving fatal or serious injuries in which parked goods vehicles were concerned, said the Minister of Transport in the Commons last week.

Mr. Martin Lindsay (Cons., Solihull) asked him how many accidents had been caused by traffic running into the back of stationary lorries, but was told no separate figures for this type of accident were available.

#### NO CONTROL OVER FARES

N the Commons last week, the Minister of Transport turned down a suggestion that he should introduce amending legislation "to ensure more effective Parliamentary control over railway and omnibus fares."



# BULK

# Slow Progress-Whose Fault?

A Complex Mixture of Problems Involving Both Farmer and Merchant Appear to be Behind the Disappointingly Slow Development of Bulk Movement in British Agriculture

by KENNETH BOWDEN

Half-way stage. Grain transported in sacks on a flat equipped with a small hopper and blowing mechanism requires off-loading partly manually, partly by automation.

CCORDING to a recent survey carried out by the National Association of Corn and Agricultural Merchants, bulk movement of grain, introduced in Britain on a noticeable scale around 10 years ago, " has developed at a disappointingly slow rate in the past two years." Delivery of feed in bulk is developing even more slowly.

The survey was based on information from over 70 leading agricultural merchants in England and Scotland. It indicates that only in the grain-growing areas of East Anglia and Essex has there of late been a notable increase in bulking of grain, both in collection from the farm and delivery to mills. Here the increase was in the region of 50 per cent. In the other areas-Wilts, Hants, Dorset, Berks, Beds and Oxon-the increase was a meagre 10 per cent. and in Lines and Yorkshire even less.

The N.A.C.A.M. states that nearly all grain moved in bulk is wheat or barley. In East Anglia merchants collect some 15 per cent, of total wheat purchased in bulk; in other areas about 5 per cent. Only about 5 per cent. of barley grown is moved from farms in bulk, and this is probably due mainly to the reluctance of many maltsters to accept bulk grain. Deliveries to mills of barley for feed are about 10 per cent. in bulk; of wheat for milling about 5 per cent.; overall, 15 per cent. in East Anglia.

The N.A.C.A.M. survey was based on merchants' experience in the main grain-growing areas where conditions could normally be expected to lend themselves to bulking. In other areas local geographical, topographical and other



Shown by W. B. Bawn and Co., Ltd., at the 1960 Commercial Up to the minute. Motor Show, this Speedifeed demountable bulk grain articulated unit is of unit hopper construction. The discharge mechanism includes twin augers and part-load drop facilities.

factors have affected and will continue to affect its growth to a very large degree.

In Somerset, Cornwall and Devon, for example, the small size of farms and high rainfall are not conducive to bulk methods and there has been little development. In Gloucester and Worcester a certain amount of wheat and barley for feed is being delivered to mills in bulk, but no malting barley is handled in this way. The same applies in Lancashire and Cheshire, although interest among larger growers is increasing. In Scotland development is generally slow.

As stated, the rate of overall expansion is reported as being less rapid than was firmly anticipated two years ago.

Why is this?

There has, it is reported, been a bigger development of bulk trans-port of feeding stuffs than of grain. Here, one of the R. Silcock & Sons, Ltd., fleet makes a delivery in Essex.

In attempting to unearth reasons that would be of specific interest to the bulk vehicle manufacturer and operator, it is difficult to avoid bogging down in the complexities of the agricultural industry and its ancillaries. Such complexities cannot entirely be avoided, because the slow development of bulking would appear to be deeply rooted

Certainly lack of suitable specialized vehicles, or of hauliers in a position to operate such vehicles. is not a factor of any significance. The expansion of bodybuilders

into highly specialized bulk-grain carriers has amply kept pace with the expansion to date in demand for them.

It would seem rather that, on the broad plane, the very nature of British agriculture, as it has developed piecemeal down the years, is against any really rapid switch to the extensive use of bulk transport. Mixed farming and the comparatively small size of the majority of farms themselves and their intake and output of any one commodity are not normally conducive to heavy capital expenditure on highly specialized handling equipment.

#### Commodity Specialization

The real potentialities of bulking and other modern handling methods only become apparent and really attractive in terms of the large enterprise, particularly where there is specialization in one particular commodity. Even in these instances a certain amount of "education" and conditioning is generally

Another major factor is that, even when conditions lend themselves to bulking in terms of crop movement and transport

A Leyland with Bonallack Pneumarator 16-ton body off-loading The operation with this type of integrated equipment is smooth and fast





efficiency and economy, the overall mechanical establishment of the farm is not always such as to be able to make the best possible use of a high-pressure in-out flow. Installation of equipment for bulk alone represents really the step-up of only one aspect of farm mechanization. As such it can represent a big improvement for the farmer and sometimes a bigger one for the merchant. But for the farmer the move must ideally be in step with development by which the benefits of bulking are reflected in the remainder of his operations.

In other words, bulking for some types of farm may need to be not an end in itself but essentially part of a flow through the whole establishment. If this is the ease, obviously expenditure does not stop at bulk-handling equipment; in fact, such equipment might be a relatively minor item on a mechanization

Two Methods

This was borne out by Mr. N. W. Dilke, of Seale Hayne College, who spoke on materials handling at a conference organized by the N.A.A.S. in conjunction with the Fertiliser Manufacturers Association:

"When the tendency" is for specialization with fewer enterprises and larger farms, coupled with more costly and dwindling labour forces, it becomes economically justifiable to put more capital into any items of equipment, and essential to study

labour and machine usage. This opens up the possibilities for using techniques of materials handling to arrive at the best answer to the problem."

Broadly speaking, Mr. Dilke saw two ways of doing this: " (1) by mechanizing existing jobs without regard to the whole enterprise, and (2) by developing a 'flow pattern' of materials through the whole farm and even extending this off the farm to ancillary trades" (i.e., transport).

Mr. Dilke said that it is the second way which must be the present and future aim in agriculture. He is right, of course. But it could be a long, slow process, dependent on many complex agricultural

Nevertheless, a leading exponent of bulk movement of grain, Mr. C. E. P. Chataway, of Christopher Hill, Ltd., Poole, Dorset, predicts that in 10 years' time it will be the exception rather than the rule to see a load of grain in sacks. If he is right, the complete changeover from sack to bulk-handling in this country will have taken about 20 years-which is not bad going, one would think, for an industry as diversified and "slow moving as agriculture.

Mr. Chataway also put his views in a paper to the conference organized by the N.A.A.S.-F.M.A. Commenting that bulk grain movement is now the accepted practice on many large farms, he suggested that the tendency of the smaller farmer to

### Some Practical Advice

A MOST useful illustrated booklet is published by the N.A.C.A.M., price Is, 6d., on the subject of bulk-handling equipment for both grain and feeding stuffs, in which the following points are made:—

Grain ex farm: Standard equipment, particularly in terms of bin sizes (minimum recommended capacity is 10 tons), should always be specified by the farmer, but until his production justifies purchase of a combine harvester, he may be ill-advised to incur major expense for bulk-bandling equipment or storage.

Vehicles: Allowance for vehicle sizes must be made where roads underneath or alongside bins are uneven. Room should be available for maneuvring into positions (turning circle can be anything between 50-100 ft.) and to allow vehicles to drive (orward after loading or unloading. Storage of grain should be as near as possible to a good road.

Loading rate: The point is (not very forcibly) made that bulk vehicles are more costly than those working bagged grain. A minimum loading rate of 20 tons per hour is advocated. "which should not be difficult when loading from overhead or side delivery bins and should also be possible using elevator feed, especially if two or more elevators are available." Bins should be filled at a rate sufficient to enable them to be ready to load vehicles immediately upon arrival.

Mechanical Aids: Existing storage bins can often be used, given the installation of augers, elevators or blowers of 20 tons per hour capacity. Equipment used should allow for the highest of bulk vehicles—12 It.

Overhead Delivery Bins: The higher the bin, the higher the cost of installation, therefore bins should be as low as practicably possible. But there have been cases of vehicles leaving unladen where this has been carried to extremes, and it is obvious that there must be farmer-merchant-haulier co-ordination in arranging such installations. Width between supports should be 10 to 12 ft., and outlets and connecting chutes should be not less than 8 in, square.

Side Delivery Bins: Care must be taken to site bins in such a way that vehicles can draw up within 2 It., and allowance must be made for at least a 35° (preferably 45°) angle of the chute for centre-hatch loading of grain; 40° for oats or damp grain. Again, the chute should be not less than 8 in, square. If feed is by horizontal auger or belt, a maximum vehicle height of 12 ft, should be allowed lor.

Delivery of Grain in Bulk to Users: The advantages of multi-purpose vehicles, especially tippers, are noted, and the necessity for large receiving pits suitable for accepting grain from every type of vehicle is stressed. A figure of 25 ft. headroom for tippers is given. Pits of 10 ft, minimum width and 8 tons capacity are recommended. It is emphasized that the lower the capacity of the apparatus for moving the grain from the pit, the higher should be the capacity of the pit itself, to obviate vehicles waiting to unload.

Delivery of Bulk Feeding Stuffs: The use of special vehicles at higher capital cost is generally necessary for feed in bulk. Careful planning at the farm end is essential if the maximum advantage is to be gained, particularly to keep feed fresh and to keep it moving in bulk until eaten. The use of small hopper containers is put forward as a good system.

system.

The desire of interested organizations for standardized dimensions of hose and couplings used in bulk movement in agriculture is meationed.

Vehicle Construction: Points made here are that standard vehicles can be adapted for grain in bulk, at considerable saving in capital cost; that bodybuilders can assist by limiting vehicle height to 12 ft.; that vehicle width is often a vital factor due to limited space on farms, etc.; that as large as possible an opening along the tops of vehicles might be better than a number of loading hatches; that vehicles delivering feed in bulk should ideally be so constructed that blowing apparatus for unloading feed can be used also for taking in grain.

use sacks is due primarily to one of two reasons: (1) the ultimate buyer's inability to handle bulk, or (2) the farmer's unawareness of the saving which can be effected by bulk movement.

Regarding the former, Mr. Chataway said that most millers and compounders are now able to handle feeding grain in bulk, and from a general assessment of the situation in the main grain-growing areas of Britain this would, theoretically at least, seem to be the case. On the other hand, it was not yet possible to handle all the malting barleys in this way. However, the number of maltsters and brewers able and willing to take their purchases in bulk was increasing.

In this respect, the progressive maltster's attitude to bulk is perhaps illustrated by Associated British Maltsters, Ltd., of Newark-on-Trent. This concern has spent considerable time and capital on vehicles suitable for moving grain in both bulk and in sacks. Five Fodens with specially devised Duramin tipping bodies and elaborate power-discharge units are now coming into full service. The body design is such that no modification is necessary before each vehicle can move direct from bulk to sack work. Although the capital cost of such multi-purpose vehicles is always high, there is a strong feeling in this concern that they are the logical and in the long run the economic answer to grain movement.

#### Cereal Seed in Bulk

Another development mentioned by Mr. Chataway was the bulk movement of cereal seed, in experimental quantities as yet. Provided contamination of seed on the farm can be overcome, he thought that this would be welcomed by the seed trade.

With regard to his second main point, the farmer's unawareness of the savings bulking brings to movement, although hesitant as a merchant to dive too deeply into the matter, Mr. Chataway gave a pertinent example. A farmer friend of his estimated that saving on sack or bag costs were between 6s. and 17s. 6d. per ton, representing for a grower of 350/400 tons annually a saving of between £105 and £305 a year. This was excluding any economies made in labour.

Against this, of course, the farmer has to set the capital cost of equipment by which his grain can be accommodated for bulk handling. Herein, it would seem, is the heart of the problem. Whatever equipment is installed the capital outlay D4

will be relatively high. Many small farmers will not—or cannot—seriously entertain such expenditure.

Coming down to actual cases with regard to Mr. Chataway's two points it may be of interest to quote some correspondence which arose last year in our associate journal Farm Mechanization, as a result of a story about an Essex farmer who was fully equipped for bulk movement, but who found that his merchant at the time was not.

#### Farm Manager's View

Writing in reply to a correspondent who said that this dilemma was a warning to the farming community as a whole, and who put a case for sack storage, the manager of the farm concerned, Mr. R. Percy, made these points:

"The cost of hiring and storing sacks for 2,000-3,000 tons of corn until May-June the following year—to get the benefit of increased prices and orderly marketing—would be prohibitive, let alone the need for substantial increase in buildings to store the sacked grain, elevators, loaders and extra labour to move it about. There would also be the expense of vermin control and a not insignificant clerical cost to keep check on sacks and sack hire.

"Sack storage in our case would mean hiring 24,000 sacks for nine months:

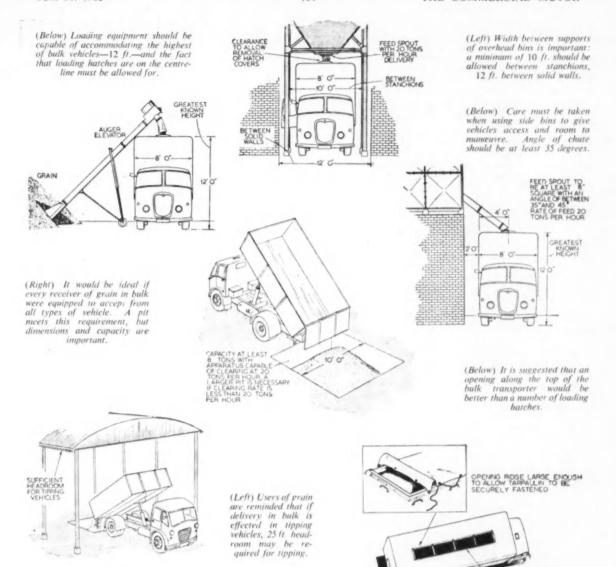
24,000 sacks initial hire at 2d.	£200
24,000 sacks at 1d, per week for 36 weeks	£3,600
	£3.800

Bins can be bought for £3 per ton: 2,400 tons at £3 ... £7.200

"The total of £7,200 represents less than two seasons' payments in sack hire (ignoring the other expenses I have mentioned).

"Since installing our plant in 1955, this is the first year that we have had to sack so much corn; previously we have been able to dispose of at least 95 per cent. in bulk. However, the position was aggravated this year by the port millers buying large quantities of foreign wheat at lower prices than home-produced wheat was making to the country merchants and millers.

"Even in previous years, with bulk delivery we have found that the port mills are only able to take bulk loads in at the same speed (eight tons per hour) as it takes two men to



empty sacks from a lorry, as the reception pits are usually too small and only makeshifts, whereas on the farm we can receive 10 tons of wheat as fast as a lorry can tip it out, and move it from the pit at 30 tons per hour even when working straight from the combine."

Mr. Percy went on to say that a previous correspondent " ought to try sacking corn from eight combines and organizing a huge labour force to lift from the field and then store: he would soon realize the economies of bulk handling against sack handling. Bulk handling of all commodities is upon us and here to stay if farming and other industries are to survive in these times of high costs and need for greater efficiency."

#### Sack Contractors' Investigation

Of more general interest, perhaps, was an investigation made on behalf of sack contractors by work study specialists on 20 farms in methods of harvesting, handling and storing grain.

Points emerging included the fact that, up to the storage point. harvesting by bulk can be cheaper than by a method involving sacks by something like 3s. 6d, an acre (on a farm growing 200 acres of grain). But in terms of storage, sacks are often economically favourable. Despite this many farmers are prepared to consider capital investment in bulk equipment to minimize manual labour and its cost.

Other points having a big bearing on the subject emerging during this investigation were:

(1) Considerable capital outlay may be necessary to install bulk equipment.

(2) Grain stores in sacks at 2 per cent, more moisture content than in bulk, representing, in terms of saleable weight, a loss for bulked grain of approximately 4 cwt. per ton. (3) If grain is not clean, dry and undamaged, the risk of it

being spoilt is greater if it is stored in bulk.

(4) Storage in sacks is more flexible in terms of segregation of types and grades.

(5) Bulk storage takes up less floor space than sack storage, but bins can preclude the use of space for other purposes.

(6) Less work is likely to be involved in mixing and milling when feed grain is stored in bulk, and losses due to vermin are less likely.

(7) Sacks do not commit capital to any fixed long-term crop policy.

This is, of course, the argument, or part of it, from the farmers' angle-essentially an agricultural angle.

From the merchants' (and transport contractors') angle the report in the N.A.C.A.M. survey makes it clear that the main snag at the farm end is the rate of loading. This is really a matter of farm equipment. One concern states that in 20 per cent. of its collections a bulk carrier could be loaded in 15 minutes. In the remaining cases between one and two hours were required. Instances of from three to four hours to load a 10-tonner are also cited. The reason, of course, is the farmer's unwillingness or inability to gear up to the operation.

Another big problem already referred to is that of access to the farm and to bins on the farm. Despite publicity about the correct siting and height of bins, says the N.A.C.A.M. survey, merchants continue to report difficulties in loading due not to

inadequate but to inaccessible bins.

In terms of equipment, Mr. Chataway quoted two successful methods of bulk grain collection. One is the overhead bin, of a minimum single load-size, i.e., 10 tons, filled either at leisure from existing silo accommodation or, if the grain is stored on the floor, by auger. The second is the auger-type elevator straight into the vehicle.

#### Merchant's Preierence

Of the two the merchant will obviously favour the overhead bin and gravity discharge, taking a few minutes of loading time, as against an auger loading at a normal maximum rate of around 10 tons an hour. In fact, from the haulier's viewpoint, the use of such a relatively slow system as an auger might well defeat the whole objective of expenditure on a bulk-carrying vehicle in that a very costly vehicle would be standing for around the same length of time as required for bag loading. It might appear to be stating the obvious, but it is not always fully understood outside transport that the sheer capital cost of the modern highly specialized vehicle makes maximum working time and minimum standing time the key to its profitable employment.

Thinking, however, in terms of his own costs, the farmer is very likely to favour the cheapest system, and, unless existing elevated storage bins can be modified for gravity discharge, this is in many instances likely to be the employment of an auger, or of a similar system whereby, on the face of it, loading was automatic but, in comparison with the use of an overhead hopper,

a very slow process.

Mr. Chataway went on in his paper to discuss the movement of compound feeding stuffs, and in this sphere it would seem that a step-up in the use of bulk methods is more assured, if only because the major capital outlay falls on the supplier, not on the farmer, who can benefit from such a system rather more cheaply.

By taking feed in bulk, says Mr. Chataway, a farmer can save up to 34s, per ton on cost price, avoid rodent damage to bags, increase the security on his feeding stuffs by locking the storage bins, and save considerable labour by removing the need for manual unloading.

#### **Bulk Feed Costs**

And the cost? In this instance existing farm buildings can often be adapted for storage at small outlay. If bins are installed incorporating direct-feed into hoppers over milking parlours, pig or poultry units, the cost normally varies between £120-£140 for bins holding from 3-6 tons, excluding erection charges.

In the case of grain in bulk the big problems seem undoubtedly to rest with the farmer—his willingness and ability to provide adequate facilities for storage and vehicle loading. In the case of feed in bulk, Mr. Chataway's views indicate that the position is to some degree reversed, the problems and the major expendi-

ture resting chiefly with the trader.

Among these problems are the fact that manufacturing processes must be altered to produce feed suitable for bulk movement, and storage facilities for efficient vehicle loading must be provided. Vehicles costing up to three times as much as a 10-ton flat must be provided, and do not have the versatility of a lorry on which various individual or easily divisible loads may be carried. And by no means least of the traders' worries is that even if the vehicles are kept reasonably fully occupied on delivery, there can rarely be any back-loading.

Despite these problems, however, Mr. Chataway notes that p6

some compounders and merchants are at the moment delivering over a quarter of their production in bulk.

The use of bulk for feed deliveries has, in fact, been pioneered by the national compounders and merchants, particularly in the realm of poultry farming. As much as 25 per cent, of their deliveries are being handled in bulk by a few of these merchants but the general average where a bulk feed service is available is 5 per cent, for pig and cattle feeds and 10 per cent, for poultry.

Those using bulk methods are reported as employing about half and half of specialized bulk carriers and standard vehicles adapted for bulk which can also be used for bagged feed. But the tendency here seems generally to be away from the specialized bulker, due undoubtedly to its high initial and operating costs.

It is pertinent that, while merchants newly handling feed in bulk are equally divided on the question of whether it is an economic proposition, those who have been bulking for some time find it a profitable system. The savings are generally to be found on the farm, and, as in bulk movement of all farm produce, are always dependent on access to and correct siting of bins and installations. One merchant reporting a few snags said that the siting of facilities had been a matter of considerable consultation between himself and the farmers. Without such co-operation, inaccessible bins, unnecessarily small orders and technical difficulties with regard to coupling of equipment are likely to remain recurring problems.

These, however, in terms of bulk movement of both grain and feeding stuffs, are practical problems which root back to the fundamental fact that many small farmers are not willing (or able) to provide adequate facilities for bulking, for what they see as a very long-term and possibly a minimal saving. On the other side of the fence there is the basic fact that merchants are either disinclined to turn wholeheartedly to bulking until they can handle a profitable amount of their traffic by these means, or are limited in their desire to bulk by the equipment and the outlook of the average farmer.

#### Is This The Reason?

This, of course, represents an impasse, and the reaching of it may well be responsible for the slow up in the national development of bulk movement in agriculture. Could it not be that within the past few years most of those farmers and merchants with a liking for or a business suitable to bulk methods have gone over to it? The remainder, if this is so, could well be slowing up the anticipated development by circumstances which they believe to be beyond their control.

If this is the case the simple answer is obviously one of some sort of co-operative. The merchant can help the farmer in order to help himself, by assisting in the installation of the necessary equipment where desirable and justifiable, either directly or on some mutally agreeable financial basis. The complication here, of course, is that the farmer-merchant tie then becomes tighter than either might desire; and also that the merchant at the same time as he is helping the farmer with equipment might also have to finance his own fleet reorganization.

In the long run, however, it could conceivably work, and that the long-term results would be profitable to all concerned there can be little doubt.

Within any system of co-ordination or co-operation within the agricultural field, there is, of course, a place for the transport contractor. Sometimes it might be a direct association with the merchant, with the farmer or with both. On the other hand he can simply come in to provide under reasonable contract terms the specialized vehicles and service necessary to meet the growth of the system through co-ordination in any particular area.

Whatever the eventual outcome, it should be made clear that the problem at the moment is essentially of an agricultural rather than a transport nature. The transport man, as always, must wait upon his customers, and in this instance their difficulties are many (far more complex than the scope of this article can indicate). All that one can be sure of is that the transport industry itself is more than ready to meet any demand in the bulk field.

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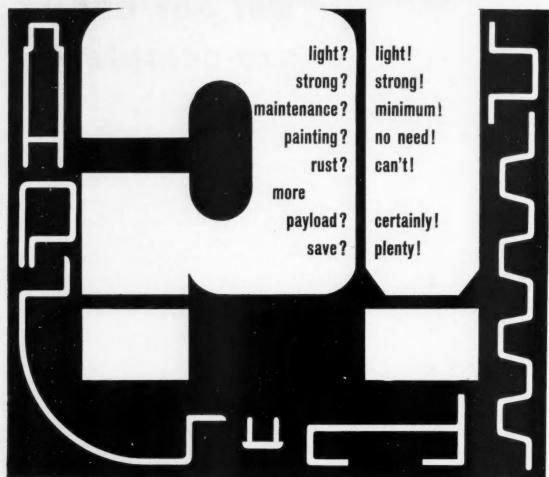


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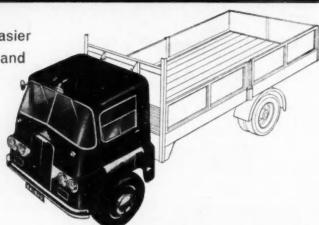
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#### COMMENTARY

by JANUS

## OLD ROUTINE

NE important point may not receive even a reference during the deliberations of the Road Haulage Wages Council next week, although it will be clearly in the minds of all the members. Ever since the speed limit for heavy goods vehicles was increased from 20 to 30 m.p.h., the trade unions have been engaged in individual negotiations with operators for rises in wages to compensate for the fact that some drivers are now permitted by law to travel faster than before. The efforts of the unions have had notable success with British Road Services, and there has been some progress with some individual firms.

In spite of this, the Wages Council have never been able to bring themselves to acknowledge officially that speed limits have anything to do with the contents of the road haulage wages orders. The unions appear to see more advantage in separate discussions than in a statutory agreement that, while no doubt desirable in itself, would eliminate the 30 m.p.h. speed limit as a weapon in future wage talks. The employers' side of the Council have also shown no eagerness to raise the subject and the independent members would have no reason to do so. The present proposal from the unions is for a reduction from 44 to 42 hours in the basic working week and for an all-round increase of 22s. per week in the basic scales. No reference is made to speed limits.

DEFFORTS by the Council to reach a fair decision must be obscured by the knowledge that, as the result of the activities of one side in the discussions, many operators have conceded wages well above the existing scales and possibly even in excess of what the unions now propose. However well reasoned the debate next week, it is bound to take place in an atmosphere of unreality and an atmosphere that there is evidently no great desire to dispel. It is hardly made clearer by the equally well-known scarcity of good drivers, a problem endured by hauliers generally, including B.R.S.

The trader using his own vehicles is often prepared to pay higher wages than those hauliers who have to make a living out of their vehicles. Often he has no choice because of the scales of wages laid down in his own industry. Apart from this disparity in wages offered by various types of licence holder, there is the temptation for the driver to turn to another job that promises him more pay, with possibly better conditions and shorter hours.

The pattern of road haulage wages negotiations does not vary greatly. The trade unions and the employers put up proposals and counter-proposals. The three independent members may at first agree with neither side, but as the day goes on the various arguments are marshalled, they let it be known at what point they would be prepared to make a positive decision and it is usually at somewhere around this point that the discussions end.

For the independent members there must be considerable sympathy. They are dealing with a wage structure that no longer applies to a fairly wide section of the industry and is constantly being eroded by the need to prevent the flight of the skilled driver to other occupations. These factors seem to call for an increase in the scales to bring them into line with practice, and a refusal by the Council to recommend an increase of any kind might appear reactionary. Nevertheless, the independent members must suspect with some justification that any increase will almost automatically be added to the extra payments made by a

large number of employers, so that the gap between statutory rates and practice will remain as wide as ever.

To pile on the agony, the Council must be aware that most of the other arguments are against any increase at all. Only a small rise in wages is needed before hauliers will be compelled to put up their rates. Since the last rates increase there has been a general tendency for costs to go up and hauliers have found some of the items measurable. The revised national insurance and state pension scheme has been a general burden, as has been the fairly widespread increase in rates payable on premises. More particular additions to road transport costs have been the rise in vehicle insurance, the 2d. a gallon tax on lubricating oil in this year's Budget, and notably the increase by about 20 per cent. in vehicle licence duties introduced at the same time.

HERE might be a case to argue that these items in the aggregate justify putting something on road haulage rates. There is at present little disposition among hauliers to press the matter, but they will have no alternative if there is another substantial cost increase. The Wages Council must know that their decision to propose higher wages will make transport more costly, to the trader with his own vehicles as well as to the haulier. The effect will be felt throughout industry and the wages increase may itself stimulate demands from other workers.

The Council may feel that they are not called upon to solve the whole of the country's economic problem; that it is hard enough to grapple with their own. There are indications that the Government may have to take action at some stage to stop the ever-increasing round of wage increases.

If industrial costs are damaging the national economy, they are having an even more harmful effect on the export prospects.

Sombre information that the Council ought at least to bear in mind is to be found in the annual report of the Bank of International Settlements. It points out what is already well known, that the volume of exports from the United Kingdom has in recent years increased at a much less rapid rate than exports from other European countries. The reason may be largely that export prices in the U.K. rose by 10 per cent. between 1953 and 1960, whereas in Switzerland, for example, they fell by 4 per cent. during this period.

THE report has this comment to make: "The key factor in the unfavourable comparative showing of U.K. exports has been the almost continuous tendency of wage increases to exceed productivity gains, with the consequent increases in costs and prices. This was the case by a wide margin in the years 1953 to 1957. In the recession year of 1958 earnings rose more modestly by  $2\frac{1}{2}$  per cent., but the steep rise was resumed in 1959. Between the second half of 1959 and the same period of 1960 average earnings per head increased by  $5\frac{1}{2}$  per cent. and once more exceeded productivity gains."

As the unions obviously realize, the time is propitious for another round of wage increases. The cost of living is rising and there is no lack of vacant jobs. The question remains whether the old routine, followed by the Road Haulage Wages Council and by other negotiating bodies, is likely to bring disaster before very long.

## Devon Farmers Demand



Exacting Service

by S. Buckley, Assoc. Inst. T.

(Below) Here bitumen is being loaded at Eggesford Station on a 7-ton B.M.C. diesel. It is delivered both to local councils and farmers.

(Above) This 7-ton B.M.C tipper is loading a spreader working on a farm at Coldridge, near Lapford, from a ramp provided by the lime contractors. The body is by Tiverton Coachbuilders, Ltd. It is one of four tippers operated by Gregorys



(Above) Meat loading at Winkleigh abattoir. The van was constructed by Drew Bros., Frampton-Cotterell, Nr. Bristol, and is fitted to a Dodge 7-tonner. This particular shot was taken at 4 a.m., indicative of agricultural hauliers' hours of work.



(Below) Mr. A. J. Gregory started up in haulage in 1921 and was joined by his son, Mr. W. J. Gregory (who now controls the business), in 1947. Along with their foreman, they are linked by telephone from 7 a.m. to 10.30 p.m.



Operating in an Essentially Rural Area, the 18-vehicle Fleet of A. J. Gregory and Son, of North Tawton, Carries a Variety of Traffic Mainly of Agricultural Origin

E know most of our customers by their Christian names and are organized to accept their instructions from 7 a.m. to 10.30 p.m. daily." In these words Mr. W. J. Gregory spotlighted the personal service on which the haulage business of A. J. Gregory and Son, of North Tawton, Devon, has been built

Because much of their work is the carriage of livestock it is imperative that their farmer-customers should be able to rely implicity on promised collection and delivery times when vital markets have to be attended. A great service is performed for farmers by most livestock hauliers, which unfortunately passes largely unnoticed at a time when complaints of falling standards in other industries and services are often made.

Explaining to me how they earn their bread and butter in the heart of Devonshire, Mr. W. J. Gregory said that he himself, his father, Mr. A. J. Gregory, founder of the business, and their foreman were linked by telephone from 7 a.m. to 10.30 p.m. This arrangement ensured that at least one of them would be available to receive instructions from a customer or advise a driver of his next duty.

Business-like people were sufficiently organized to telephone their instructions during office hours. But as the vast majority of their customers were farmers, Mr. Gregory added, they tended to telephone only when they happened to remember, generally on arriving home or just before going out for the evening, or only after the farmer's television was turned off for the night.

Here lay one of their main problems, particularly with livestock haulage. It was virtually impossible to complete a schedule of operation until the same morning, and it could still be altered or adjusted many times before every animal was eventually into market.

Many farmers, for example, even waited to hear the Market Report on the radio at 6.45 a.m. before giving their instructions, whilst others made their decision after noting the weather that particular morning. Some just cancelled previous instructions without giving a reason.

The problem of removing livestock from market created another headache for the haulier because it was never certain just how much—or how little—their customers would purchase. Often dealers might buy at local markets and send the livestock on journeys of 100 miles or more. It was then that the haulier was placed in a difficult position,



(Above) Coal was Mr. A. J. Gregory's first traffic. Here the "baby" of the fleet, a 30-cwt. Austin, is engaged on delivery in North Tawton. (Below) Flexibility of operation is achieved by interchangeability of containers. The gantries have been improvized by Gregorys.

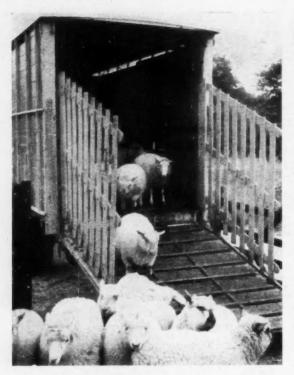


because the driver originally detailed for the job could not undertake a longer journey than was originally anticipated within his statutory hours of work. It was not always practical to have a relief driver standing by because there was no certainty that such journeys would necessarily materialize.

This situation was aggravated, Mr. Gregory said, because on most market days livestock lorry drivers did nothing from 11 a.m., by which time all cattle were in the market, until 3 p.m. when all had been sold.

Citing examples of the additional service a cattle haulier regularly gave to his customer, Mr. Gregory said that he often advised farmers as to current prices and endeavoured to get their stock to market at the most opportune time. He then arranged for them to be sorted into pens and to see that they were washed down and numbered. He might even put in a sly bid! In return for his efforts he was left with a filthy lorry to wash out, a late breakfast and little hopes of payment for six months or even a year. But somehow livestock hauliers manage to carry on.

Of the Gregory fleet of 18 vehicles, nine are fitted with standard 18-ft. platform bodies on long-wheelbase chassis. They are constructed to carry 18/19 ft. livestock and meat



Unloading sheep at Hatherleigh market. This livestock container was built by Tiverton Coachbuilders, Ltd., and is fitted to a 5-ton B.M.C. diesel.

containers or, alternatively, to be used as platform trucks.

Three of the chassis are Dodge 7-tonners, each fitted with

Leyland engine and five-speed gearbox, whilst another three are B.M.C. 7-tonners with two-speed axles. There are also two Bedford 7-tonners, one with the manufacturer's oil engine and the other with a Leyland engine. The remaining vehicle in this group is a Rowe Hillmaster 8-tonner, again with a Leyland engine, and two-speed axle.

The livestock containers are constructed of hard wood with steel frames and are made by Tiverton Coachbuilders, Ltd., Tiverton. Each container is fitted with double decks for the carriage of sheep and pigs. The meat vans have been made by Drew Bros., of Frampton-Cotterell, near Bristol, are of aluminium with wood frames.

The fleet includes four tippers, two based on B.M.C. 7-ton long-wheelbase chassis. The other two are Bedfords of 5- and 7-ton capacity on short-wheelbase chassis. The two B.M.C. tippers have wooden bodies with detachable highsides, again made by Tiverton Coachbuilders.

Two 5-tonners—one B.M.C. and one Bedford—are both fitted with livestock containers which are interchangeable. The remainder of the fleet consists of a Commer six-wheeler which has a Boys trailing axle and 22 ft. 6 in. dropside body. There is also a Dodge 5-tonner and an Austin 1½-ton truck.

The interchangeability of containers between several of the vehicles permits mobility and flexibility within the fleet to meet urgent demands which are common in this type of haulage. It is also useful when a breakdown occurs.

A driving staff of 18 is employed but because exceptional circumstances apply there is no maintenance staff. Drivers' rates of pay are as laid down by the Road Haulage Wages Council. Mr. Gregory said that their drivers were comparatively young, the eldest being under 40, although some have been with them for 12 years. The fact that they have a comparatively young driving staff is due to their

expansion from two vehicles in 1948 to 18 today. No incentive schemes are operated, but good drivers are looked after and consulted on many problems so as to keep them interested and make them feel an integral part of the firm.

The main depot is at North Tawton where 13 vehicles are based. Three vehicles are stationed at Winkleigh, one at Crediton and the remaining one at Sheepwash. At each of these depots there are facilities for washing and greasing whilst gantries are available for removing containers. There is at present no warehousing accommodation although the acquisition of new premises is under consideration.

For a fleet of this size it is unusual to find that Gregory's do no maintenance or repairs themselves other than the greasing already mentioned, and their only equipment is an air compressor. They are fortunately situated alongside a public garage, who undertake all their repairs other than major engine overhauls.

This arrangement, Mr. Gregory considers, has proved to be to the advantage of both parties. Having analysed labour charges carefully he has come to the conclusion that even if the cost of maintenance proved to be a little more when done by a public garage, it is well worth while in return for having the burden of maintaining a stock of spares and a repair staff taken off one's shoulders.

Under the present system Gregory's are on hand to see that any job is being done efficiently because the premises are alongside. Additionally, because they provide a substantial amount of work, it is in the interest of the public garage to provide a good service at practically any time. Gregory's are also fortunately situated in having the main dealers of the several makes of vehicles they operate located in Exeter—20 miles away—through which at least one of their vehicles is passing daily and so able to collect whatever spares might be urgently required.

#### Replacement Problems

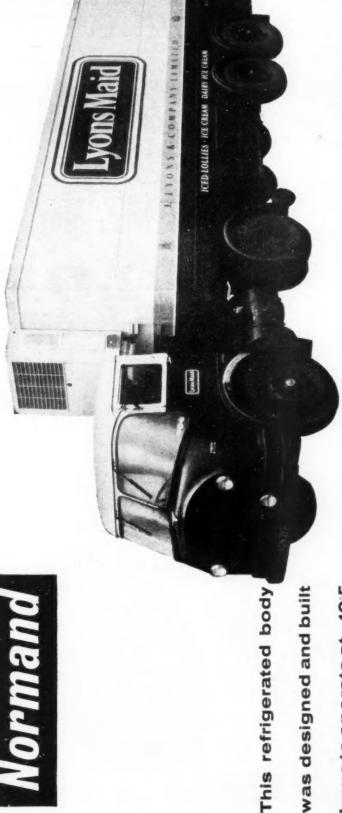
Commenting on the two related subjects of vehicle maintenance and ultimate replacement, Mr. W. J. Gregory referred to an article which appeared in the series "Planning for Profit" recently, dealing with problems of replacement, and he said how exactly this defined their problems and views. He noted that their own costing figures compared favourably with those given in the article. Mr. Gregory agreed, however, that a major reason for the success of their present maintenance arrangement was the fact that their premises and the public garage were alongside. He had little doubt that if this were not so he would not hesitate to provide their own repair facilities.

Situated in a rural area, the bulk of their traffic is agricultural. This includes livestock, meat, feeding stuffs, milk products, wool, lime and fertilizers, clay, coal and building materials. As farming, marketing, and slaughtering facilities improved, traffic should expand.

There are seasonal fluctuations in the demand for their services. Thus there is a call for swedes from September to March and lime and fertilizers from February to October. Other traffics are reasonably steady throughout the year, but there has been a tendency for feeding stuff traffic to increase during the winter. But throughout the year the state of the weather is the major controlling factor.

Collection areas are mainly within a radius of 20 miles of North Tawton. Deliveries are made to London, the Southern Counties and the Midlands, with return loads delivered again within a similar radius of North Tawton. There is also some movement of general traffic largely within the county of Devon.

Long-distance drivers average two trips per week. If for any reason they are running behind schedule, arrangements are made to unload and reload their vehicle on arrival at base to ensure that they are still able to have



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their statutory rest period before commencing their next trip. It is the policy of Gregory's to keep one driver to one vehicle, otherwise they have found that there is a lack of interest which is detrimental to overall efficiency. The success of their business, Mr. Gregory emphasized, was due in no small measure to the co-operative spirit that had been developed in which every driver felt that his job was important and that he was playing an essential part in the business—as, indeed, he is.

Mr. Gregory was glad to record that they had good interworking arrangements with other hauliers in the area. Whilst long-distance haulage rates are very competitive, particularly those being currently quoted by British Railways, local hauliers and livestock carriers are generally more stable, with rates usually being accepted. Stressing the personal relationship which existed with their farmer customers, Mr. Gregory said he made it his business to meet them as often as possible at young farmers' clubs and other local organizations.

In addition to the exceptional maintenance arrangements, Mr. W. J. Gregory disclosed another unusual feature when he told me that he had formerly been a bank clerk before taking over control of the haulage business built up by his father. He has found that this early training has proved of substantial value to him in haulage, and particularly in financial, costing and recording matters. An accurate assessment of business possibilities is essential in haulage as in any other industry, and the success of interworking with other hauliers in the district is founded solely on the basis of trust rather than on formal agreement.

#### Development

I then had the opportunity of tracing the development of the business with Mr. A. J. Gregory, the founder. He was the first to cart cattle from North Tawton to Exeter by road in 1927 when there were a large number of small markets which created difficulties for all concerned. Once the road service had been shown to be a practical proposition, farmers were quick to realize the advantages over rail. By road, animals could be collected at 7.30 in the morning at the farm and delivered into market by 9.30 a.m. By rail it would be necessary to load much sooner and, in those days, walk them on foot from the railhead to the market in Exeter.

The rationalization of livestock markets in the post-war years has been an advantage to all concerned, Mr. A. J. Gregory said, including the haulier. Their own programme of markets which they attend is as follows. Fatstock markets are held at Exeter and Hatherleigh (nine miles due west of North Tawton) on Mondays. On Tuesdays a store market is attended at Hatherleigh, and fatstock and store markets at Holsworthy on Wednesdays.

A fatstock market is held at North Tawton on alternate Thursdays and a store market at Exeter on Fridays. The main market on Saturdays is at Oakhampton. About 75 per cent. of all livestock traffic involves the movement in and out of market.

Regarding replacement policy, Mr. W. J. Gregory said that they kept a vehicle on long distance for approximately two years by which time it would have covered a mileage of approximately 45,000. A further two years was then spent on livestock and general haulage.

Problems with which they would increasingly have to deal in the future, Mr. W. J. Gregory said, concern the continuing adoption of a five-day week with restrictions on loading and unloading times. There is also the related additional expense of overtime payments and allowances.

Although there might not be the competition for labour in rural areas, such as North Tawton, as was experienced elsewhere, there was, nevertheless, a more limited supply. Mr. Gregory considers it is an indication of the success of their labour policy that only one driver had left them in the past five years.

But whilst the maximum hours a driver may work is limited by law, no such consideration applies to the employer. A problem which still has to be resolved is how the high standard of service now given to farmers by hauliers such as Gregory's can be maintained without the continued necessity of a 15-hour day for the "boss,"

In April this year operators in the North Tawton area had special problems to deal with as a result of the restrictions placed on the movement of livestock following an outbreak of foot and mouth disease in the district. Discussing some of these problems Mr. Gregory emphasized the value at such times of the policy of interchangeable containers which they had adopted. In this particular instance the timing of the outbreak had fortunately coincided with busy periods in other traffics, such as the haulage of lime and fertilizers and when demand for cattle feedingstuffs was at its peak.

Obviously at such times the ability to convert cattle trucks into platform vehicles rapidly was of vital importance. But this advantage could be exploited only if a business of mixed traffic was in being. It was too hazardous an undertaking, Mr. Gregory suggested, to specialize on the carriage of livestock only, or even in combination with meat haulage which could be subject to similar misfortunes.

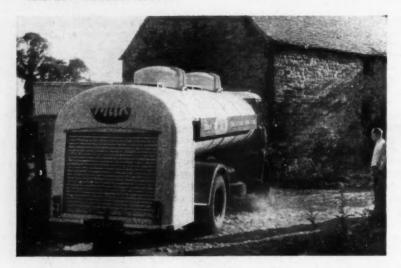
#### Greater Difficulties

If, however, this outbreak had occurred at other periods in the year the difficulties could have been much greater. The six vehicles which are normally employed in the movement of livestock would have to have been found other traffic, which would not always be possible. In that event some painting and bodywork repairs might be undertaken, so reducing the amount of work that would otherwise have been contracted out to the coachbuilder.

Although revenue would undoubtedly fall in such circumstances, the full staff of drivers would have to be maintained during the period of restriction because they were specialists in livestock haulage and could not easily be replaced. Mr. Gregory estimated that during the recent outbreak they would probably have lost £1,000 in revenue over a period of four weeks if they had not been able to switch over from container to platform vehicles.

One of the biggest headaches for the livestock haulier, as a result of an outbreak of foot and mouth disease, arises when dealing with the rush of traffic which follows immediately after the lifting of restrictions. During the period of restriction no farmer is allowed to move any store cattle out of the area, and as a result there would be an accumulation of calves, young pigs and fat cattle. At such periods Mr. Gregory said that they would undoubtedly have to hire vehicles to help out. Unfortunately this was not always to their advantage as farmers are very conservative and like to deal with people—and particularly drivers—with whom they are familiar. In addition the police would be paying particular attention to the livestock hauliers' compliance with the regulations concerning cleansing.

Whilst some cattle may be moved inside the restricted area, such movement requires a police permit and Mr. Gregory said that livestock operators then become inevitably involved in much non-productive work obtaining these permits from the police, who themselves are already overwhelmed with paperwork in connection with the outbreak generally. A further difficulty arises when undertaking work outside the area to devise routes probably involving many additional miles due to diversions to avoid the restricted area, all of which adds to the operators' expenses.



One of the problems confronting most agricultural bulk services—a reversing mangaure of over 30 yards between farm buildings at Whatcote, Warwicks, by a tanker from the fleet of W. Freeman and Sons, of Yardley.

Trunk-running at Present Employs Majority of Milk Tankers, But Indication is that Collection Vehicles Will Shortly Take the Lead in This Vital Industry

## Big Progress in Bulk Milk

Most milk collection still involves the use of churns. Here, a load collected by C. Blake and Son, Loxley, Warwicks, arrives at the Midland Counties Dairy, Birmingham.

HILST relatively few of the milk tankers seen on the roads today are engaged in the bulk collection of milk from farms, the development of this form of transport is potentially of greater importance to the vehicle industry than the use of tankers for trunking runs, as from country milk collection centres and creameries to town dairies. Although the trunk-running vehicles now represent the great majority of milk tankers in service, rapid progress in bulk collection gives promise that vehicles associated with this development will outnumber trunking tankers in the not too distant future.

According to official records of the Milk Marketing Board, the number of farms holding tanks in England and Wales has increased from less than 10 six years ago to over 370, and the amount

of milk collected by road tanker has increased proportionately to a total of 60,000 gal. a day. Moreover, immediate plans for expansion are based on an increase in bulk collection of four times the current gallonage. Important developments in this form of milk transport are expected for the near future.

Information received from Mr. J. G. Inglis, general manager of the Scottish Milk Marketing Board, shows that schemes are operating in 12 Scottish counties, which involve the collection of 29 million gallons of milk a year, representing over 15 per cent. of the total supply. A further 7 per cent. is produced by farmers to whom holding tanks will be supplied in the near future, and it is anticipated that over 20 per cent. of the milk produced will be carried by bulk tanker within six months or so.

Providing bulk collection vehicles with suitable equipment poses many interesting design problems. In any review of p16



bulk-milk transport it is, therefore, appropriate to concentrate on measures that are being taken to cater specifically for this traffic. Tankers employed on depot-to-dairy trunking routes are of relatively simple design, the milk being normally loaded by gravity and unloaded by the same means, or with the aid of static pumping equipment.

Bulk milk collection is an all-important and possibly unique example of the way in which control by a Producers' Board is exercised to the benefit of both the vehicle operator and the equipment designer, as well as the producer and customer.

All milk produced in this country is purchased by the M.M.B. (or the Scottish or Northern Ireland Milk Marketing Boards) and transport from farm to dairy, or from farm to collection depot, is undertaken by Board vehicles or vehicle operators under contract to the Board. Rates are negotiated on a formula basis decided by a joint committee of the

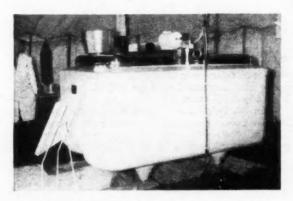


## Collection

by P. A. C. Brockington, A.M.I.Mech.E.

M.M.B. and the Road Haulage Association on which C-licensed operators are also represented.

All bulk schemes are organized in zones by the M.M.B. and vehicle operators collect milk from farms approved by the Board. The producer is paid an additional 1d. per gallon for milk collected in bulk for a period of years, related to the size of the storage tank, and at the end of this period he receives a continuing premium of \( \frac{1}{2} \)d. per gallon. These payments represent a subsidy by which the



A Desco refrigerated container of the most modern type, seen at the Warwick Show.

relatively high cost of the refrigerated holding tank can be recovered by the farmer in the prescribed period, and which subsequently offers a higher profit incentive.

The farmer is immediately offered a means of reducing labour costs on the farm if he exploits the advantages of the scheme to the full. These include the elimination of churn handling, including churn cleaning, and the facility with which the system can be adapted to the latest milking techniques. Savings in labour and space are also provided

(Left) The minimum space is required if a pump is employed that is driven by a mains-operated electric motor, as shown by this illustration of a Butterfield 1,750-gal. tanker. Although freedom from power-cuts is necessary for successful operation, this type of pump is particularly favoured in Scotland, (Below) Easy does it! Another instance of the problems of access encountered with big vehicles.



at the dairy, and obviating the noise created by churn handling may be a boon in both cases.

To the vehicle operator bulk collection initially represents a "normal business hazard" in that profit making is dependent upon efficient development of the scheme, with particular regard to arranging collections from farms with the minimum of waste running. In this he has the active support and expert advice of the Board, who operate a fleet of 500 vehicles, a large proportion of which are tankers. Technicians of the Board are continually experimenting with new types of vehicle equipment (often in close co-operation with the National Institute of Research in Dairying) and, in effect, provide a free consultation service to both vehicle operator and equipment maker.

Holding tanks are built to rigid specifications laid down by the Board to ensure hygiene and accuracy of measurement, and the wide knowledge and experience of the Board's technicians virtually gives them authority to stipulate the type of vehicle equipment to be used in certain cases. Equipment makers have, however, a large measure of freedom in developing special features.

#### Holding-tank Design

The development of advanced types of tanker equipment is, in part, related to holding-tank design in that a means of accurately measuring the milk intake by a vehicle-mounted instrument could give valuable latitude with regard to the specification of the farm tank. Looking into the more distant future it is possible that a flowmeter may be evolved which could be incorporated in the vehicle equipment, and which would afford sufficient accuracy to obviate the use of calibrated holding tanks and measurement by dipstick. Although this project is unlikely to materialize for some time, the prospect has fostered the development of the vacuum-filling system. It is considered that a flowmeter could be more readily employed in conjunction with a vacuum system than with a mechanically-driven-pump type.

Vacuum filling is being used experimentally by the Board and will be employed in service by a number of hauliers



(Left) One of the 1,750-gal, milk tankers of W. Freeman and Sons being loaded at a farm. Hydrostatic drive is used for the pump. (Below) Drawn by a Scammell tractive unit, this tanker semi-trailer has a capacity of 3,300 gal, and is clad in colour-impregnated reinforced plastics. Disc brakes are fitted to the running gear. (Right) A driver taking a sample of milk as part of his duties.

before the end of the year. Essential features of the system include an exhauster driven by a battery-operated electric motor, which creates a vacuum in the tank, the milk being drawn through an extension of the intake pipe at the top of the tank. Although sufficient vacuum to provide a high rate of filling cannot be immediately created by the exhauster, operation of the unit during the run builds up the vacuum and enables the tank to be filled at the normal rate at the farm.

Apart from the possibility of installing a flowmeter in a system of this type, it has many other advantages, which include freedom from noxious fumes during collection, engines being switched off when

the tank is being filled. Also, the milk can be drained from the pipes without loss, which is of importance if mixing of two or more grades of milk has to be avoided.

Electrically driven pumps, energized by the vehicle battery are also available, both types of system necessitating the use of a high-capacity alkaline battery and a 5½-in. generator. Although lack of space precludes a detailed description of the tanker-driver's duties at the farm and at the dairy, it should be emphasized that his training and qualifications give him the status of a specialist. An exact procedure is outlined in his instructions regarding dipstick measurement, temperature checking, sample preparation and so on, and high standards of cleanliness must be observed. If these instructions are not closely followed, the effect on the quality of milk may lead to rejection of the entire load by the dairy.

#### **New Midlands Scheme**

One of the latest schemes to be introduced by the M.M.B. was inaugurated on October 1, 1960, in the East Midland Region of the Board, which covers the counties of Warwick, Leicester, Nottingham, Northampton, Bedford and Rutland. Bulk-milk collection in this area possibly has a greater potential than that of any other district because the centres of high population density are favourably located in respect to sources of supply, and runs can be planned economically. Two hauliers are currently engaged in this scheme, bulk supplies being delivered to the Aston Cross dairy of Midland Counties Dairy, Ltd., in Birmingham, On September 1 Birmingham Co-operative Society, Ltd., will officially commence a bulk collection scheme.

Starting operations on October 1, with a milk tanker loaned by the M.M.B., C. Blake and Son of Loxley, some three miles south of Stratford-on-Avon, collected 602



gallons from six farms on the first day, and on December 1 a total of 1,623 gallons was collected in a company vehicle from 11 farms in one trip. The concern now operates two vehicles, each with a capacity of 1,750 gallons.

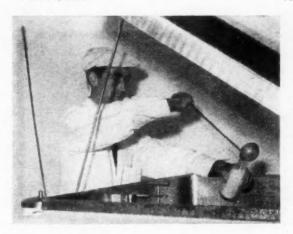
#### Eighteen Farms Visited

One tanker recently collected 1,276 gallons on a night-collection run of 47 miles, whilst the following day an additional load of 1,482 gallons was collected and delivered to the dairy, the total mileage covered in 24 hr. being 173. Eighteen farms were visited, and the total operating time of the two drivers was 12½ hours. On the same day the second vehicle collected 1,176 gal. of milk from 10 farms in one trip of 101 miles.

When this article was prepared some weeks ago collections were being made from 34 farms in a radius of about 16 miles. Progress is so rapid, however, that the total now probably exceeds this number by an appreciable margin.

Both vehicles are based on Dodge 7-8-ton chassis powered by Leyland 0.375 diesels and equipped with a David Brown five-speed gearbox and an Eaton two-speed back axle. The Darham stainless-steel tank is of two compartments, and pumping equipment comprises a positive-displacement stainless-steel pump driven through a centrifugal clutch from the power take-off, an engine throttle control being fitted in the rear compartment. Pumping rate is about 5,000 gal. per hr., and the system of interconnected pipes enables the pump to be used for discharge as well as filling.

A measure of the potential of the bulk collection by tanker compared with churn collection is the estimate given by a member of the company that eventually, with greater concentration of farms, two bulk tankers will do the work of five churn-carrying lorries. The Blake company have been operating churn-carrying lorries for well over 30



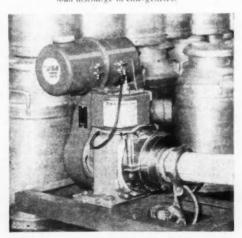
years, the total fleet now numbering 16 vehicles. These are mainly Bedford lorries of 5-ton to 7-ton capacity, and on average 1,000-1,500 gallons are collected daily with the use of about 110 churns.

Due for delivery in a few months' time, a Darham three-compartment tanker based on a Four-in-Line articulated trailer probably represents the most advanced form of bulk collection to be introduced since its inception. This will be hauled by a Dodge tractor and will have a capacity of 2,500 gallons, a compartment of 500 gallons being located above the tractor chassis on a stepped-extension of the trailer. A vacuum-filling system is employed of the type mentioned, fitted with an electrically operated cut-out device to prevent overflow when the tank is full. It is anticipated that the articulated outfit manned by an experienced driver will afford greater manœuvrability on tortuous farm access roads.

#### Pilot Scheme in Surrey

Articulated outfits of three compartments with similar capacity will also be used in an M.M.B. pilot scheme in the Surrey area. Six of these trailers will be hauled by Albion Clydesdale tractors and will be run in conjunction with rigid vehicles having a tank capacity of 1,750 gal. to obtain direct comparisons of effective load-carrying capability, operating cost and manœuvrability. Because of their increased capacity, the articulated tankers will be mainly employed for collections from farms involving relatively long-distance deliveries.

(Below) A mobile pumping set which is used for load discharge in emergencies.



the use of hydrostatic drive for the stainless-steel positivedisplacement milk pump. The tank is of the two-compartment type with a capacity of 1,750 gal. and is mounted on a Dodge forward-control chassis equipped with a Leyland 0.350 power unit, a David Brown five-speed gearbox, Eaton two-speed axle and power-assisted steering.

Variable-speed Motor

Operated by a short propeller shaft from the gearbox

A special feature of the Andrew Bros. tanker employed by W. Freeman and Sons, South Yardley, Birmingham, is

Operated by a short propeller shaft from the gearbox power take-off, a hydraulic pump supplies fluid to a reversible variable-speed motor located forward of the rear compartment, which drives the shaft of the milk pump by twin belts. Clutching-in and reversing are performed hydraulically, the ease with which the drive can be reversed being an important potential advantage in that it would obviate complications if it were necessary to use the pump for emptying the tanker on the road in the event of an emergency. The speed of the pump can be matched exactly to the low-speed torque characteristics of the vehicle engine, and in effect this reduces the operating speed of the unit. It is emphasized by the tanker makers that a more flexible control over pump speeds is obtainable than is possible

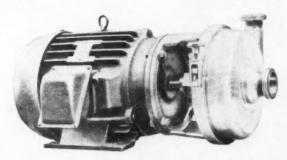
of the pump is 5,000 g.p.h.

The tank is insulated with 2 in. of Isoflex material and is panelled in polished aluminium, lack of paint obviating attack by milk oxide in the event of spillage. Scotchlite lettering is used on the name panel to give self-illumination at night, whilst the bodywork livery is in coffee and cream.

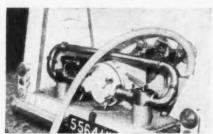
with a mechanical drive from the p.t.-o. Maximum output

Collecting milk in an area to the east and north-east of the city (which includes the centres of Sutton Coldfield, Tamworth, Market Bosworth, Fillongley and Maxstoke), the tanker started operation on December 1, 1960, and by the end of the month, running one trip a day, had handled a total of 11,799 gallons. By April 30, the monthly total had increased to 46,897, and on May 8 collections from 12 farms in one trip of 120 miles followed by a second trip of 30 miles raised the total gallons carried in 24 hr. to the record figure of 2,300. On average the current fuel consumption is  $13\frac{1}{2}$  m.p.g.

A second vehicle was added to the fleet later in May but as yet no statistics are available showing the expansion in



(Above) The Puma stainless-steel centrifugal milk pump has an easily c l e a n e d straight-through inpeller. (Right) A typical pumping unit which is driven from the vehicle's power take-off.



traffic since that date. It is probable that the number of farms in the collection area now exceeds 20.

Bulk milk collection for the Birmingham Co-operative Society, Ltd., will be performed with an Andrews Bros. tanker of the same capacity fitted with a vacuum-filling system. Equipment will include a Reavell exhauster driven by a C.A.V. 24-v. electric motor which can provide a vacuum of 17 in. of mercury. This will afford a rate of milk flow of over 5,000 g.p.h. at the farm with the engine switched off, full vacuum being created when the vehicle is travelling on the road.

Over-filling is prevented by means of an interceptor vessel, situated between the tank and the exhauster, which is fitted with an electronic probe. This is sensitive to liquid, and if the milk attains too high a level in the tank the probe immediately actuates a valve which stops the flow of milk by opening a vent to atmosphere.

#### Long-standing Hauliers

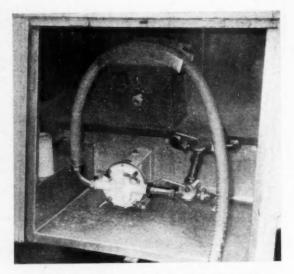
Milk hauliers of long standing, the Freeman company, operate 25 platform vehicles, 12 of which are engaged in churn collection. These are Thames 5-tonners and are also used for the transport of brewers' grains for feeding

Both the Blake and Freeman companies have a portable pumping set to empty the contents of a holding tank into churns if the milk is unacceptable for transport by tanker. The motive unit of these sets is a small air-cooled petrol engine which drives a stainless-steel pump.

Time for discharge at the dairy, tank cleansing and so on averages about 1 hr. 20 min., the driver being responsible for breaking the seals of the manholes and so on.

Commenting on the type of loading equipment employed in Scotland, Mr. Inglis observes that mains-operated electrically driven pumps are in general use, but that a minority of operators are trying out the battery-driven type. appears that this method may offer some advantages, despite the fact that practically no trouble has been experienced in the past seven years with mains-driven pumps as a result of failure of the farm supply.

With regard to production of a satisfactory flowmeter, Mr. Inglis states that its advent is eagerly awaited by the majority of operators in Scotland. The considerable number of small dairy men in Scotland would welcome the facility to receive milk from a tanker in the required quantity, and this is not practicable unless an accurate flowmeter is fitted. The fact that a flowmeter would obviate the need for holding-tank rigidity would, it is considered, inevitably result in a saving in capital outlay.



The hydraulic pump unit on the tanker operated by W. Freeman and Sons. Maximum output is 5,000 g.p.h.

In contrast to the claims of the Scottish Milk Marketing Board, the Butterfield company refer to the relatively high incidence of power cuts in some rural areas in England and Wales, and emphasize that this is prejudicial to the use of electrically operated pumps deriving power from the mains supply. It is also pointed out that recent advances in the development of alternating-current engine-driven generators could be favourable to the use of battery-operated electrically driven pump systems, the motors of which are reversible.

In an outline of milk-tanker features, the A.P.V. company state that the tank is normally constructed of stainless steel of approximately 10 gauge and is insulated with about 2 in. of glass-fibre, polystyrene or equivalent material. This company produces stainless-steel storage tanks and pipe fittings as well as a stainless-steel centrifugal pump, known as the Puma.

In the case of the Mickleover transport company, vehicle tanks are available with outer cladding and ends of colourimpregnated reinforced plastics material, which has favourable thermal-insulation properties and is immune from corrosion. The insulating material employed is normally expanded polystyrene with a thickness of 1½ in.

#### Leading Makers of Road Tankers

Andrews Bros. (Bristol), Ltd., Carlton Works Regent Street, Liverpool, 3.

The A.P.V. Co., Ltd., Manor Royal. Crawley, Sussex.

W. P. Butterfield, Ltd., P.O. Box 38, Shipley, Yorkshire.

Darham Industries (London), Ltd., 13 Victoria Street, London, S.W.1.

Mickleover Transport, Ltd., Twyford Works, Whitby Avenu Park Royal, London, N.W.10.

Thompson Bros, (Bilston), Ltd., Bradley Engineering Works, Bilston, Staffs.

#### Makers of Bulk Milk Tanks

Alfa-Laval Co., Ltd., Cwmbran, Newport,

Mon. All-stainless-steel construction is employed and insulation is of steam-baked corkboard and insulation is of steam-baked corkboard with a bitumastic vapour-sealing compound. A corrosion-proof ice-water tank is located under the vessel and is of resin-bonded glassfibre. Capacities of the tanks range from 125 gal, to 150 gal.

C.P. Equipment, Ltd., Mitcham, Surrey, A stainless-steel holding tank of 175 gal. capacity is produced by this company, the compact design allowing a relatively small refrigerating unit to be employed.

Pair's Sunsylv Co., Ltd., Comberland Avenue.

refrigerating unit to be employed.

Dairy Supply Co., Ltd., Cumberland Avenue,
Park Royal, London, N.W.10,
Tanks have an inner vessel of stainless steel
and are available with outer vessels of either
stainless steel or resin-bonded glass-fibre. The
glass-fibre model has steel stiffening channels
at the base to ensure rigidity and is insulated
by 2 in, of expanded rubber. Tanks are
available in four sizes ranging from 175 gal,
capacity to 350 gal.

R. J. Felliwood and Bland, Ltd., Fullwood
Works, Ellesmere, Shropshire.

All stainless-steel tanks are offered of 110-gal, to 400-gal, capacity with 2 in, of glass-fibre insulation. Features include ice-water spray-rail, cooling, the water being pumped through a perforated plastics pipe surounding the tank at a temperature of 33 degrees F.

Graham-Enoch Manufacturing Co., Ltd., Margaret Road Works, Windus Road, Stamford Hill, London, N.16.

Stanford Hill. London, N.16.
A new holding tank has stainless-steel walls and bottom and self-sealing foamed-plastics insulation. A 125-gal tank measures only 3-ft, square overall. The refrigerating unit can be remote from the tank and coupled to it with the aid of a plastics pipe.

Gascoignes (Reading), Ltd., Gascoigne House,

Gascoignes (Reading), Ltd., Gascoigne House, Berkeley Avenue, Reading, Berks. A range of stainless-steel farm holding tanks is available in eight sizes varying in capacity from 80 to 400 gallons. Features include a built-in control panel and vertical ice-bank, and tanks are insulated with 2 in, of Onazote material. The refrigeration unit is capable of cooling the contents of the tank down to 40 degrees F.

# Here's what

E. Kenny says.... THE RENNY LIMITED ... THE WALLE CONTENTS OF THE WALLES AND THE WAL NORTHANTS 31 SCOTNEY STREET TOOK PALES CO. LTD. ou on your product.

We now operate twelve tandem Wodel TWES trailers

We now operate twelve tandem works goth types are

we now operate twelve tandem work, each vehicle doing

and ten sing to axis as a second to the second tank

carrying out less per day.

'100,000 miles per tyre'

'One extra trip per week'

'We are "sold" on YORK'

In these words, Mr. Kenny pinpoints some of the reasons why YORK TANDEMS outsell all others. For big loads - in safety - there's nothing to match a YORK TANDEM





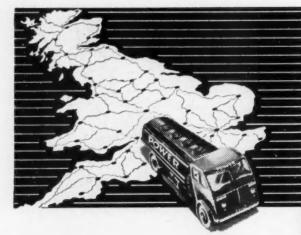
INDEPENDENT LIGHT ROCKER BEAMS BALANCE OUT BRAKE TORQUE — PREVENT LOAD TRANSFER WHEN BRAKING, TYPES STAY GUED TO ROAD FOR FASTER, SAFER STOPS AND LONGER TYPE LIFE.

#### EASY ROLLING



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THE POWER PETROLEUM CO LTD . Depots throughout the Country . Agency Pumps in all areas

#### **New Equipment and Publications**

# Wide Range of Steel Buildings

THE range of standard steel framed buildings made by Sanders and Forster, Ltd., of Barking, Essex, now includes a structure known as the S. and F. Arched Roof Building.

Spans of from 50 ft. to 210 ft. are available with eave heights of from 11 ft. to 30 ft. The main frames are spaced at 20 ft. intervals and buildings can be supplied in any multiple of this length. The buildings will be particularly suitable where a large unobstructed floor space, free from internal columns, is needed.

Roof lighting is normally provided by

continuous strips of patent glazing, or translucent roof lights can be substituted if required.

Cladding of the roof and walls may be of corrugated asbestos sheeting or of any of the conventional covering

materials, but, if preferred, the steel frame can be readily combined with traditional building materials.

Steel framed sliding doors, steel sashes, ventilators and any standard accessories can also be incorporated.



A typical application for the S. and F. Arched Roof Building now produced by Sanders and Forster, Ltd.

#### Novel Adjustable Spanner

A NEW adjustable spanner has been introduced by Rupert and Co., Ltd., Demmings Road, Cheadle, Cheshire. The spanner works on a locking wedge principle, without either screw threads or worm gear.

Nut and bolt heads up to 13/16-in. A/F can be accepted in the jaws. The wedge-shaped moving jaw is retained by a sleeve, a spring keeping the two parts in contact. When the jaws are closed on the nut or bolt head and a load applied, the sleeve prevents the jaws opening.

The tool is made from 4-in, steel and is finished in chromium plate. Overall length is 6 in. Retail price is 9s. 6d. and a leather pocket case, which is also available costs 4s 6d.

able, costs 4s. 6d.

A locking-wedge principle is used on the small adjustable spanner introduced by Rupert and Co., Ltd.

#### Book on Bedfords

THE maintenance and overhaul of Bedford commercial vehicles built between 1940 and the middle of 1960 are dealt with in "Bedford Commercial Vehicles," by F. A. Stepney Acres, M.I.Mech.E., which is published this week by C. Arthur Pearson, Ltd., Tower House, Southampton Street, London, W.C.2 (price 15s.). This 266-page book is well illustrated, with both photographs and drawings, and there are numerous tables detailing various mechanical settings.

CA models are not dealt with, information on these being provided in "Vauxhall Cars," a Pearson's Car Maintenance book, and the recent TK range of forward-control models is not included either. The book does not pretend to replace the Vauxhall service training manuals, but, nevertheless, gives a comprehensive guide to mechanics and fleet-maintenance staff. For some inexplicable reason steering gears are not dealt with, although there are eight pages devoted to propeller shafts.

#### Hacksaw Blades

THE latest publication by the L. S. Starrett Co., Ltd., Jedburgh, Scotland, is a brochure on the range of hand and power hacksaw blades made by the concern. Included in the information given is a "trouble chart" which gives reasons for bad power sawing and suggested remedies.

#### Safety Poster

A SAFETY poster for use in places where hammers are widely used has been produced by the makers of Stanley hammers. The poster draws attention to the possibility of serious accidents being caused by the neglect or misuse of hammers, and suggests positive ways of avoiding them.

It is in three colours, measures 24 in. by 18 in, and can be obtained free of charge from the Public Relations Department, Stanley Works (G.B.), Ltd., Rutland Road, Sheffield, 3.

#### Automatic Dispatch

MATERIALS handling, involving the dispatch of different types of goods, can be mechanized and automated inexpensively, with full centralized control, using a solid state control developed by Rotax, Ltd., Chase Road, London, N.W.10.

The unit consists almost exclusively of diodes which, together with a static punched card reader, replaces complicated memory and reading devices normally required for automated mechanical handling schemes.

New goods release mechanisms allow unusually fast delivery of preselected orders. It is claimed that human errors are avoided and considerable saving of time and manpower are obtained, since manual selection and counting are eliminated.

#### Masking Tape

A MASKING tape for use in high temperature painting operations has been developed by Permacel Tapes, Ltd., Slough, Bucks.

The new tape is called Permacel 703, and it is claimed to be ideally suited for stoving operations at temperatures up to 375° F. for 30 minutes. Paint build-up is said to be eliminated due to the thin paper backing, and Permacel 703 will not stain enamels or lacquers under normal conditions.

#### Calor Stockists

A REVISED and enlarged list of more than 1,500 Calor gas dealers and stockists in England and Wales has just been published. Names, addresses and telephone numbers are shown alphabetically under counties and towns.

Dealers carrying stocks of Calor propane are specially marked for the benefit of industrial users.

Copies of the list are available free from Calor Gas (Distributing) Co., Ltd., 178-202 Great Portland Street, London, W 1

#### Rust Prevention

THE application of Shell Ensis Fluid 256 rust preventive will be simplified now that it is available in aerosol containers. Distribution of these will be by the Jenolite Group of Companies, 13-17 Rathbone Street, London, W.1.

Shell Ensis Fluid 256 is intended for use on unpainted surfaces. It is claimed that it will displace moisture on the surface treated and that a durable film is left which gives protection against the oxidizing effect of air and moisture for 12 months or more.

Retail price of the new 10-oz, aerosol container is 7s. 6d.

# Moving 700 Million Little

By Ashley Taylor, A.M.I.R.T.E., Assoc.Inst.T.



(Above) The Northern Ireland trailer ferry, the "Ionic Ferry," unloading egg-carrying vehicles at Preston. (Below) An Ulster Ferry trailer-load of eggs leaves the ship "Pointer" at Liverpool.

ROM thousands of farms in the six counties of Northern Ireland hundreds of millions of eggs travel annually to tables in the other parts of Britain. And so well has the system of transport been developed that, of two eggs laid on the same farm at the same time, one can be expected to be on sale at a retailer's in London or Newcastle upon Tyne within 24 hours of its twin appearing in a shop in Belfast—or perhaps even at the same hour.

Much has been heard and seen (in *The Commercial Motor* among other places) of complaints that the Irish Sea is the most expensive water barrier in the world, and that the manufacturers of Northern Ireland are unfairly penalized in their efforts to turn the honest half-crown. But for the egg-producing industry that very water has proved the highway to a thriving trade which has established itself on a basis competitive with areas much more favourably placed in the matter of proximity to their potential markets.

To many a small farmer in Northern Ireland development of egg production has made the vital difference. Every farm there is within reasonable distance of an accredited egg-packing station, from which collections will be made frequently, starting the product on the first stage of its journey to the housewife's shopping basket.

To satisfy Britain's increasing population and a rising standard of living, it is necessary that foodstuffs shall be brought from farther afield than was formerly the case, and home produced eggs from Northern Ireland have provided a valuable example of a situation which is of material benefit to the producer and without excessive expense to the consumer.

In round figures Northern Ireland may be taken to ship to England, Scotland and Wales around 700-m. eggs a year, a procedure that makes a contribution of first-rate importance to Ulster's agricultural industry. Road transport organizers in conjunction with the specialist shipping services have done much to make possible the growth of this trade to its present volume. In one case the egg traffic has formed the justification for the opening of a special ferry service that now offers facilities for the carriage of a wide range of commodities.

By sea, eggs travel from Belfast and Larne to Liverpool, Preston, Stranraer and Ardrossan, also much smaller numbers to Cardiff. Of the total intake of eggs from Northern Ireland nearly twothirds enter through Preston and Liverpool, the remainder going to Scotland.

Figures for a typical week this year show that of the eggs proceeding by way of the Lancashire ports over half were routed through Liverpool, roughly 49 per cent. being Preston's share. another particular week there were 29,250 cases, each of 30 dozen eggs, in transit. these 13,000 cases went by Ferry Transport Ulster through Liverpool, 6,400 by Ulster Ferry Transport



D. 4

## Lions

How a Highly Organized Road and Sea Transport System Ensures Speedy Delivery of Northern Ireland Eggs to Markets Throughout the Rest of Britain



(Above) Trans-shipping eggs in the Ulster Ferry depot at Liverpool. (Left) Trailer loads of eggs awaiting removal to the Ulster Ferry depot sandwich a container of general cargo at the Liverpool docks.





An Anglo-Continental Container Services egg cargo being unloaded at Preston. Much of the egg traffic passes through here,

through Preston, also 9,500 by British Road Services, and 400 by Anglo-Continental Services through the latter port. The operators mentioned also share the traffic moving by way of Scottish services. From the ports the cases are distributed throughout Britain, the supreme object of the present-day transport system being to ensure that the egg reaches the kitchen in the shortest possible time.

From the point of view of those responsible for eggs the question of safe handling comes a close second to rapid transit, and here notable progress has been achieved. One finds that sound packing, coupled with the minimum handling encountered on the cross-channel ferries, has reduced damage figures to about a twentieth of those experienced in earlier days before the development of the through facilities. Nevertheless, there is continual study with the object of reducing to vanishing point any kind of breakage. At the moment the average runs out at under one damaged egg for every case of 30 dozen.

The eggs travel in fibreboard cartons, being carried in the familiar form of separated packing known as Keys trays, each of which holds 36 eggs, 10 trays making a case load. Prepacked eggs, enclosed in separate containers of 6 and 12, make up rather larger sized cases. A certain number of half-size outer cases are used where 15 dozen lots are required. through road transport is performed on general purpose trailers which normally travel loaded from the packing stations in Northern Ireland right to the individual destinations. An inspection of the goods in transit Loads of eggs leaving the Ulster Ferry depot in Liverpool on trunk runs.

showed British Road Services to carry on an average 350-360 cases per trailer, the Ulster Ferry Service range being of the order of 350-420

Originating in holdings all over Northern Ireland, the eggs pass to some 130 strategically placed packing stations where they are immediately tested, then graded as large, standard, medium smalls and extra smalls. Within 24 hours they have been packed and their journey has commenced. Vehicles from the packing stations make regular rounds of their individual areas, usually picking up supplies

direct from the farms. However, sometimes in small communities local tradesmen will act as collectors, gathering in small lots from neighbouring producers for handing over in quantity to stations' representatives. Many packing stations operate on an individual basis, making their own transport arrangements with British Road Services or Anglo-Continental Container Services.

The intake of a dozen or so packing stations is handled in bulk for onward transmission by the McDowell organization of Ballymena in County Antrim.

The largest share of the distribution service for eggs from the area is in the hands of Northern Ireland Eggs, Ltd., a non-trading organization that represents 70 packing stations. This company was formed in 1953 when the rationing period ended and the market in eggs became free. The company's Liverpool office is responsible for much of the undertaking's business in Britain, although there are also agents who operate in London, Glasgow and Cardiff. Because of the importance and volume of the egg traffic this organization early decided upon the formation of a transport subsidiary, this being the now well-known Ulster Ferry Transport which works in conjunction with the Link Line and carries not only eggs but general goods.

Ulster Ferry Transport trailers collect each day from every packing station, Link Line carrying out the sea passage and U.F.T. finishing off by delivering far and wide. Link have two specially adapted motor vessels, "Pointer and "Spaniel," with which they have been working a nightly (Sundays excepted) service in each direction between Belfast and Liverpool. Each is approximately 1,200 tons gross, is 224 ft. long and has holds 130 ft. in length which are free from obstruction and where trailers can be stowed four abreast, giving accommodation for 36 full-sized unit loads. At both Liverpool and Belfast the company's berths are equipped with large electric derrick cranes which are of a capacity to handle the largest trailer loads normally moving across the Irish Sea.

#### **Consignment Facilities**

From the time a case is loaded at the packing station until it reaches the delivery point at the wholesaler's warehouse it will normally remain static on the one trailer. Although very often it is possible for a trailer to move loads direct from the packers in the country to the quay at Belfast or Larne, at the company's depot at Lisburn there are facilities for smaller consignments to be bulked so as to make up full loads for the purpose of shipping.

So far as practicable these continue as full loads, going straight to the wholesalers or other customers, such as multiple stores, up and down the country. Thus no pro-



vision for warehousing on the arrival side is necessary. Accommodation does exist, however, at the Ulster Ferry Transport premises at Dixon Street, adjacent to the docks in Liverpool, for some trans-shipment to be performed, since not all customers want their orders to be made up with the same percentages of the different grades.

From the ports the eggs go to every corner of the country; wherever possible the full trailer loads mentioned being sent out. However, in order to maintain a steady flow of delivery, split consignments have sometimes to be arranged.

#### London Next Day

Continuing with Liverpool as the example I found that eggs which arrived there during the day were being delivered in London first thing the following morning. When customers are located in the north of England there is every chance that the eggs will reach them on the same day as they arrive in the port. In the course of my investigation I noted that eggs were being cleared every day to the various destinations.

The process of handling the eggs through the distributive system in Britain goes on seven days a week, with Wednesdays, Thursdays and Fridays as the busiest period. And at the other end of the transport link the hens of Northern Ireland continue to load the line that leads to all parts of the country.

#### BOOKS

#### ROAD TRANSPORT

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Junner. 203 pages. Ill. 21s. net (By post 22s.)

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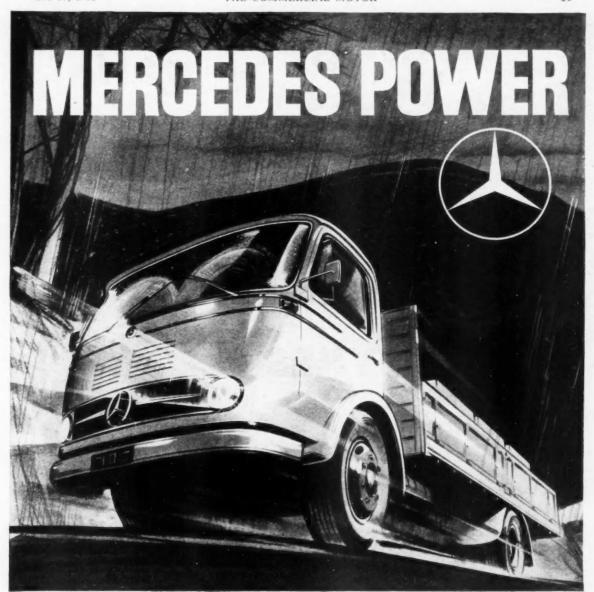
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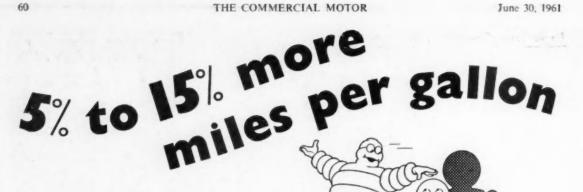
Nighttime...cold, wet, and treacherous. Shap Fell looms ahead!... but nothing daunts the Mercedes. With a 9 ton load of steel test-blocks it takes the long haul easily in its stride. Average speed 18 m.p.h. In 4th gear with low axle ratio; 3rd gear with high ratio on sharp bends. The descent?... unique Mercedes exhaust brake (standard)

holds steady as a rock. No engine revving. No brake fade. On the open road, a steady 50 m.p.h. with remarkable fuel economy.

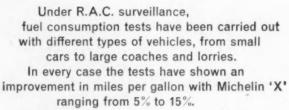
This is the Mercedes model LP327/44R.—One of a range of trucks from 4 to 30 tons, each offering new standards of performance and quality.

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Here are a few examples:-

Date of trial	Type of vehicle tested	Distance covered by test vehicles with equal amounts of fuel —on ordinary tyres —on 'X' tyres		Extra distance covered on 'X' tyres
Feb. 1961	5-ton lorry (flat) Diesel Engine	271.0 miles	313.1 miles	42.1 miles
Mar. 1961	997cc. Saloon car	398.0 "	431.6 "	33.6
Mar. 1961	41-seater coach Diesel engine	291.1 "	322.9 "	31.8 "
Mar. 1961	1-489 fitre Saloon car	336.8 "	363.0	26.2
April 1961	1-ton Delivery van (petrol)	326.6 "	344.6	18.0
April 1961	4-axie 12-wheeler 24-ton gross	221.4 "	248.6	27.2

The fuel saving with Michelin 'X' tyres is due to unique manufacturing quality and to their special construction which reduces rolling resistance. A single-ply casing of steel cords laid radially (A) flexes more easily, a braced tread (B) prevents tread distortion.

You get twice the comfort, twice the grip, twice the mileage and you save fuel with Michelin 'X' tyres

For further details please write to "Fuel Saving" Michelin Tyre Co. Ltd., 81 Fulham Road, London S.W.3.

CONTRACTIONS: add. additional: agric.

#### Expansion Trends in Haulage

### "Repair and Maintenance"

A LICENCE variations for "repair and maintenance" replacements, and new B licences for tippers, seems to be the order of the day in most areas. There would also appear to be a demand for car transporters in the North Western, Yorkshire and West Midland areas.

D. T. Horrocks, of East Barnet, who wants a van to carry fruit in "London and the provinces," could meet with opposition from the B.T.C., and no doubt he will have to define his destinations a little finer before the Metropolitan L.A. makes a grant.

South East area tipper operators will have to face up to a total of six new tippers from various applicants, wanting to carry mainly building materials.

#### NORTHERN

#### Applications

N 13/6/L.—G. H. Lofthouse, Stockton, new A lic. 1 veh. (5%t). Goods for Dorman Long (Steel), Ltd., and associated companies. Mainly Northern Counties. (If granted, 1 veh. surrendered from contract-A lic.).

N 13/6/2.—Haley Bros. (Chopwell), Ltd., A var. add I T. (9t). Opencast coal, furniture, road and building mats., coal. farm produce and implements. foodstuffs. time. Northumberland, Durham, Manchester, Liverpool, London and Scotland.

N 13/6/3.—Middlesbrough Transport and Engineering Co., Ltd., Middlesbrough, A var. of conditions to include: Goods for Resmat (Asphalt), Ltd., within 100 miles.

N 13/6/4.—L. Dean, Barrow, new B lic. 1 veh (11/2). Towing of caravans any distance.

N 13 6 5.—H. J. Kemp. Newcastle upon Tyne ew B lic, 1 van (14c). Goods for Bells Asphal co., Ltd., within 160 miles.

N 13 6 6.—R. S. Gowland, South Shields, new B .: I van (It 12c). G.g., G.B.

N 13/6/7.—E. Fairburst, Willington Quay, new B fc. 1 veb. (3t). G.g. within 20 miles and goods for Formica where required.

#### NORTH WESTERN

#### Applications

NW 16/6/1.—H. B. Corker, Northwich, new A c., 2 veh. (7/4). Milk, agric, produce and equisites, scrap metals, building mats, within 60

NW 16/6/2.-H. H. Crutchley, Ltd., Birkenhead.

NW 16/6/3.—P. E. Dakin. Abergele, new B lic., 1 veh. (2t). Towing of caravans to and from camps at Abergele as required within 100 miles.

NW 16/6/4.—Concrete Products (Bolton), Ltd., new B lic., 2 veh. (8t) (includes 1 veh. to be hired). Building mats. in general within 20 miles.

NW 16/6/5.—Boulton and Co., Ltd., Manchester, new B lic., 3 veh. (10%t). Scrap non-ferrous mars.: Lancashire, Yorkshire, Midlands and occasionally

NW 16/6/6.—G. H. Thornley, Manchester, new B lic. 1 veh. (7t). Goods for C.K.S. Group, Ltd. and their integrated companies, as required.

NW 16/6/7.—W. G. Trowbridge, Didsbury new B lie, art (30 and 1 trl. New and second-hand cars from factories; Birmingham and Coventry to distri-butors, Manchester and Glasgow,

NW 16.6.8.—H. and B., Ltd., Mottram. new lic. 2 veh. (15,t). Light portering within 25

NW 16/6/9,—Road Services (Caledonian), Ltd., Preston, new B fic, 2 veh. (6t). Goods on behalf of S. C. Johnson and Son, Ltd., Quaker Oats, Ltd., British Ropes, Ltd., General Mik Product, Ltd., Hood Haggie, Ltd., and Gorgins, Ltd., from

applicants' warehouse at Little Hoole and occasionally collections and delivery of smalls to be carried, or which have been carried, on trunk services operated by the applicants, all within 40 miles

NW 16/6/10.—Concrete Products (Skellington and Sons), Ltd., Rhyl, new B lic., 1 veh. (3½). Concrete products, bricks, sand, gravel, general goods 6/10.-Concrete Products (Skeffington and

V 16/6/11.—Harold Wood and Sous, Ltd., rd, new B lic., 1 tanker (95/1). Bitumen for Wiggins and Co., Ltd., from Salford as

NW 16/6/12.—R. Forshaw, Chorley, B var. add 2 vch. (12/20).

d 2 veh. (12½0. NW 16613.—J. Foley and Co., Liverpool, B., r. add 2 veh. (60.) NW 16/6/14.—W. H. Cowburn and Cowpar, d., Manchester, B var, add 2 art. (100) and 2

NW 16/6/15.—J. Chippendale, Preston, B var id 2 veh. (101/1). Road making NW 16/6/15.—3. Chippendate, Preston, B var-add 2 veh. (10/4)t. Road making mats, within 50 miles; agric, lime (for spreading) within 100 miles for Wood and Sons, Ltd., Macclesfield, and within 50 miles of Withers Limestone, Ltd.; agric, lime (for spreading) within 35 miles of base, (I veh. now on C lie).

#### YORKSHIRE

#### Applications

Y 21/6/1.—Spencer M. Blackburn, Ltd., Leeds, new A lic, 2 art, (15t) (car tris). New and second-hand cars, vehicles and spares. To and from York-shire, Lancashire, Home Counties, Midlands, Northern England and occasionally Scotland.

Y 21/6/2.—Denaison and Sons, Lad., Bradford, var. add 1 veh. (5t). Veh. to be used to facilitate A var. add I ven. 150. fleet maintenance only.

Y 21/6/3.—S. Greenwood, Ltd., Bradford, A ar, add 1 veh (5t). To be used for fleet main-

21/6/4.—Herman Walker and Son, Gomersal, ar. add 1 veh. (31/6).

Y 21/6/5,—Lep Transport, Ltd., Goole, A var. add 3 veh. (10%) and 1 art. (5%). To be used only when any authorized vehicle on A or B. fie. are withdrawn for maintenance or repair. Also A var. add 2 veh. (7t) and 1 art. (5%).

Y 21/6 6.—Stainforth Haulage Co., Settle, var. add 1 vsh. (4t) to facilitate fleet maintenance Y 21/6/7.—P. and M. Transport Co., Ltd., Bradford, new B lic., 1 v.h. (4%). Wool, textiles and machinery within 15 m/les.

Y 21/6/8.—A. L. and P. Edmonson, Burton-in-Lonsdale (Carnforth), new B lic, 1 veh. (5%t). Coal for R. Gardner, road making mats, for G. Wimpey and Co., Ltd., and J. D. Waling within

21/6/9.-W. W. O. Duckmanton, Malthy, new ic. I veh. (4t). Building mats, within 75 miles. Y 21/6/10.—E. S. Peacock, Norton, new B lie. 3 vch. (946). Farm products within 50 miles. Y 21/6/11.—P. Hallas, West Ardsley, new B lie. 1 vch. (946) and cattle container (14/1). Livestock within 50 miles.

#### WESTERN

#### Applications

W 20.6 1.—J. Smith (Bicknor), Ltd., A var. add I art. (84-t). To be used solely in replacement of any authorized veh. off the road under repair or under maintenance.

W 20/6/2—W. G. Golding and Sons, Ltd., Kingswood, A var. 1 grain tanker (81/4) in lieu of 1 grain tanker (51).

W 20/6.3.—F. R. B. Trausport, Ltd., Kings-ridge, new B lie., 3 veh. (7t 12e). Goods for . A. Brock and Sons, Ltd., Frost Reade and Co., td., Kingsbridge Builders Merchants, Ltd., and .F.S., Ltd., as required.

W 20.64.—Suttons (Cornwall), Ltd., Newlyn, new B lie. 1 veh. (7) 12c) (carrying refrigerated unit). Ouick frozen and perishable loads in regular routes to London, Bristol, Hull, Grimsby, Lowestoft, Great Yarmouth, Sheffield and Scotland.

W 20.6/5.—A. S. Dalwood, Sandford new B lic. 1 T. (3t 18c). Building mats within 75 miles.

W 20/6/6.—C. H. Lewis and Son, Cheltenham, B var, add 2 T. (131). Road making and building mats, and agric, time within 100 miles. W 20/6 7.—S. APen, St. Austell, B var. add 1 T. t. 17c). Good: for Cornwall County Council in ornwall.

agricultural; art., articulated unit; c, cwt.; g., general goods; G.B., Great Britain; ind., indivisible: lic., licence; low-ldr., low-loader; mats., materials; N.U., normal user; S.T., special type; t, tons; T., tipper; trl., trailer; var., variation; wh., wheels.

W 20/6/8.—W. H. Jakeway and Sons, Ltd., Sand-ford, B var., add 1 T. (13t 19c). To be used solely in replacement of any authorized veh, which is off the road under repair or under maintenance.

#### METROPOLITAN

#### Applications

M 15/6/1.—D. T. Horrocks, East Barnet, new A c. 1 van (8t). Fruit, London and provinces.

M 15/6/2.—Transway, L46., E.1. new A lic. 6 th. (40. Machinery, steel and allied goods, nemicals, paints, foodstuffs, plastics, agric goods and requisites, electrical goods, ships stores and chemicans, paints, todosturis, plastics, agric. goods and requisites, electrical goods, ships' stores and fittings, road and building mats., newsprint and other ag. Metropolitan Area, Midlands, Lancashire, Yorkshire, North East Coast, Eastern Counties, West of England, Wales, South coast, and occasionally Scotland.

M 15/6/3.—G. H. Allitt and Sons, Ltd., A var substitute 1 art. (2t 3c) and 1 trl. (2t 2t) for 1 veh (2t 18c). G.g., all districts.

M 15/6/4.—C. Bristow, Ltd., E.3. A var., sub-itute 1 veh. (6t 16c) for 1 veh. (4t). G.g., G.B. M 15/6/5.—Davis Bros. (Haulage), Ltd., E.3. var. substitute 1 veh. (6%) for 1 veh. (4t). G.g.

M 15/6/6.—A. Pile and Son (Transport), Ltd.,
Dartford, A var. substitute 1 veh. (3t 7e) for 1 veh.
(2t 9e) within 300 miles.
M 15/6/7.—B.P. Transport, E.14, new B lic.
1 veh. (7t 1c) Roof tiles for Marley Tile Co., any

M 15/6/8.—Commercial Packing and Storage Co., Ltd., E.C.3, new B lic. I veh. (1½t). G.g. collected for packing and re-delivered. Delivery of goods held in transit in applicant's warehouse. Express delivery of small items for export and ships' stores all within 10 miles and to Tilbury Docks. Also collection and delivery to S. G. Brown, Ltd., Watford.

M 15/6/9.—Ham Wharfage Co., Ltd., Brentford, ew B lic., 1 veh. (2t 19c). Timber and steel of teessive lengths G.B. mostly within 60 miles.

M 15/6/10.—J. P. Murrell, E.I. new B lic. 2 veh to 12c). Fruit and vegetables within 15 miles.

#### SOUTH EASTERN

#### Applications

SE 22.6/1.—Bridgaorth Milk Transport Co. Thatcham, new A lie, 8 tankers (68%). Liquid milk and milk products in bulk normally within 25% miles and as directed by Milk Marketing Board (If granted contract-A lie, held in Western Area (If granted contract-A lie, held in Western Area). be surrendered.)

SE 22/6/2.—G. W. Denham, Eastleigh, A var add I veh. (3):40 in replacement of any vehicle which is off the road under repair or under

SE 22/6/3 —A. Chandler, Maidstone, A var. add 1 veh. (31/21).

SE 22/6/4.—A. Burnett and Sons (Transport), Ltd., Southsea, A var, add I veh. (3%1) to be used solely in replacement of any authorized vehicle off the road under repair or maintenance.

SE 22:6/5.—J. C. Wells (Transport), Ltd., West Malling, A var. add 1 veh. (3t). Mainly chemicals and by-products for I.C.I. Mainly Kent, Surrey and Sussey.

SE 22/6/6.—M. Aindow, Chatham, new B lic. I T. (30). Excavated mats, within 25 miles. (Veh. at present on C lic.)
SE 22/6/7.—M.U.S.H. Contractors Plant, Ltd., Dover, new B lic., I T. (33-td). Sand, ballast, hard core, building mats. 50 miles.

SE 22.6.8.—M. P. Harris and Co., Ltd., Northiam, new B lic., 2 T. (70). Building and public works mats., plant and spoil within 25

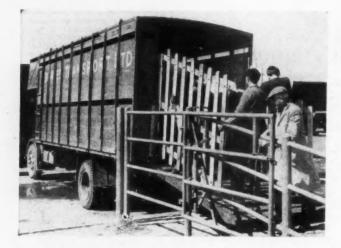
SE 22/6/9. R. W. Wateridge, Parksto B lic., 1 veb. (3½t), Building mats, at metal within 50 miles.

SE 22.6.10.—Rother Cartage Co., Ltd., Rother-eld, new B lic., 2 T. (8t), Building mats, and gric. I'me within 25 miles.

SE 22/6/11.-L. H. Cullen, Deal, B var. add veh. (3t).

SE 22/6/12.—F. Avann, Eastbourne, B var. add 1 T. (4t). Veh. to be used as replacement only in event of any one of existing licensed veh. being withdrawn for overhaul or repair.

SE 22 6 13 .- E. N. Copello, Wimborne, B var.



# Cattle Trucks Get a Quick Turn-round



Up to 50 per cent. Increase in Vehicle Utilization Claimed for Gloucester Corporation Market

(Above, left) Loading bulls into a Bedford operated by Bowles Transport, Ltd. Their traffic manager, Mr. A. R. Gedden, is in the foreground. (Left) Vehicles at the pig pens.

CINCE the old Gloucester Corporation cattle market in Market Parade was closed down in October, 1958, and all livestock sales were concentrated at the new market in St. Oswald's Road on the outskirts of the city, the quicker turn-round of the cattle trucks has enabled hauliers engaged on local deliveries to increase vehicle utilization by about 50 per cent. Moreover, the modern facilities have substantially increased the volume of business and there is ample room for expansion.

Built on a 35-acre site on ground reclaimed by the Corporation for its refuse fleet, the market provides up-todate administrative offices and an extensive "shopping The site adjoins a combined abattoir and meat market, and separate vehicle parks are avilable to motorists and commercial-vehicle operators. A public house has been built near the entrance from the Gloucester ring road.

Built at a cost of £407,000, excluding expenditure on land reclamation, the annual cost of the market to the ratepayer is about £20,000. Future plans include the transference of the fruit market to the site and building a

The expansion of trading afforded by the market is shown by a comparison of the throughput of stock last year with the throughput of the old market in 1957. This shows that the head of stock increased from 218,861 to 266,664, despite a four-week close-down period necessitated by foot-and-mouth restrictions and reduced trading over a longer period.

Fat cattle, fat and store calves, sheep and pigs are marketed on Mondays, dairy and store cattle and store calves on Thursdays, and store and barren cattle on Saturdays, when there is also a sale of hay, straw and root crops. Sales of farm implements, tractors and so on take place in May, and there are occasional sales of Irish store cattle.

The dairy section of the market is divided into two parts (to allow the auctioneers of the two market companies to operate simultaneously), and can accommodate a total of 640 animals. Accommodation for 1,575 fat and store cattle is provided, whilst the undercover space in the calf section caters for 700 animals. About 4,000 pigs can be housed in covered pens of the partitioned type and open sheep pens can accommodate 2,640 animals.

Whilst incoming livestock is normally collected by vehicle operators from an area within a radius of about 25 miles, deliveries are regularly made to many distant centres. Although the rapid turn-round of vehicles is of greatest benefit to short-distance operators, reducing delays to a minimum is also of particular importance to hauliers making long-distance deliveries, a pertinent factor in a typical example being the condition of the animals at the start of the journey. After a long delay in the market they may be unfit to travel more than a short distance.

In the interests of easy loading, the platforms of the cattle bays are built to a height of about 2 ft. and are ramped on the pen side. Calves, sheep and pigs are unloaded to floor level, but two special bays are provided with a platform at vehicle-deck height to cater for the handling of "difficult animals." This reduces the likelihood of injury if an animal is fractious.

Establishing the market remote from the congested area of the city has also been beneficial to other road users and to traders. In addition to the long delays in clearing vehicles from the old market-which were an inevitable

(Right) A Morris and two Commers on the vehicle wash area, which is built to take four echelons each of three vehicles. A fee of 2s. per vehicle is charged.



#### By P. A. C. Brockington, A.M.I.Mech.E.

feature of a typical day's trading—waiting vehicles had frequently to be parked a considerable distance from the market. This increased congestion, and it was often extremely difficult for potential customers to locate the truck drivers. It was not unusual for vehicles visiting the old market to be kept waiting for more than two hours and for market clearance to extend the working day by as much as six hours.

Now vehicle delays as a result of congestion have virtually been eliminated, bays being provided for the unloading of more than 60 vehicles at one time. Bollards have been placed at strategic points to control vehicle movements and a 12-vehicle lorry wash-down site is of the most modern type. Lorry bays of reinforced concrete are arranged in echelon formation and raised platforms facilitate the removal of straw and waste material for later transfer to an incinerator. The vehicle is washed down without changing its position and falls are so arranged that the water tends to run to the back of the vehicle and thence to drain. A multi-centrifugal electric pump feeds a stand pipe in each bay, about 50 per cent. of the water being recirculated.

A parking fee of 2s. is charged for each vehicle, which includes the charge for wash-down facilities. Operators who are not obliged by the regulations to cleanse their vehicles are thus encouraged to make use of this amenity.

In the opinion of the majority of local livestock hauliers, the use of three-deck bodies based on standard four-wheel chassis is dangerous because of excessive vehicle sway on corners. It is generally agreed, however, that this type of body is satisfactory with regard to vehicle handling and



An unusual vehicle, this small transporter body is on a Bedford TK chassis.

animal welfare (given that the top is covered in and efficiently ventilated) if the chassis is a six- or eight-wheeler or has a reduced frame height.

Wood bodies are generally favoured in preference to the all-metal type, but a number of operators employ bodies with a timber frame and floor and aluminium panelling. In the case of F. Cook and Son, Frampton Cotterell, Bristol, a number of Drew Bros. wood-and-aluminium bodies of this type are employed which, it is claimed, provide a weight saving of 7-8 cwt. and a number of other advantages,

including easier cleaning. A wood floor is considered essential for a firm footing for the animals.

In common with all the hauliers with whom I have discussed Gloucester Market, Mr. D. R. F. Cook, of this company, claims that the facilities it provides are exceptionally good. Mr. Cook particularly praised the unloading arrangements and the provision of covered-in pens for sheep and pigs. In Mr. Cook's opinion, criticism by the Royal Society for the Prevention of Cruelty to Animals of various types of three-decker cattle trucks is fully justified.

The four vehicles in the Cook fleet engaged in livestock haulage comprise two A.E.C. Mercury 10-tonners capable of carrying 12-14 cows; a Commer two-stroke-engined truck with a capacity of 10-12 cows; and an Albion that is capable of carrying up to 10 cows. Whilst the A.E.C. averages 14 m.p.g., the average consumption of the



Pigs being loaded into a transporter operated by E. Warner and Son, Ltd.



Commer and Albion are 16-18 m.p.g. and 18-20 m.p.g. respectively. Bodies are of the hinged-deck type.

Good ventilation is cited by R. H. Goulding and Son, Ltd., Newent, as an essential feature of a cattle-truck body, wood construction being preferred to aluminium. For this reason bodies with sliding decks are normally employed for long-distance work, whilst containers with folding decks are retained for short-distance runs. The livestock fleet of the company comprises eight Bedford 7-tonners and an Albion 9-tonner, the majority of containers being supplied by the J. W. Thorne company. Three petrol-engine vehicles will shortly be replaced by oilers.

Long-distance deliveries of livestock are regularly made by the vehicles, and in the interests of animal welfare the beasts are normally transferred to Newent for a night's rest before the main run is undertaken.

A leading livestock carrier in the area, Bowles Transport, Ltd., Ford, Temple Guitting, nr. Cheltenham, observes that good drivers are born and not made, and emphasizes the great importance of the drivers' regard for the welfare of the animals. Mr. A. R. Geden, market foreman of the company, pays tribute to the system of "back-penning" recently introduced by Bruton Knowles and Co., auctioneers, by which the animals are returned to the same pens after the sale. This is a valuable timesaving measure and reduces vehicle delays.

Praise is also given by Mr. Geden to the market police for their ready co-operation, combined with enforcement of the regulations without fear or favour.

Of the 22 vehicles in the Bowles fleet, 10 are regularly employed as cattle trucks, all the containers being of the timber container type, which are greatly preferred to metal bodies. The containers are mounted on Seddon, Bedford and B.M.C. 7-ton chassis, one of the Seddon-based bodies

being of the covered-in three-decker type. In this case a passenger chassis is employed which reduces the centre of gravity of a fully laden body by around 1 ft. and affords vehiclehandling stability. Use of the truck is, however, restricted to particular routes to avoid low bridges and will probably be discontinued when replacement becomes due.

Operation of the Bowles fleet is based on an accurate costing system and a detailed rates schedule, quotes for market traffic in a radius of 15-20 miles for any number of animals being Northover Bros., of Pilning, operate this Beaford, which utilizes alloy bodywork for the cattle carrier.

immediately available to the customer. The costing system takes into account every aspect of operation, and its introduction has enabled many sources of uneconomic running to be pin-pointed. Last year the overall cost of running a vehicle averaged 1s. 1d. per mile, which represents a reduction of 4d. per mile compared with the average of the previous year. This is mainly credited to the use of Michelin X tyres, which have nearly doubled the mileage obtained between replacements, the wear saving obtained being particularly evident when vehicles are running unladen on return journeys. Average annual mileage of the cattle trucks is about 35,000 and vehicles are replaced when a total mileage of around 200,000 has been covered. New piston rings, or pistons and liners, are fitted to the engine in the workshops after approximately 100,000 miles have been completed. Virtually all mechanical and bodywork repairs are performed on the premises.

An interesting aspect of the operational economy achieved by this company is that the majority of cattle trucks are based on the drivers' homes, which are conveniently scattered throughout the area. This reduces empty running to a minimum and in a typical case enables animals to be picked up in order of size (sheep and pigs first) without waste mileage.

Commendation for the petrol engine for livestock work comes from Vivian Young, Ltd., The Bourne, Brimscombe, whose fleet of 30 vehicles includes five cattle trucks based on Bedford 7-ton petrol-engined chassis. Petrol engines are preferred for short-distance livestock haulage because the driver can handle the vehicle in traffic without "power surge," which can be detrimental to the animals. A number of Bedfords have operated over 150,000 miles without major attention to the engine at an average of about 10 m.p.g. It is probable that a comparable oil-engined vehicle would return about 15-17 m.p.g.

One of the few light-alloy bodies seen in the market is operated by E. Warner and Son, Ltd., Aston-on-Carrant. This is a Carmichael container and is mounted on a Seddon chassis, the vehicle being one of nine cattle trucks of 7-10-ton capacity operated by the company. The remaining vehicles are equipped with timber bodies.

In the opinion of Mr. E. Warner, the only drawback to an aluminium body is its high first cost, its operational advantages being indisputable. A number of vehicles in the fleet are engaged in pig traffic, around 500 pigs a week being collected in the area for delivery to London. Multiple partitions are, according to Mr. Warner, essential to animal welfare on long journeys. Mr. Warner observes that interworking by farmers running C-licensed vehicles creates extremely keen competition for short-distance market traffic.



A small fixed cattle hody an a Morris 3-ton chassis, seen here unloading at the pens.

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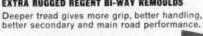
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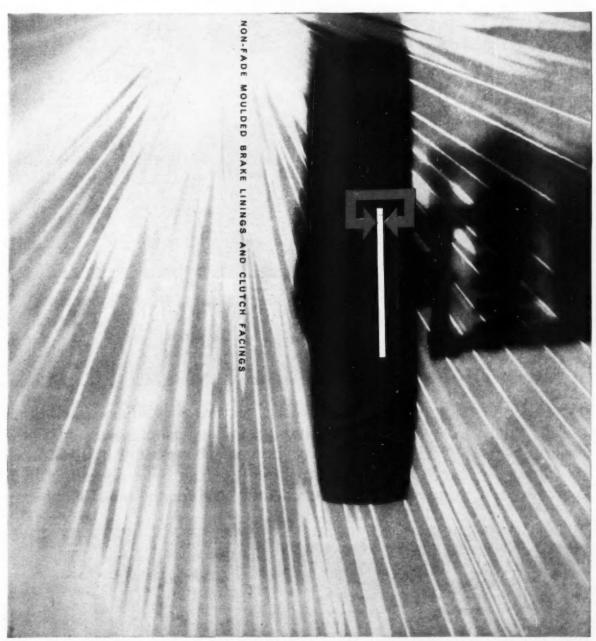




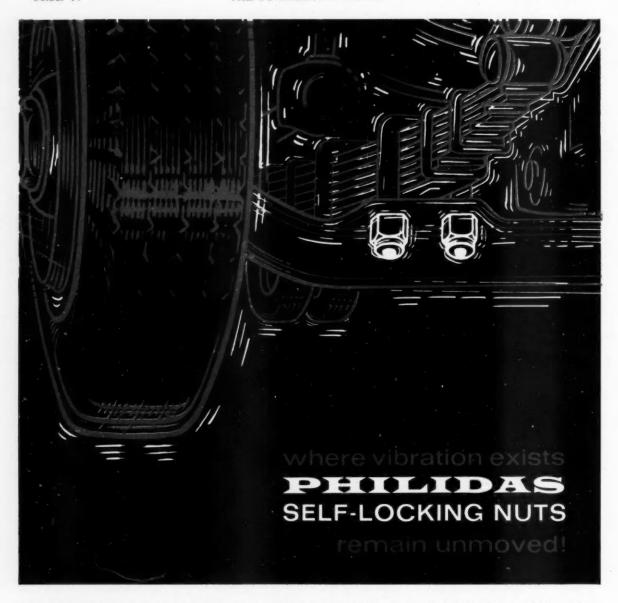


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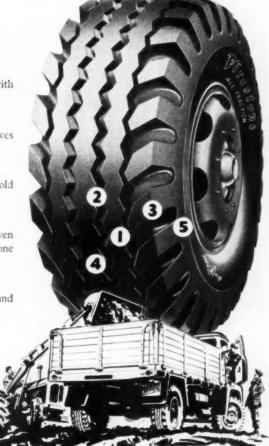
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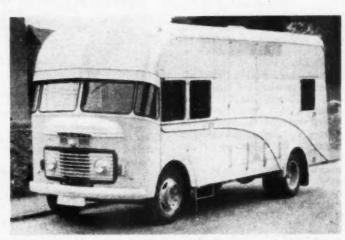
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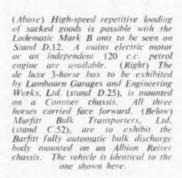
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# Some Interest for Hauliers at Royal Show

Few Bulk Grain Vehicles at Cambridge, but Numerous Livestock Carriers





PRELIMINARY information on exhibits at the Royal Show, which is to be held at Cambridge from Tuesday to Friday next week, indicates that there will be some which will be of interest to hauliers concerned with agriculture. Only two concerns appear to be intending to show bulk grain and feed vehicles, but there are to be a number of horse, cattle and livestock carriers on view.

An entirely new system of loading and unloading bulk materials will be exhibited by Byron Farm Machinery, Ltd., Blackhorse Lane, London, E.17 (stand C.41). This is known as the Byron Bulkveyor and consists of a system of augers which are fitted at the rear of the body and end with a 20-ft.

boom auger. This allows load discharge up to a height of 26 ft., and as it can be reversed the picking up of goods is possible. Each auger is powered by its own hydraulic motor, driven from the vehicle power take-off.

Four vehicles, fitted with bulk materials handling bodies incorporating pneumatic discharge will be shown by Murfitt Bulk Transporters, Ltd., Ipswich, on stand C52. Two will be mounted on Albion Reiver chassis tone having a tipping body), one on a Commer and the fourth on an A.E.C. eight-wheeled chassis. Murfitt will also be showing their Pneu-Con unit which is for use with agricultural tractors. An aid to goods handling is to be featured by Lodematic, Ltd., of Clitheroe, Lancs (stand D.12). This is the Mark B hydraulic loader which is intended for the loading of materials in sacks. Power is provided by a mains electric motor or a B.S.A. 120 c.c. o.h.v. engine and, on receiving the load, the platform lifts and halts automatically at any pre-determined height up to 12 ft.

Horse-boxes will be exhibited by Vincents of Reading, Ltd. (stand C.83), G. C. Smith (Coachworks), Loughborough (stand C.85) and Lambourn Garages and Engineering Works, Ltd., Lambourn (stand D.25). Vincents will show their streamlined three-horse box on a Bedford 5-ton long-wheelbase chassis, and a dual-purpose vehicle with stalls for four horses on an Austin 5-ton chassis. The two four-stall horse



boxes to be displayed by G. C. Smith. will be mounted on Bedford and Thames Trader chassis and will incorporate side- and rear-loading doors.

Smiths will also show a livestock container with interior decks mounted on a Thames Trader, and various trailers for cattle, horses and ponies. Lambourn Garages and Engineering Works, Ltd., will be exhibiting versions of their de luxe three-horse box and dual-purpose horse-box/cattle truck mounted on Commer chassis and will also include on their stand various accessories for Land-Rovers.

An interesting exhibit by Carmichael and Sons (Worcester), Ltd. (stand B.27) will be an Albion CH3.AXL chassis fitted with a 17-ft, drop-sided tipping body on which is mounted a Carmichael Champion cattle container. This enables the vehicle to be converted for use as a tipper, as a platform truck or for the transport of livestock. Also to be seen on the same stand will be 18-ft. and 22-ft. cattle containers on Commer 7-ton and Leyland Comet CS3.8R chassis respectively.

Austin 7-ton long-wheelbase chassis will be the basis for two livestock containers to be featured by A. C. Penman, Ltd., Dumfries (stand B.25). One will have a corrugated light alloy body, the other a body of varnished timber.

Taskers of Andover (1932), Ltd. (stand E.28), will again be exhibiting versions of their 4-Seasons trailers, together with a number of smaller trailers and items of farm equipment. Atkinsons Agricultural Appliances, Ltd., are also to display a range of farm equipment, including power takeoff guards, a 5-ton bulk lime body, and various spreaders.

A selection of trailers made by The Salop Trailer Co., Ltd., Shrewsbury, will be displayed on their stand, No. These include a new 3-ton



This Leyland Comet C53:8R with a Champion 22-ft. cattle container is being shown by Carmichael and Sons (Worcester), Ltd. (stand B.27). Equipment includes a spring-assisted rear ramp, collapsible ramp gates and removable divisions.

trailer/spreader in addition to smaller trailers and tipping models.

As usual, The Rover Co., Ltd., Solihull, are one of the few vehicle makers represented at the Royal Show (stands G.41 and F.42). A complete range of Land-Rovers is being shown, together with various items of specialized equipment. Included in the exhibits will be a mobile workshop, a mobile dispensary, a gully emptier and

Wheeled and crawler tractors equipped for a variety of uses will naturally be featured on many stands. Amongst exhibitors of them will be Allis-Chalmers (Gt. Britain), Ltd., Stamford (stand E.6), Bray Construction Equipment, Ltd., Feltham, Middx. (stand C.18), David Brown Industries, Ltd., Huddersfield (stand F.40), Caterpillar Tractor Co., Ltd., Glasgow (stand D.29), County Commercial Cars (Sales), Ltd., Fleet, Hants (stand F.39) and Steel Fabricators (Cardiff), Ltd., Cardiff (stand F.22).

A wide range of petrol and diesel engines are to be seen on the stands of engine manufacturers and concessionnaires. These include The Birmingham Small Arms Co., Ltd., Birmingham (stand C.7); Trojan, Ltd., Croydon (showing Clinton engines on stand H.25); Perkins Engines, Ltd., Peterborough (stand E.26); Petters, Ltd., Staines (stand E.19); and Standard-Triumph Sales, Ltd., Coventry (stand F.10).

Fuel-injection equipment, turbochargers and electrical equipment will be shown by C.A.V. Ltd., Acton (stand G.46), and Automotive Products Co., Ltd. (stand B.23) will exhibit a range of components including Autolube self-lubricating steering joints, the Lockheed-Avery Safeline coupling, clutches, power take-offs, brake assemblies and filters.

Pye Telecommunications, Ltd., Cambridge, will be displaying a range of communications equipment on their stand (K.9) and also in a mobile trailer.

The following concerns are also exhibiting:-Barfords (of Bolton), Ltd., Belton, Lines., (stand E21), British Road Services (C39). Castrol, Ltd., Marylebone Road, London, N.W.I.

Dennis Bros., Ltd., Guildford, Surrey (A3S); rnest Doe and Sons, Ltd., Ma'don, Essex. Esso Petroleum Co., Ltd., Queen Anne's Gate, ondon, S.W.I. (E2).

Ford Motor Co., Ltd., Tractor Division, Ilford, Essex (E29 and D46); Formica, Ltd., Regent Street, London, W.I. (G21).

London, W.J. (G21).
International Harvester Co. of Great Britain,
Ltd., City Road, London, E.C.I. (D45 and C64).
R. A. Lister and Co., Ltd., Dursley, Glos. (J73);
Joseph Lucas, Ltd., Birmingham (G48).
MacKay Industrial Equipment, Ltd., Felham,
Middx, (H65): Massey-Ferguson (United Kingdom),
Ltd., Coventry (E32); Merryweather and Sons,
Greenwich High Road, London, S.E.10, (J71).
Morris Motors, Ltd., Agricultural Division, Oxford
(G39); Motor Tractors (Herts), Ltd., Thorpe Bay.
Essex (C14).
Rubery Owen and Co., Ltd., Daclasson, Stafford-

Rubery Oven and Co., Ltd., Darlaston, Stafford-nire (D33 and C50).

hire (133 and Coo).

R. J. Parichett, Ltd., Bradford, Yorkshire (H19);
ressed Steel Co., Ltd., Cowley, Oxford (F47).
Resent Oil Co., Ltd., Park Street, London, W.1.
Coo); Rice Trailers, Ltd., Cosby, Leicestershire

(B33).

Shell-Mex and B.P., Ltd., Strand, London, W.C.2.

(E7): Sineus Motor Units, Ltd., East Finchley, London, N.2. (F4).

Tye Trailer Co., Hull Road, York (D24).

Vigzol Oil Co., Ltd., Greenwich, London, S.E.10.

(C47): Villers Engineering Co., Ltd., Wolverhampton, Staffordshire (D34).

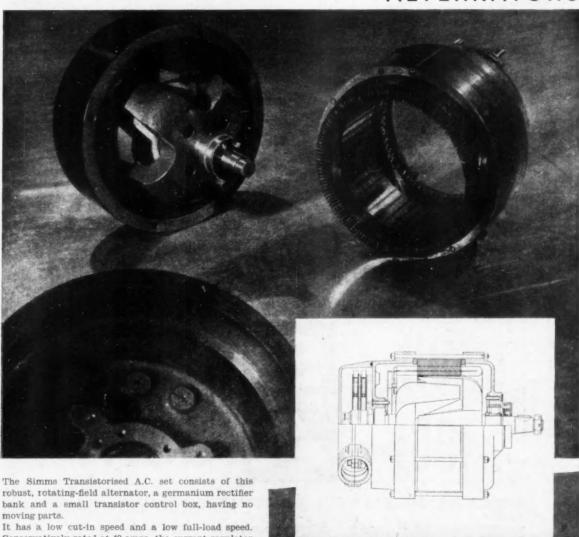
F. W. Wheatley (Trailers), Ltd., Peterborough, Northants (G64): Whitlock Bros., Ltd., Great Yeldham, Essex (D43): Winsum Tractor Cubin Co., Leamington Spa., Warwickshire (G33): Wysull Tractor Co., Wysull, Notts (F32).



One of the many adaptations to the Land-Rover to be seen on stands G.41 and F.42 sprayer. Other versions to be shown by the Rover Co., Ltd., are a vet-erinary dispensary, a mobile workshop and a gully emptier. is this crop sprayer.



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# **Hot Competition** at Southend

Holiday Crowds Watch Lorry Driver Heat

ORGANIZATION was the secret of success at Southend last Sunday where, in almost tropical conditions, 110 drivers turned out to compete in the area's Lorry Driver of the Year Competition.

Noted for the fact that the organizers always choose a sunny day for the event, last Sunday's rally was the day. Hundreds of holidaymakers attended to watch the vehicles compete whilst picnicking on the lawns surrounding the site.

Apart from a series of small hitches at the very end of the day during the prize presentations, from 11 a.m. until 5.30 p.m. vehicles went through the tests in a steady flow, helped along by the local civil defence radio telephone units. who were helping the organizers for the first time.

#### Overall Winner

The overall winner and the runner-up came from the light and medium classes. Thirty-year-old driver R. Keech, of Express Dairies, Ltd., driving a small Morris milk float, took the Southend Standard Cup for overall best performance. He had 97 penalty points, and was followed closely by A. Pickess, of Thomas Hedley, Ltd., in a Bedford, with 99 points lost.

For the second year running the team award went to Express Dairies who had altogether eight vehicles in the field.

The other special awards for best scores on certain makes were as follows: Austin, L. Farrant of H. Garon, Ltd. (110 points) and in a Dodge, E. James, driving for Petrofina, Ltd. (213 points). Driver Keech had the best score in a Morris and driver Pickess in a Bedford.

Block entries, 1 understand, this year caused the organizers some embarrass(Below) Overall winner R. Keech was driving a small Morris milk float for

(Above) H. Drury of Tower Transport. Ltd., won the Class E1 top award driving this Jensen pantechnicon.

Express Dairies.

ment, in that the smaller concerns and individual entrants were almost squeezed out. Next year these block entries are likely to be limited, possibly to five vehicles from each company.

There was very keen competition among the teams entered-mostly from the petrol companies-whose organization was such that service vans were in attendance dolling out refreshments all day to their thirsty drivers.

#### Highway Code Test

The Highway Code test followed the usual pattern—the first "candidates" making a pretty poor show of it, and then later "candidates" answering the questions "parrot-fashion." All in all the standard of driving was excellent, in

particular by the larger bulk sugarcarrying vehicles and tankers, whose scores were good.

Competitors had nothing but praise for the way in which the show was conducted under the leadership of Mr. E. J. Barber of the R.H.A.

In fact, the only complaint of the day came from a disgruntled driver who wanted more sugar in his tea!

#### RESULTS

CLASS A—Up to 15 ft.: R. Keech (Express Datries, Ltd.), Morris, 97, f: F. White (H. Garon, Ltd.), Austin, 147, 2; J. Wilkingson (Schweppe, Ltd.), Commer, 152, 3.

CLASS B—15-19 ft.: B. Baldwin (A. J. Brush, Ltd.), Ford, 123, 1; R. Deines (A. J. Brush, Ltd.), Ford, 154, 2; O. Blackburn (S.P.D., Ltd.), Commer, 168, 3.

CLASS C-19-22 R.: V. Lucas (H. Garon, Ltd.), Albion, 111, 1: C. Hammond (British Light Steet Pressings), Commer, 119, 2: C. Skinner (Express Dairies, Ltd.), Bedford, 144, 3.

CLASS D-22-25 ft.: A. Pickess (Thomas Hedley, Ltd.), Bedford, 99, 1; R. Shersby (Petrofina, Ltd.), Morris, 107, 2; S. Head (Power Petroleum), Leyland, 112, 3.

CLASS F. (1)—Over 25 ft. with 2 axless H. Drury (Lower Transport, Ltd.), Jensen, 136, 1; P. Briggs (Tower Transport, Ltd.), Bedford, 195, 2.

CLASS E (2)—Over 25 ft. with more than 2 axies: G. Grinstead (Shell-Mex and B.P., Ltd.), Leyland, 126, 1; T. Kenbery (Shell-Mex and B.P., Ltd.), Leyland, 137, 2; J. Attridae (Pattens Transport, Ltd.), Albion, 137, 2; (tie for second place).

CLASS F (1)—Semi-trailer moder 22 fts: R. Witton (Shell-Mex and B.P., Ltd.), Bedford, 137, I. A. Bartropp (Express Dairies, Ltd.), Bedford, 180, 2; L. Grigeby (Tate and Lyle, Ltd.), Bedford, 194, 3.

CLASS F (2)—Semi-trailer 22-27 ft., tractor unit under 3 tons: E. Walford (Tate and Lyle, Ltd.). Bedford, 117, I; J. S. Adams (T. Wall and Sons). Morris, 244, 2.

CLASS G—Semi-trailer up to 27 ft, overall, tractor until 3 tons or overs K. Nicholis (Shell-Mexad B.P., Ltd.), Seammell, 137, 1; C. Marsh (British Light Steel Pressings), Commer, 144, 2; C. Fuller (Shell-Mex and B.P., Ltd.), Leyland, 173, 3,

CLASS H—Any type semi-trailer over 27 tt... tractor unit any unladen weight: L. Bridge (Tate and Lyle, Ltd.), Foden, 137, 1; J. Looker (W. an.) P. Clegg, Ltd.), Dodge, 173, 2.

CLASS S-Standard Army load-carrying vehicles: Set. S. Godderham (161 Inf. W/S R.E.M.E./T.A.), Bedford, 113, 1; Cpl. E. Dale (161 Inf. W.S R.E.M.E./T.A.), Bedford, 139, 2; Sgt. D. Barcham (161 Inf. W/S R.E.M.E./T.A.), Ford, 155, 3

BEST OVERALL PERFORMANCE: R. Keech. TEAM: Express Dairies, Ltd.



Class H winner L. Bridge (Tate and Lyle, Ltd.) in his Foden

# Giving the Farmer What He Wants

By C. S. Dunbar, M.Inst.T.



A 16-ton capacity articulated bulk vehicle outside the headquarters of Worcestershire Farmers.

ORCESTERSHIRE FARMERS, LTD., exists primarily to supply its members with all their business needs as cheaply and conveniently as possible. The company aptly describes its organization as "the farmer in business." In 10 years its membership has grown from 768 to 3,025, and its annual turnover is about £3m. It is particularly solicitous to help the farmer or smallholder who has to buy in small quantities, and the latest additions to the fleet are indicative of this.

For some years the company has had retail shops at Worcester, Tenbury Wells and Upton-on-Severn where all sorts of farm requisites can be bought. Now it is going to try the experiment of taking the shop to the farmer. Two Karrier Bantams have been bought, each fitted with a Smith mobile-shop body built to the special requirements of the company. Customers enter at the nearside rear of the vehicle and find a great variety of goods displayed in 55 trays or wire baskets of uniform size, which are stacked in racks on each side of a central alley. The racking is designed so that varying space can be allowed vertically between the trays or baskets. There is a separate display case for veterinary medicines.

The shop side, however, is a very small part of the company's activities. Its biggest job is the purchase of grain, produce, eggs, fruit and vegetables from members and the supply of fertilizers and feeding stuffs to them. The business is organized into three sections. The agricultural department deals with the purchase and sale of feeding stuffs, fertilizers and fuel and the running of shops. The other two sections are the fruit, vegetable and eggs department and the machinery department.

County Mills, Worcester, overlooking the bus station and close to the quay, is the headquarters of the organization: here grain is taken in and processed to produce a great variety of feeds. Over 750 tons a week are put through. The bulk raw material can be taken in through a trapdoor in the roadway at one side of the building, or in sacks at three other points.

A good proportion of the inward material is fetched from Avonmouth or Sharpness, and for the daily runs to these places the transport department usually uses an eightwheeled Foden with a 6-ton trailer and a Leyland Beaver with a Bonallack-bodied semi-trailer, incorporating a builtin hopper with rotary seal.

Avonmouth is about as far as the company's vehicles actually go, as Worcestershire Farmers' policy is to use hauliers wherever possible for distances in excess of 50 miles. This is a sound arrangement which has distinct advantages both for the company and for the hauliers. One contractor, for example, who regularly carries loads back from King's Lynn for Worcestershire Farmers has been able to obtain regular work outwards to that neighbourhood. By this means the traffic is carried at a lower rate than the company could handle it on its own vehicles,

remembering that these would almost certainly have to travel empty outwards from Worcester, as they are on

In the delivery of fertilizers and feeding-stuffs, the company's own vehicles are used for the most part except in the peak periods. For these vehicles, the policy is increasingly towards articulation. Direct deliveries are not normally made from County Mills unless the order is very large. The usual arrangement is to stock up depots at Perdiswell (in the suburbs of Worcester), Kidderminster, Tenbury Wells and Defford, near Pershore. Defford in turn supplies depots at

(Continued on page 781)



A Leyland Super Comet articulated outfit by the loading deck at County Mills.

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# INFORMATION



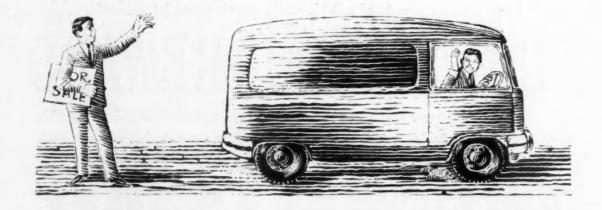
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One of the new Karrier mobile shops.

Upton-on-Severn and also at Evesham. For this sort of work, the three Leyland Super Comet artics. are just the thing. The platform bodies on the semi-trailers hold eight pallets and on each pallet 41 sacks, each weighing 4-cwt., are loaded. At County Mills loaded sacks, which have been mechanically filled and weighed, reach the deck by chutes and gravity containers which bring them close to the vehicles for manual loading onto the pallets. At the depots fork-lift trucks are used for unloading and stacking. For final delivery to farms and also for collection from farms, four-wheeled vehicles are employed, usually of six-

or seven-ton capacity fitted with sackloaders, but also including some three- and four-tonners.

An important part of the company's service to members is the supplying of over a million gallons of fuel oil a year. For this, three tankers are employed and another of 1,800 gallons is on order. Farmers can also buy their machinery through the company. A low-loader semi-trailer is available to haul such equipment from the machinery department's depot which is next door to the transport repair shops at Henwick, just over a mile from County Mills.

At the opposite end of the scale to the artics., and the Foden and trailer already mentioned are seven 7- and 10-cwt, vans, so that in fitting the vehicle to the job Worcestershire Farmers cover a wide range. The main fleet, which



is controlled by Mr. P. A. Shaddock, transport manager, numbers 49 prime movers, plus one four-wheeled and eight semi-trailers, a Land-Rover and 30 cars. All repair work on these (except the maintenance of fuel pumps) is done at Henwick, and this depot also maintains the separate fleet of 17 Austin and Ford 2/3 tonners which are run by the produce section. The repair staff consists of a foreman, five mechanics and two youths.

Of the 17 produce vehicles, 10 are on egg collection and delivery and the rest on fruit and vegetables. Some of these have B licences, as they handle fruit which the company sells on commission for its members at the Worcester and Evesham markets. There is also a daily collection of imported fruit from Birmingham market.

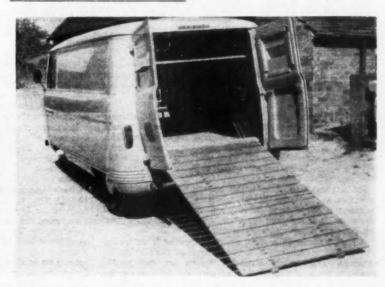
## Commer Van as Livestock Carrier

A NOTABLE example of a small standard van being successfully converted to the carriage of livestock is provided by a Commer 15-cwt. forward-control diesel-engined van, operated by T. H. Slater and Son, Hazel Grove Farm, Wall Hill, Corley, near Coventry. The necessity to wash down the interior of a livestock vehicle at regular intervals can create particular difficulties when use is made of a converted body.

This problem has been overcome in the case of the Slater vehicle by fitting a fully water-proofed steel bulkhead behind the driving compartment; a high-pressure hose can now be vigorously employed without causing damage to the seats, instruments and so on. The floor of the van slopes towards the front and the fluid drains through outlets behind the bulkhead.

Slatted timber duckboards are employed to line the steel floor (which is treated inside as well as outside with an anti-corrosive preparation) to afford good footing for the animals. A timber ramp is hinged in the centre to facilitate stowage in the vertical position.

Two wood partitions of the slatted type with steel reinforcing members can be



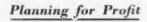
The much-modified Commer \(\frac{3}{2}\)-ton van with the hinged timber ramp in the loading position.

pegged to the floor and to side rails in a number of positions to divide the load space into three sections.

Tyres are of increased section to provide a good ride for the livestock: 6.70-15 in. covers replace the standard 6.00/6.40-15-in. equipment.

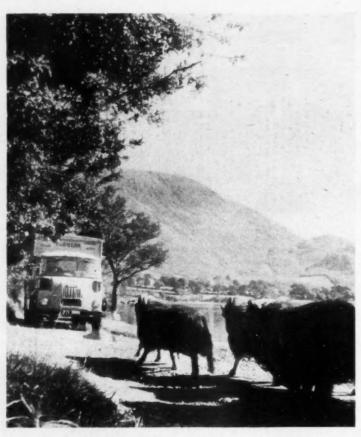
Other original features of the vehicle include two hinged vents in the roof, louvre-type vent panels in the rear doors (fitted in place of the windows) and a number of driving-aid refinements. Conversion of the van was undertaken by Lewis Scott and Co., 182 Broad Street, Coventry.

The vehicle will be mainly employed for local market deliveries and for transporting farm materials, the floorboards and ramp being easily removable for the latter work.



# Exacting but Expanding

Agricultural Haulage is a Specialist's Job but Traffic is Growing in this Costconscious Industry: Detailed Costings are Given for a 7-tonner and 14-tongross Milk Tanker



Idyllic setting and modern vehicle in Ennerdale.

A GRICULTURAL net output continues to increase—and with it the demand for transport services. Although last year output reached a new high level, it is up again this year. Based on the pre-war index of 100, the forecast of net output for 1960-61 is 172.

During post-war years there have been substantial changes and improvements in the marketing and distribution of farming products, with repercussions on haulage requirements. This evolution in agricultural methods has been brought about largely as a result of co-operative effort by farmers, either through national associations or local societies formed for that purpose.

But although agriculture is this country's largest industry it continues to be made up of relatively small units. Road transport is also a large industry and of similar independent structure. It is therefore functionally well organized to meet the transport requirements of agriculture.

A further similarity between the two industries is the incompleteness of overall statistics, stemming from their individual structure. Thus, while certifiable figures are not readily available, the total tonnage which agriculture requires moving annually is estimated to exceed 50m, tons. And because of the scattered location of farms, practically the whole of this large tonnage must first be loaded on to road vehicles. In many cases it is more economic to complete the journey by road. As a result, hauliers are in an advantageous position when tendering for farmer's traffic, compared with other forms of transport.

But the agricultural haulier must be as much—if not more—an expert in the goods he carries as in any other range of traffic. On pages 760-763 of this issue the extent to which he must be completely conversant with his customers' work is featured in an account of the service provided by a Devon haulier.

Because the sources of agricultural production are inherently n36

scattered, it can easily be overlooked that farming requires, in total, greater tonnages to be moved than possibly any other one industry. Additionally, the segregation of this total tonnage into such groups as grain, livestock, milk, horticulture and poultry further tends to belie the overall amount of traffic that the agricultural industry requires to be moved.

Moreover, output—and the corresponding need for transport—in most of the groups is increasing. Total sales of milk off farms now exceed 2,300m, gal. annually, whilst there has been a small increase in the number of animals slaughtered in the year 1960-61.

Over the past five years there has been a substantial increase in barley production. In 1954-55 it was 2½m, tons, and in 1960-61 4½m, tons. As a result, it is becoming increasingly necessary to improve the marketing of barley so as to avoid overloading the market at harvest time. For the 1961 crop, therefore, the Government propose to provide growers with an incentive to hold their barley until later in the season. If such a scheme achieves its objective, the results would have a direct bearing on hauliers' profitability because, until now, they have had to endure excessive waiting time when moving harvested grain.

HERE are some further examples of striking increases in agricultural production. The pre-war annual wheat crop was 1.6m. tons. The forecast for 1960-61 is 3m. tons. Similarly, the potato crop has increased from 4.8m. tons to 7m. tons, and sugar beet from 2.7m. tons to 7.1m. tons, whilst eggs are up from 385,000 tons to 722,000 tons.

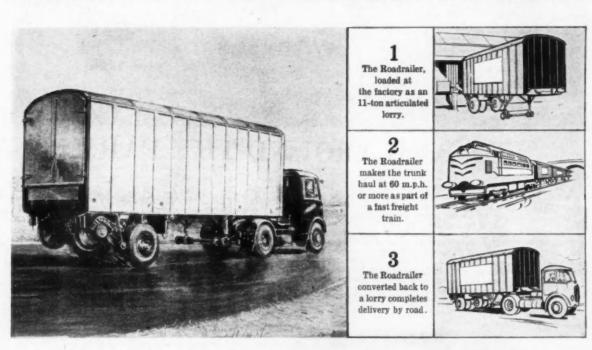
Alongside this continuing increase in overall production there has been a growing interest in the handling of many of these products in bulk. During this stage of evolution it is especially important that hauliers engaged in moving such products should

(Continued on page 783)



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keep abreast of developments so as to be able to make a balanced assessment both of the customer's preparedness to pay for specialized bulk transport services and the rate of this trend towards collection and delivery from the farm in bulk

In the meantime, however, large tonnages of grain, fertilizers and other traffics will be carried in the ubiquitous sack, which still retains many advantages, particularly as regards flexibility

relative to size of load.

Sales of grains are made per quarter and the capacity of sacks is related to the corresponding quarter measure of each particular grain. It is therefore essential that hauliers engaged in agricultural traffics should be familiar with these quantities.

One quarter of wheat weighs 41 cwt. or 36 stone, and is normally carried in two sacks of 252 lb. each. Similarly, a quarter of barley or rye weighs 4 cwt. (32 stone) and is carried in two sacks of 224 lb. each. Oats weigh 3 cwt. per quarter. or 168 lb. per sack.

For the livestock haulier, load capacities cannot be so specific because of the obvious variation in the size of individual Nevertheless, as a rule-of-thumb measure, 70-80 sheep, 120 lambs or 8-10 cattle will be comparative average loadings on a vehicle with a 20-ft, platform length,

L IVESTOCK is moved from tarms mainly to local inschability special breeding sales. In the first case distances will probably IVESTOCK is moved from farms mainly to local markets or be around 30 miles, but deliveries to special sales might involve much greater mileages. Both the haulier and the driver must be familiar not only with the animals carried, but with the particular loading characteristics of every farm and market which they serve.

In contrast to the spasmodic nature of much of the haulage required by agriculture, milk collection from the farm and subsequent delivery to its first destination are continuous processes every day of the year. As with other perishable foodstuffs, the utmost reliability of service is vital. This, in turn, necessitates high standards of vehicle maintenance, reliable driving staff and a control system capable of working to

exacting standards.

There is an increasing collection of milk in bulk from farms and, though this development may not be proceeding as rapidly as might have been expected, some hauliers may be contemplating entry into this field of operation. Because of this, an indication is now given of the cost of operating either a standard 7-ton diesel, fitted with platform body, compared with the corresponding cost of operating a tanker of similar size. But because of the wide variation in individual users' specification as to the type of tanker body, any such comparison must be to some extent arbitrary.

Because of the high initial outlay involved in the purchase of a tanker, it is imperative that maximum utilization is achieved by careful routeing of the vehicle. Also, in contrast to conveyance of milk in churns, the driver of a milk tanker has a greater responsibility for the load carried and should have had an adequate training in this specialized field.

As with other types of agricultural haulage, practical considerations may override the economic ideal as regards the size of vehicle selected for the job. In this instance a four-wheeled rigid chassis is employed as a basis for the tanker with a genuine 14-ton-gross capacity, to avoid the possibility of overloading. When fitted with a tank body the capacity of the several compartments would be around 1,750 gal.

An additional point to be borne in mind when considering entry into bulk haulage of a perishable traffic is the availability of spare tank vehicles to guarantee the continuity of service which is vital to this kind of traffic. When milk is carried in churns the spare platform vehicles available for general haulage would suffice. But if standardization on collection of milk in bulk were requested by the customer, consideration would have to be given to the provision of a spare tank vehicle in the event of breakdown. The inclusion of the cost of such provision would also have to be allowed for when preparing a tender.

Dealing first with the operating cost of the 7-ton diesel, fitted with platform body, it will be assumed that the overall cost is £1,600. With an unladen weight of 3 tons 4 cwt. the revised annual licence duty would be £46 10s., resulting in a standing cost each week of 19s. 5d. This is based on a 50-week year to allow for two weeks when the vehicle may be off the road either for major overhaul or driver's holiday.

When compiling operation costs which are intended to be used as a general average, the cost of wages is based on a standard 44-hour week. In this particular instance, as a specific type of work is under consideration an exception will be made and the wages paid to drivers will accordingly be based on a 60-hour week. Assuming the vehicle is based in a Grade 1 area as defined in the Road Haulage Wages Council Regulations R.H.(70), the amount allowed for wages will be £14 18s. a week. This amount includes allowances for contributions to the new Graduated Pension and National Insurance. and to employers' voluntary liability insurance.

Rent and rates in respect of garaging the vehicle are nominally assessed at the equivalent of 12s. 11d. a week Allowing for the recent increase in commercial vehicle insurance premiums, the cost of comprehensive cover for an A-licence operator is reckoned at £127 a year, or £2 10s, 11d. a week. Interest charged at a rate of 5 per cent, on the initial outlay of £1,600 adds £1 12s., giving a total for the five items of standing costs of £20 13s. 3d. a week. With an average weekly mileage of 800, the equivalent cost per mile would

be 6,20d.

It will be assumed that fuel oil is purchased in bulk at 3s. 10ld. per gal. When an average rate of consumption of 15 m.p.g. is maintained the fuel cost per mile would then be 3.12d. Lubricants are reckoned to add 0.25d, and tyres 1.49d. per mile. This latter calculation is based on a cost per set of £186 and an estimated life of 30,000 miles. The cost of maintenance is assessed at 2.46d, per mile,

In order to determine the cost of depreciation it is first necessary to deduct the equivalent cost of the initial set of tyres from the price of the vehicle. A further deduction is then made in respect of the estimated residual value when the vehicle is finally disposed of. Allowing 10 per cent. of the initial cost for this value, and with an estimated vehicle mileage life of 150,000, the depreciation cost per mile would be 2.00d.

The total for the five items of running costs is therefore 9.32d per mile or £31 Is. 4d, a week, still assuming a weekly average of 800 miles. With the addition of these amounts to the standing costs, the total operating costs would be 15.52d, per

mile, or £51 14s. 7d, a week.

As stated earlier, there can be wide variations in tanker specifications and, correspondingly, in the total overall cost of such a vehicle. Assuming, in this instance, that the tank body is fitted to a quality-produced chassis of 14-ton-gross capacity. this vehicle will be reckoned to cost £5,000.

THE unladen weight will also be higher, say 6 tons, with a resulting annual licence duty of £108, or £2 3s. a week, Wag. remain the same, namely, £14 18s., as do rent and rates at 12s. 11d. a week. Because of the greater initial outlay, however. the cost of insurance is a little higher at £2 16s, a week Interest charges are considerably greater and are now the equivalent of £5 a week. This results in a total standing cost of £25 9s. 11d. a week, or 7.65d. per mile.

Fuel cost per mile is reckoned fractionally higher at 3.60d. with lubricants adding 0.26d. With a set of tyres now costing £212, the resulting tyre costs per mile becomes 1.70d. An arbitrary addition of 25 per cent, is made to the maintenance cost because of the specialized body, so that this cost is now increased to 3.00d, per mile. Adopting the same procedure as before, but with a reduction to 5 per cent, for the residual value on account of the specialized body and a vehicle mileage life of 300,000, the depreciation cost per mile for this tanker is estimated at 3.63d. This gives a total running cost of 12.19d per mile, or £40 12s. 8d, a week. The corresponding operation costs are 19.84d, per mile, or £66 2s, 7d. a week.

Comparing the total operating cost of the 7-ton diesel, fitted with platform body (15.52d. per mile), and the tanker of comparable size (19.84d, per mile), when both are averaging 800 miles per week, it will be seen that there is an increase of 27.83 per cent, when the tanker is operated. It must be appreciated, however, that a more expensive type of chassis is employed which accounts for some of the wide difference in the cost of each vehicle. Nevertheless, it would be unrealistic to make the comparison between this particular tanker and a platform vehicle based on a similar high-quality chassis because this would not normally be employed in and around farms.

S.B. R 701

# Power Steering Control Valve

IMPROVEMENTS in valves controlling the pressure fluid in a powered steering system form the subject of patent No. 865,759. (R. Bishop, R. Johnson and G. Whitlock, 28 Marlborough Road, Luton.)

The valve is shown in section in the drawing. A sliding member (1) has a narrow close-fitting land (2) in the middle. This co-operates with an inlet port (3) and two outlets (4 and 5) which lead to each end of the servo-cylinder. An exhaust port (6) leads back to the pump.

In the central position shown, the incoming fluid divides into two streams

which pass through end chambers (7) and out of the exhaust port.

If the spool is moved to the right, it stops the

the load at the rear.

rigger (2).

right-hand flow and directs all the fluid pressure to the left, the exhaust port being cut off by a face-valve (8).

On the return stroke the face-valve opens to give a very rapid change of pressure.

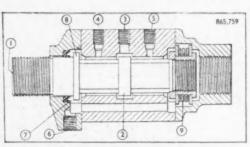
Movement of the spool to the left directs fluid to the right-hand outlet, and the spring (9) ensures that the spool is normally retained in a central position.

with a belt conveyor (1) for discharging

an external one is carried on the out-

In addition to the internal conveyor,

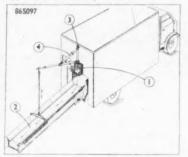
Normally housed under the



#### DIESEL ENGINE COMBUSTION SYSTEM

PATENT No. 865,536 refers to oilengine pre-combustion chambers in
which the fuel charge, instead of being
atomized by a fine jet, is spread in a thin
film over the wall of the chamber.
According to the specification, while this
scheme is satisfactory under load, it can
make starting difficult, and the subject of
the patent is a modification that avoids
this defect. (J. Effenberger, 55 Mainzerstrasse, Bingen, Germany.)

The chamber shown in the drawing is substantially spherical and is provided



body, it can be drawn out into the operative position illustrated. It is supported by a jib which can swing sideways on pivots (3). The jib can also be raised or lowered by an hydraulic cylinder (4). The power for driving the conveyor is also transmitted hydraulically.

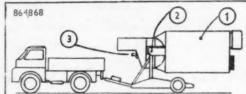
#### g sideways on also be raised lic cylinder (4). The fuel flows in a thin film (2) over a narrow band of the spherical surface. Essence of the scheme is the provision

Essence of the scheme is the provision of a sharp edge (3) to the air entry duct (4). When the fuel film reaches this edge it is detached in the form of a fine spray that ignites easily. Another scheme shows the edge located at a different part of the chamber.

with a nozzle (1) to introduce the charge.

#### BALANCING PROPELLER SHAFTS

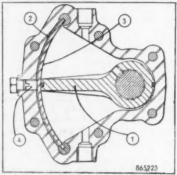
A PROPELLER shaft which is unbalanced can be corrected by adding mass locally, but if this is done by welding there is a risk of distortion. Patent No. 863,478 covers the use of metal spraying for this purpose as the spray carries little heat. The patent comes from Gelenkwellenbau G.m.b.H., Westendhof 7, Essen, Germany.



## HYDRAULIC ACTUATOR IMPROVEMENTS

PATENT No. 865,223 refers to hydraulic actuators of the type in which a vane moves through a sector-shaped chamber. The efficiency of such devices depends entirely on the accuracy of the fit of the vane, and to improve this is the object of the scheme disclosed. (Girling, Ltd., Kings Road, Tyseley, Birmingham, 11.)

In the drawing, a section of a typical chamber containing the moving vane (1)



is shown. Instead of machining the inner curved surface (2) accurately, which is an expensive operation, it is proposed to leave it as cast. To form a seal, a curved plate (3) is inserted and held in position by two end rods. The curved plate is said to be easily manufactured to the required degree of accuracy.

The closeness of fit is controlled by an adjustment consisting of a screw (4) pressing on the outside of the liner.

#### CONVEYOR FITTED BODY

A BODY designed for the rapid loading and discharge of heavy solid materials such as coke is shown in patent No. 865,097. The body may also be of use on a building site to shift or elevate material. (Concrete Carrying Co., Ltd., Pilling Street, Rochdale Road, Manchester, 4.)

The body is constructed in the form of a hopper and at the bottom it is provided nd0

A consecutive patent numbered 865,098 deals with other aspects of the scheme.

#### PORTABLE CEMENT SILO

A STORAGE vessel for cement that can also be used for transporting it forms the subject of patent No. 864.868. Though described particularly for cement, the patent covers the use of the scheme for any powdered material. (Road Machines (Drayton), Ltd., Horton Parade, West Drayton, Middlesex.)

The drawing shows the container (1)

The drawing shows the container (1) in the transport position in which it functions as a trailer. The cylindrical body is arranged to pivot about the point (2).

Opon arrival at the site, the container is raised to a vertical position and the contents discharged by gravity from an opening (3). Compressed air may be blown into the interior to expedite the outflow.

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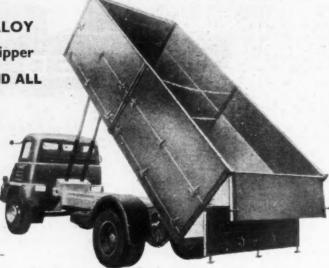
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1958 Thames Trader 6-yd. tipper, £625; and a 1955 Fordso. 5-yd. tipper, in excellent condition. diesel, £325. Highway Coaches, St. Albans 54242; 915-338

1960 FORD 15-cwt. Luton van. one owner. £525.

1960 Sunnyalii 0071.

1960 THAMES Trader, 6D, 6 x 4 platform, power steering air brakes, painted, £1,900.

THAMES Trader 5-ton diesel truck, choice of three, Trader 50 long-wheelbase trucks, choice of three, from £650.

1950 THAMES Trader 6D artic, unit, Brockhouse automatic and 2-speed aske, £900.

1951 THAMES Trader 6D artic, unit, Brockhouse 1952 THAMES Trader 6D artic, unit, Brockhouse 1953 THAMES Trader 4D 3-ton Luton, 900 cu. ft., £700.

1956 THAMES Trader 4D 3-ton Luton, 900 cu. ft., recent online overflaul, painted, £450.

1958 THAMES 15-cwt, van, £250.
FRANK G. GATES, LTD., Gates Corner, E.18.
Wanstead 6633.

1960, July, Trader 6 x 4, County third axle, 21-ft, 1959, drop-side, very clean, £700.
Trader 7-ton long-wheelbase twin-ram tipper, wood fixed-sided body, 13 cu, yd., recent new entire litted, £700; also 1958 at £55.5, 27 Aston Rd.
North, Birmingham, 6, Phone, Ast 3467, 915-498

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TRADER 4D dierel 4-ton chassis, fitted with 1,250-cu-ft low-loading Luton body, new and unregistered, ex-works for early delivery, £1,220
TRADER 4D diesel 4-ton low-frame chassis, fitted with 1,250-cu-ft. body, as above, early delivery from stock,

1955 Thames 4D diesel van, recent reconditioned engine, price £195.
1951 Thames 1,350-cu.-ft. pantechnicon, Balco chasses extension. Perkins P6 diesel engine, price £135. MITCHAM LANE, S.W.16. Streatham 3133-4.

ONE 5-ton 6D long-whechbase truck, 1959, good condition;
1958 dilton, 1959, good condition, 1959 dilton, 1959

TRADER, late 1960. Hydrovac brakes, 6-wheel County 23-ft. body, 27,000 miles, exceptional vehicle, £1,250 Phone, Cop 4777 or 4713.

1959-60 FORD 5-cwt. Thames van. excellent condition, £245. Cavendish Motors, Cavendish Rd., N.W.6. Willesden 0046-8.

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USED Thames 4D trucks and Lutons, 1957-60 Broadway, N.W.2. Gladstone 2234-5-6-7.

WANTED. FORD 4D vans and Perkins, all capacities from 1955 onwards. Chandlers Motors, Ltd., 71 Greenwich South St., London, S.E.10. Gre 2033-4.

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1960 88 in., petrol, canvas hood, 12,249 miles, £590.

THREE months' guarante with all vehicles. Partexchanges welcome, Fullest H.P. facilities.

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GOOD selection of used LAND ROVERS always in COOMBS COMMERCIALS (GUILDFORD). LTD., Portsmouth Rd., Guildford, Surrey. Phone, Guildford, 5907.

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1948 LEYLAND Comer flat, new body, good runner £275 or offer. Hannibal Movements, Ltd., ... Rangoon St., E.C.3. Royal 8568 and 7174. 915-6146

OCTOPUS, 1951, double drive, good tyres, ready for work, £445 for quick sale, F.T.S., Ltd., Bridge Works Thorney 371, Nr. Peterborough 917-612

L EYLAND Comet tractor unit, very good tyres, clean, smart vehicle, August, 1949, £225. Edgware 2572. 915-203

1955, November, LEYLAND Steet long-wheelbase fitted stabilizer, air brakes, alloy body, excellent condition, 1985. A. and L. Vehicle Supply Co., 27-41 Gravel Lane, Salford. 3. Phone, Manchester Blackfriars 1511, 2915-255

1952 LEYLAND Octopus 8-wheeler, 24-ft, drop-side, excellent condition, £950. Upminster 5350.

EYLAND Octopus 1960 long-wheelbase tipper, as new EYLAND Steer, 1956, 600 engine, platform body, air brakes and 4-wheeled Dyson trailers. CENTRAL GARAGE, Barnsley Rd., South Elmsall, near Pontefract. Phone, South Elmsall 276-7-8. 915-278

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915-315

1947 Octopus long-wheelbase double drive, choice of two from £525. Comet 'ong-wheelbase platform, £550.

DHN HUDSON, Doncaster Rd., Bawtry, Yorks. Phone. Bawtry 362, 456, 457.

1954 LEYLAND Comet short-wheelbase hydraulic lipper, alloy body, 2-speed axle, £425, or terms

HENRY EATON, LTD., 107 Palmerston St., Ancoats, Manchester, Phone, Ardwick 3146. 915-261

1955 LEYLAND Comet forward-control platform truck good condition, £525.

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1959 LEYLAND Super Comet, as new condition.

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Birmingham, 16. Edgbaston 4501-5,

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1957 LEYLAND Steer, 600 engine, air brakes, 23-ft 6-in, platform body.

L EYLAND 6-wheeler, 600 engine, double drive, boxvan EYLAND 8-wheeler, 600 engine, double drive, p'atform body, late-type cab.

EYLAND Comet, 90 engine, cattle container body. EYLAND 4-wheeler, 600 engine, boxvan body.

#### WHALEBONE MOTORS. LTD.

239-241 HIGH ROAD, CHADWELL HEATH, ESSEX. Phone, Seven Kings 5282.

1950 LEYLAND 8-wheeler, double drive, 600 engine PIRBRIGHT GARAGE, Pirbright Rd., S.W.18, Vandyke

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1957, August. MORRIS 5-ton long-wheelbase diesel, shutter door, ex private company, £550. Wellington Garage (Oldham), Ltd., Huddersfield Rd., Oldham, Phone, Main 9109,

#### PALMERSTON OF KINGSTON.

MORRIS AND MORRIS-COMMERCIAL RETAIL DEALERS.

1955, July, 1-ton LD van (petrol), one owner, £185.
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1955, November, 30-est, LD van (diesel), coach £885.

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MORRIS 1958 LCFO 2-ton van diesel, very clean, low mileage, £450, D. EASTWOOD (COMMERCIALS), 27 Aston Rd. North, Birmingham, 6. Phone, Ast 3467. 915-199

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956 To 1959 MORRIS 4-ton vans. from £175. 1956 MORRIS 5-ton diesel all-steel drop-side short-wheelbase upper, reconditioned gearbox and

1957 LCFO 2-ton van, hnished blue, unwritten, fitted heater, diesel engine, good order, £450.
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FRANK WAISON (CROYDON), LTD., Thornton fietalth £215.

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ExaRMY MORRIS short-wheelbase, 4 x 4, short dropside body (perfect condition). G. W. Lawes. Well
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1954 SEDDON tractor, Perkins R6 Mk. II, David Bruwn 5-speed box, Eaton 2-speed axic, B.T.C. 12-ton, 22-ft, 6-in, drop-sided trailer PRAILLS (HEREFORD), LTD., Holmer Rd., Hereford Phone 4221.

1957 SEDDON Mk. 15 73-ton long-wheelbase plai-form lorry, £750 or terms arranged 1949 51 SEDDON b-ton P6 long-wheelbase flats, 1949 51 From £125 or terms. HENRY EATON LTD., 107 Palmerston St., Ancoats, Manchester, Phone, Ardwick 3146.

1956 SEDDON MK. St. 16-fr. 6-in. drop-side trus. k. st. 16-fr. 6-in. drop-side trus. k. st. 16-fr. 6-in. drop-side trus. St. 16-fr. 6-in. drop-side trus. St. 16-fr. 16-fr

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SENTINEL 7-ton long-wheelbase platform lorry, reasonable price and part-exchange arranged.
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1957 STANDARD Vanguard diesel van. very good tyres, £195. Edgware 2555. 915-334

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1954 FODEN (rebuilt) drop-sider. 1956 BEDFORD 10-12-cwt, van. 1953 COMMER 5-ton van, petrol.

1952 BEDFORD-SCAMMELL, Comet engine.

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GOOD SELECTION OF VANS AND PICK-UPS. Immediate delivery of all new A.E.C., Dodge, Ford. Standard and Land Rover commercial vehicles

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P6 DIESEL, SINGLE REAR AXLE 20-FT. BODY LENGTH

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SEDDON 7 TON. PERKINS P6 DIESEL. SINGLE REAR AXLE 17-FT, 6-IN, BODY LENGTH.

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COMMER 4-ton Superpose drop-side, petrol

BEDFORD dieset 7-ton forward-control with
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BEDFORD dieset 7-ton forward-control with
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1900 trailer, air orancs, territorio con omer, as new.
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1958 FODEN 6-wheeler, 24-ft, drop-sided body, ai
1951 FODEN 8-wheeler, Gardner 6l.W, 24-ft, allo
platform body, 40 x 8 tyres, one owner

FODEN 6-wheeler, 6LW, double drive, plat form body, 9.00 x 20 tyres, £500. BEDFORD CAV vans, one owner, C licence 1958

1958 BEDFORD CAV vans, one owner, & inches, 1956 MORRIS B.M.C. unit and trailer, as new, one owner, C. licence, £450.
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1955 BEDFORD 5-ton A-type 12-ft. by 2-ft. sieel
1954 BEDFORD 7-ton 4-ton.
1954 BEDFORD 7-ton 4-ton.
1955 COMMER Q4 P6 9-ft. by 3-ft. timber drop-sided tipper, P6. 55 Committee 24 Pb 9-4t. by 3-tt. timber drup-56 COMMER TS3 with Boys third axie 18-ft. by 4-ft. timber fixed-sided tipper, air brakes. 55 DODGE 7-ton R6 14-ft. by 4-ft. timber fixed-sided tipper. 56 DODGE 7-ton R6 with Boys third axie, 15-ft. 6-m by 4-ft. timber fixed-sided tipper. 57 DODGE 7-ton R6 with Boys third axie, 15-ft. 6-m by 4-ft. timber fixed-sided tipper. FORD 5-ton H-LP be sided tipper. LEYLAND Comet forward control, short kneelbase, fitted with Boys third axle, 15-ft. 1-ft. steel fixed-sided tipper. LEYLAND Comet medium-wheelbase, 14-ft. by 3-ft. b-in, alloy doubte-drop-side. 14-ft. by 1-ft. o-in, alloy drop-side tipper, with 18-in. 1-ft. o-in, alloy drop-side tipper, with 18-in. 956

956 1195 24ft. 0-10. Billy Brog-mas.
1195 LEYLAND Comet medium-wheelbase 14-ft. by
1195 LEYLAND Comet medium-wheelbase 14-ft. by
1195 Lett. timber drop-sided tipper.
1195 Lett. by Comet medium-wheelbase 14-ft. by
1195 Primrose third axie, 10-ft. by 4-ft. timber fixed

1958 LEYLAND Comet, medium wheelbase, normal 1959 control, 14-ft. by 2-ft. timber drop side. 1959 control Comet, short wheelbase, forward control with Eaton Hendrickson third axie, 15-ft, 6-in. by 2-ft. 9-in. timber face sides.

#### PLATFORM.

1956 ALBION Reiver, 22-ft, timber platform. ALBION Reiver, 22-ft. timber platform. 1955 958 ALBION Chieftain, 18-ft. timber drop side. 1954 LEYLAND Comet forward-coinrol medium-wheelbase 16-ft. 6-in. alloy flat. 1953 LEYLAND Comet normal-control medium-wheelbase 16-ft. 6-in. timber flat. 1957 BEDFORD 7-ton 300 diesel 16-ft. 6-in. timber drop-side.

BEOFORD 7-ton R6 16-ft, timber flat. 1956

1956
1956
1957
A.E.C. Mercury with Eaton Hendrickson third axis, 1957
axis, 21-tt, 3-in, tumber drop-side.
1952
E.R.F., 6LW, 24-tt, timber drop-side.
1957
LEYLAND Comet model ECOS2/4R forward control, 20-ft, timber drop-side.
1950
LEYLAND Comet 75, medium wheelbase, not of the control, 20-ft, timber drop-side.
1953
ATRINSON 5LW, 20-ft, timber drop-side.

1953 A.K.NSON S.Ew. 20-ft. timber drop-side.
1953 A.K.NSON S.Ew. 20-ft. timber drop-side.
1953 THORNYCROFT 7-ton, 18-ft. timber drop-side.
1957 COMMER TS3, 19-ft. timber drop-side.

056 COMMER TS3, 16-ft. 6-in. timber drop-side.
058 COMMER TS3, 16-ft. 6-in. timber drop-side, air brakes.
056 DOGGE 6-ton, P6, 17-ft. timber flat.

1956 DODGE 6-ton, P6, 17-ft. timber flat.
1955 DODGE 6-ton, P6, 16-ft. timber drop-side.
1954 DODGE 6-ton, P6, 17-ft. timber flat.
1957 FORD Thames 4D, 16-ft. 6-in. timber drop-side. 1951 FORD Sussex, P6, 18-ft. 6-in. timber drop-

#### TRACTOR UNITS.

1958 B.M.C.-SCAMMELL tractor unit.
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complete with Scammell 23-ft. 10-ton flat

1958 MORRIS 5-ton Scammell tractor. 1958 FORD Trader 6D tractor, fitted with a Carri-more 23-ft, trailer fixed-pin-type coupling.

1956 ALBION Claymore 900-cu.-ft. alloy boxvan. 1956 ALBION Chieftain 900-cu.-ft. boxvan.

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1959 THAMES 5-cwt. van.

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1957 BEDFORD long-wheelbase drop-side. 1955 ALBION Clydesdale long-wheelbase

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1958 BEDFORD 6-ton normal-control diesel tipper.
1957 BEDFORD 6-ton diesel drop-side truck,
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tyres, £2.615

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and cab, on 9.00 x 20 12-ply tyres, 2-speed, 5-speed, 17.55 2s.

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LEYLAND Octopus, 1981, double drive 8-wheel tipper, a runner, but needs some attention, £350 to clear.

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(Continued in next column)

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NIEW Coles 10-ton Regin diesel-electric, 40-ft, cantilever hib mounted on a 1953 Foden double-drive 8-wheel chassis and cab, £7,750 complete.

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1938 alloy drop-side body with extension alocs, or owner, roometing the property of the proper

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NEW 18-lt. drop-side body available at extra cost.

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5 20 17cs. a secumen whole throughout 698
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20 17cs. a quality whole at an observable of the platform body sellow with the platform body sellow of the platform body s

only, £425.

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1957 300-cu-in, deset twin-ram tipper, heavy-duty
alloy body, with extension detachable sides, 8.25 x 20

cyres, Eaton 2-speed axle must be seen to be appreciated,

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955 ALBION FT37CL platform lorry, good order 1955
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1956 BEDFORD long-wheelbase 5-ton A-type dropsided truck.

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1956 BEDFORD long-wheelbase 5-ton hydraulic tipper.

1956 BEDFORD long-wheelbase 5-ton hydraulic tipper.

1957 BEDFORD long-wheelbase 5-ton hydraulic tipper.

1958 BEDFORD long-wheelbase 5-ton hydraulic tipper.

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20,000 mites.
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1956 FORD D steel-bodied tipper, very clean,

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1958, November, FORD THAMES 12-scater bus.
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1959, platform, 8:60.

1959, platform, 9:60 x 20 12-ply tyres, £700, 0.

1959, steel body, £700, 12-ply tyres, £700, 0.

1957, former, BEDFORD 7-ton diesel tipper, 13-ft. steel body, £700, 1959

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very good condition.

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961 1961 al.BION Chieftain CH3AXL, 9.00 x 20 tyres, 6-speed gearbox, heater, flashers, front b/bar.

50-gal. tank.

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side body.

1955 tyres. 22-4t. platform body.

1955 tyres. 22-4t. platform body.

1956 tyres. 22-4t. platform body.

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and S.A.E. coupling, can be recommended as a coupling coperator, to hole of two.

1956 B.M.C., fitted with twin-speed as le, power the commendation of the commendatio

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FORD Trader 7-ton 160-in-wheelbase chassis and cab fitted with 6D diesel engines and Primrose (win-steer frunt axies, topping gears and bodies available for imme-liate fitting.

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vehicle in very nice condition throughout.

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1961 Thames 4-cylinder petrol chassis-cab, 500 miles only 19605. CA van. long wheelbase, 5,000 miles only 19605. CA van. long wheelbase, 5,000 miles, unwritten, excellent, 2365, 500 miles, unwritten, excellent, 2365, 500 miles, unwritten, one owner. 15,000 miles, 2265, 500 miles, 2275, 500 mile MAYDAY RD., Thornton Heath, Croydon, Thornton Heath 3473.

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body, unregistered.
1961 body, unregistered.
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1957 BEDFORD Workarbis, 6285.
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#### NEW VEHICLES AVAILABLE FOR IMMEDIATE DELIVERY

VORK HW2 14-ton platform trailer, 26 ft. long

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1959 hods.

Osciober, DODGE M45Y, Comet engine.

Solution 2-speed, 15-ft-dong by 4-ft-high wooden cost hody.

ONEMBER, 1957, ATKINSON 8-scheel (toper, A E.C. 11), comming, 3-speed gearbox, double drive, all-attloy

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GUY Warror light (e-wheeler coal body).

Guy Warror light (e-wheeler coal tipper, complete with wood and alloy body).

1958 B.DFORD 5-type 7-ton medium-wheelbase coal tipper. 2-speed axie.

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Two Jipper 1865AZ 6-wheel tippers, 19-ft-tong by 1-tri, coal bodies, York trailing axie. Edro tipping sear, a genuine 600 miles only, £450 under list price.

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1958 MORRIS 15-cwl, van. petrol. excellent order, 1958 £255. 1958 condition. £215. 1958 AUSTIN J model 10-cwt, van. petrol nice 2005 AUSTIN Omnicoach, petrol. 2-fone blue. 1958 P.S.V. specification, fitted heater, £395.

#### SPECIAL SHOW MODEL

BRAND-NEW and integristered BEDFORD 3-4 forward-control drop-side truck, 200 diesel engi-radio and heater, painted grey, full manufacture warranty, £1.075.

COMPREHENSIVE SELECTION OF FORWARD-CONTROL AND NORMAL-CONTROL

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BEDFORD 5-ton drop-side truck, petrol engine, 955 BEDFORD 5-ton tipper, aluminium body, Perkins engine.
956 FORD Thames 5-ton drop-side tipper, Perkins

1954 FORD Thumes 4D drop-side truck.

1950 FORDSON drop-side truck. V8 petrol engine. 1957 December, GUY Otter long-wheelbase drop-side 1957, briefs Perkin engine, Eaton 2-reed asie, 1955, DENNIS Stork Luton van, alimnium body, 1439 cg. ft. Luton van, alimnium body, 1959 (Realisteed) DENNIS 6-ton tipper (ex-Minestry, Dennis Max diesel engine, new wrap-round

### 110 BUXTON ROAD.

STOCKPORT

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1968 to body Comet, fitted doorted. fitted drop-

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1955 Idt, 6-in, coal tipper body.
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956 ALBION Chieftain long-wheelbase platform
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SPARSHATTS Millbrook have Scammell mechanisms, traiters, Handyman tractor units, Rorigid 8-wheelers, early deliveries all models, also ized bodywork, tippers, trucks, flats, refrigerated vans, etc. Phone, Southampton 72596-7

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PRIMROSE Third axies for your SEDDON. See your sacety or write. Primrose Group Sales, Clitheroe Rd., Whalley. Lancs. Phone, Whalley 3315-6-7. 222-807.

HALLS (FINCHLEY), LTD.,

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SEDDON diesel vehicles. Full range new freighters, tractus, with Perkins or Leyland engines for payloads 1-12 tons. Gardner and Commins powered rigid and articulated and multi-wheelers up to maximum legal gross vehicle w lights. Hure-purchase, part-exchange.

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COTTEE AND EDWARDS (1939), LTD., Castle Boulevart, Nottingham. Phone 46674. Distributors for Nottinghamshire, Full range of spares available. Service and sales.

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TROJAN

NEW TROJAN 20-cwt, and 25-cwt, vans, personnel wagon and rural bus; full range of spares and first-

1 wagon and rural bus; full range of spares and first-class service from:— WILLIAMS MOTOR CO. (MANCHESTER). LTD. Trafford St., Manchester, 3. Phone, Denates 8781-5 for all information. zzz-615

A SMITH (GARAGES), LTD., Blackburn Rd., Bolton, Phone, Bolton 8957. Area dealers for TROJAN and Lambretta commercials. Scottish representative, Andrew H. Smith. Phone, Darvel 461.

GUILDFORD AUTO SERVICES, LTD., Woodbridge Rd., Guildford 4038, Main dealers, sales and service.

PARK MOTORS (KINGSTON), LTD. New TROJAN 25-cwt, vans, trucks, coaches, 14-seater luxury coach. Immediate delivery, spares repairs. Surrey distributors. 187-193 London Rd., Kingston 7610. 915-352

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FOR your VOLKSWAGEN—see the VW Centre at Ripley, distributors for all Volkswagen vehicles. The first in the U.S. to specialize exclusively in the sales and service of Volkswagens. A full range of spare parishays avail. ble. Colborne Garage. Ltd., "The Volkswagen Centre," Ripley, Surrey. Phone, Ripley 2361.

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UNCLASSIFIED NEW VEHICLES EX STOCK.

TWO A.E.C. Mustang chassis, 6-wheelers, 19-ft, wheelbase, air hydraulic brakes, synchromesh gearbox, twin steer, 19.00 x 20 14-ply tyres, heater, demister, flashing indicators, latest style cab.

One SEDDON Mk. 15/10/TA, Leyland 375 engine.
Syspeed gearbox, air brakes, 18500 Eaton 2-speed axle, power steering, 10.00 x 20 14-ply tyres, heater, demister, flashing indicators.

IMMEDIATE DELIVERY.

ROSS GARAGES (SALES), LTD., PENARTH ROAD,

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## PASSENGER VEHICLES FOR SALE AND WANTED

#### USED PASSENGER VEHICLES

#### A.E.C.

1950 A.E.C. 7.7 Associated Coach Builders de luxe, 37-scater, red and cream, certificate of fitness 1962, very good condition, must be sold, offers around 2500. Cannon Garage, Tipton 2188, 915-33

V. COLEMAN.

166 MAIN ROAD, SUNDRIDGE, KENT. Brasted 294.

1956, June, A.E.C. Reliance 41-seater, Duple Brit-paner, certificate of finess 1966, price (22.850 or near offer. A 10 many first-class used vehicles of various makes, in stock, at reasonable prices.

1949 A.E.C. Regent Mk. III. 56-seater double-deckers, high-bridge type, 9-6 engines, pre-selector gearbox; checkers are the services of the THESE vehicles are in extremely good condition, both Care of thoses. Inquiries invited.

#### SAVILLE MOTOR SALES, LTD.

HARVESTER HOUSE, STRATFORD-UPON-AVON.

Phone 4242 (15 lines).

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1950 ALBION decker, 56 seats, certificate of fitness three years, price, £475, any vehicle considered for part-exchange.

TIGER COACHES, Dewshill Garage, Salsburgh. Phone.
916-6200

1960 AUSTIN 28-seater coach, 5,000 miles only, a including spot lamp, automatic librication, heaters, interest spot lamp, automatic librication, heaters, interest, spot lamp, automatic librication, heaters, interest, spot lamp, and librication, heaters, heaters, lamp, and librication, heaters, heaters,

#### BEDFORD

1954 Bedford Duple 38-seater coach and 1953 Bedford Duple 33-seater coach, both in good condition and garage-maintained, Full particulars Waterman Bros., Seaston, Semerset. Phone, Spaxion 254, 913-6154

BEDFORD Vega. 33 and courier, maroon and grey, radio and heater, private work only, certificate of timess 1963, £675, cheap. R. Wetton and Son, Chesterfield 2966.

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WEST END GARAGE, CHIPPING SODBURY, BRISTOL. Chipping Sodbury 2277 (four lines).

DEDFORD new Souper Vega. 43-scater. 300 diesel, 1-type moulding, top sliding windows, glass roof nearers, headrail racks, recirculator heater, trimmed in red moquette (Firths 426), standing in protective cream outchaser's requirement 18, 371. and 18 minuted to protective cream outchaser's requirement 18, 371. and 18 minuted to protective cream outchaser's requirement 18, 371. and 18 minuted to protective cream outchaser's requirement 18, 371. and 18 minuted to protect the cream of the cream of the cream of the cream outcomes and the cream outcom

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Used Passenger Vehicles (contd.)

SILVER LINE MOTORS,

VAUXHALL AND BEDFORD MAIN DEALERS. NEW BEDFORD SB1 41-seater Burlingham Scaguli 61 exterior finished ivory with red upholstery, immediate

delivery from stock.

1957 BEDFORD 41-seater Duple Super Vega, exterior
coach in really first-class condition, certificate of fitness

toward in reality first-class condition, certificate of fitness 1964, £2,257 BEDFORD 41-seater Duple Super Vega, exterior maroon and grey with red interior trimming. certificate of fitness 1964, £2,475.

1956 BEDFORD 31-seater Duple Super Vega, exterior trimming, very yound webicle, recertified till 1966, £2,100 to 1975 blue and grey, clean, smart-looking coach, fitted radio and heater, certificate of fitness 1962, to clear, £950.

1952 BEDFORD, 37-seater Vega, exterior finished green and cream with green mougette, fitted reconditioned petrol engine, certificate of fitness 1964, to clear, £1,595.

1963, to clear, £1,050, 1952 BEDFORD 33-seater Duple Vega, 7-ft. 6-in. htted radio and public address, certificate of fitness 1962, £950. LL vehicles have received mechanical and body ins t tion and repaired as necessary and are offered for first-class condition.

SILVER LINE MOTORS.

MOORLANDS, WELWYN GARDEN CITY, HERTS. Phone, Welwyn Garden 25494. 915-390

#### FINAL CLEARANCE OFFER READ THIS ADVERTISEMENT.

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WE have only a few unality coaches left in stock now which must be cleared prior to our rebuilding starting. All vehicles must be sold and we guarantee your satisfaction on any of the following:—

1959 Sits BEDFORD Duple 41-seater, certificate of finess 1966, red interior upholstery, fawn floor-colours and excellent type equipment all round, mileage 19,000, to clear at only £2,775 o.n.o.

1958 BEDFORD Duple 41-seater luxury coach, certificate of finess 1965, green and cream exterior colours and colours and colours of the colours

AMBERTS, of Kingston, Ltd., 140a London Rd. Kingston-on-Thames. Phone, Kingston 7700 (20 lines or Molesey 6949 after hours. 915-225

SAVILLE MOTOR SALES, LTD.

HARVESTER HOUSE STRATFORD-ON-AVON.

Phone 4242 (15 lines). FOR YOUR NEW OR USED BEDFORD COACH.

FOR immediate delivery:—choice of two BEDFORD Super Vegas, 360-cu-in diesel engine, 2-speed axie.

CHOICE of several 1959 BEDFORD Super Vegas fitted with petrol engines.

DEMONSTRATIONS ARRANGED. HIRE-PURCHASE FACILITIES.

#### PART-EXCHANGES.

YOUR INQUIRIES WILL RECEIVE OUR PERSONAL

Used Passenger Vehicles (contd.)

1956, July. BEDFORD Duple Super Vega coach.

8 ft. wide, 41-seater, duo-tone blue exterior, blue moquette interior, heater, superb condition. VINCENT GREENHOUS (HEREFORD), LTD., Lyde Motor Works, Hereford. Phone 2347. 915-79

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1959 BEDFORD diesel 41-seater Duple. 7 ft. 6 in. Mire-purchase A. SPRINGALL, LTD., Plumstead Common, S.E.18. Woolwich 5313.

1960 BEDFORD Utilabus, £595.

COLKESTONE MOTOR CO., LTD. Phone 2244.

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1960 COMMER 41-seater Yeates Europa de luxe. 2,800 miles only. Lindley's Garage, Ltd., Long 916-x5196

1958 COMMER PS3, 41-seater Duple body, choice of two. Please contact Greatrex Motor Coaches, Ltd., 140 Newport Rd., Stafford. Phone, Stafford 196.

1955 COMMER TS3. diesel, 31-seater full luxury attention, ex public company vehicle, real bargarin, £475, no offers. Frating Works, Frating, near Colchester, Essex.

#### CROSSLEY

1949 CROSSLEY, Whitson body, good mechanically, 290. Gorman's Buses, Coathridge. 915-64

#### DAIMLER

TWO DAIMLER double-deck omnibuses, converted to open top, ideal for use on sea front or holiday camp, etc., powered by Gardner diesel engines, just reconditioned and with current Ministry of Transport certificate of filmess, 200 each net, ex works for immediate delivery, DESEL ENGINE EXPORTS, LTD., Rothwell Haigh, Leeds, Phone, Rothwell 3258.

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1949 FODEN 33-seater coach, perfect condition, new tyres, £350. It Prescott Place. Clapham. 915-405

#### LEYLAND

1949 LEYLAND PS1, 33, Duple, as new, certificate of fitness 1964, £450. Hire-purchase arranged, King's Garage, Pontypridd. Phone 2389. 916-6178

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1951 31-seater coach, certificate of fitness 1962, £225 offers considered. Locksheath 3368, South

1956 MORRIS 30-cwt., diesel, personnel carrier, engine completely overhauled, tyres as new repainted green, £325. Birches Bridge Garage, Codsall, Wolverhampton. Phone, Birches Bridge 223. 915-28

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DIESEL ENGINE EXPORTS, LTD., offer choice of two GUY Arab high-bridge double-deckers, completely rebuilt and unused since issue of 5-year certificate of fliness, 5LW engine. M C.W. body, £500 each, ROTHWELL HAIGH, Leeds. Phone, Rothwell 3258, 916-6148

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1959 BEDFORD Duple 41-seater, excellent condition in service daily, £2.690, Campings. Park Pishton 65493. Crescent, Brighton 65493. 915-145

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1952 LEYLAND Beadles, first registered June, 1952 util front, full luxury bodies, special high-backed luxury leating, etc., in immaculate mechanical and body contion, certificate of fitness 1962, shoice of three, price

1952 St. A.E.C. and Leyland Beadle, first registere tull luxury Commental bodies, from entrance sliding doo centre roof lights. Continental interior racking, still luxury, and a L.C. 77 deed engine, recettified law week, certificate of fitness to 1965, choice of two, price

Crine-Criso. 47 BRISTOLS with Eastern Coachworks and 1948 Beadles 35-36-seater thin-wall all-metal service saloon bodies, fitted low-milease late series 51.W Gardner engines, in immaculate mechanical and bods conditions (Fertificate of fitness 1962-61, choice of eight, price £356-

SUPER DOUBLE-DECKERS.

1949 50 A.E.C. Mark III 56-seater high-bridge thin-wall all-metal bodies, fitted Park Royal and Metcam thin-wall all-metal bodies, fitted very low-mileage fate series (under 15,000 miles) 9.6 A.E.C. dieset units, crash boxes, re-moguetted fast year, in immaculate mechanical and body condition, certificate of fitness 1965-64, choice of 20, price 6598-6700, price and high-bridge 53,56-seater 1948 A.E.C. low-bridge and high-bridge 53,56-seater 1948 A.E.C. low-bridge and high-bridge 53,56-seater 1949 A.E.C. con-bridge and high-bridge 53,66-seater 1949 A.E.C. con-bridge 54,66-seater 1949 A.E.

icather upholstery, mucu mileage diesel engine, certificate of fitness 1963-62, cnoice of 10, price £4591-£459.

Gly double-decks, fitted 1953 Charles Roe Se-seater of the standard of the st

1948 defined units, crash boxes, certificates of fitness 1962-01.

1948 defined price Esto-E400.

SUPER COACHES.

1952 A.E.C. Regal Mark III with full-front Plaxton bulkhead, again stasonal use only, recertified this week to 1955, low mileage 9.6 diesel engine, in super mechanical and body condition, price 1900.

1950 BRISTOL Harrington half-cab, Confinental series, now-mileage 9.6 diesel engine, in super mechanical series, now-mileage 9.6 diesel engine, in super mechanical recommendation of the properties of bright series, sea was diesel engines (15,000 certificate of intess) 1965-64, choice of six, price 1400-1450.

1949 A.E.C. diesel units, in execules diesel menses and 9.6 A.E.C. desel units, in execules diesel field and body condition, errificate of intess 1965-61, choice of six price 1400-1450.

ondition, certificate of films from the films of 1949 1948

1940

GENEROUS PART-EXCHANGE ALLOWANCE FREE SPARES.

OPEN SEVEN DAYS A WIEK.

SPECIAL H.P. FACILITIES.

THESE are only a few of well over 200 passenger wehicles of most well-known makes and seating capacities, which are available for immediate inspection and test. Write for stock lists.

ALL MACHINES CARRY OUR THREE MONTHS'
GUARANTEE.

L ANCING Bagnall hand operated mobile fork lifts in and unused). 1-ton capacity lifting height approximately one foot, mounted on pneumatic tyres, idea suitable for lifting and moving engines and heavy equiment round workshops or depots, six only, £75 or ne offer.

F.C.S., LTD.. F.C.S., LTD F.C.S. WORKS.

LONDON ROAD, DUNCHURCH. NEAR RUGBY

Phone, Dunchurch 262 and 265.

DEPOT AT BEGINNING OF MI BIRMINGHAM SPUR

1960 FORD Duple, 2-speed axle, 41-seater. 1952 A.E.C. Mk. 4 Burlingham body 41-seater. 1950 A.E.C. full-front Harrington body 33-scater.

HALF-CABS suitable for workmen's contracts with certificates of fitness from £100 each, Phone COWDELL, 121 Maipas Rd., Newport, Phone 915-425

Used Passenger Vehicles (contd.)

ARLINGTON MOTOR CO. LTD. LONDON'S LEADING PASSENGER AND COMMERCIAL VEHICLE SPECIALISTS.

HEAD OFFICE: HIGH ROAD, PONDERS END; ENFIELD, MIDDN. Howard 1266.

Howard 1266.

NEW 1961 MODEL COACHES

IMMEDIATE DELIVERY FROM STOCK:—

BEJFORD SB3, petrol engine, Duple 41-scater Super
Vega, glass roof quarters, heater, radio and many
other extras, finished red and cream.

BEJFORD SB3, bettol engine, Harrington Crusader
41-scater, data toof quarters, radio, Formica panels,
D41-scater, data toof quarters, radio, Formica panels
BEJFORD SB1, 300-cu-in, oil engine, Harrington
D41-scater Crusader, glass roof quarters, Formica
panels, radio and other extras, finished cream and red.

BEJFORD SB1, 300-cu-in, oil engine, Sayed gearbox,
fitted Duple 41-scater Super Vega, glass roof quarters,
Formica panels and other extras, finished cream.

NEW COACHES SUPPLIED ON ALL MAKES OF PASSENGER CHASSIS.

25-27 VAUXHALL BRIDGE ROAD, LONDON, S.W.I.

NEW COACHES FOR IMMEDIATE DELIVERY

A.E.C. 41-ester, central entrance, elass root quarters, heater-scentral entrance, elass root EYLAND Leopard chassis, filted with Dupte Britannia trunt-ritance 41-ester, glass root quarters, beaters, wainut panels, extras to choice, moquette and exterior colours to order, two only.

A SELECTION OF SU USED COACHES IN STOCK:—

BEDFORD.

CHOICE of 10 1956-57-58-59 41-scater Duple, Plaxton current certificates of firms 3-5-48-scater Duple, Plaxton current certificates of firms 3-5-48-scater Duple, Plaxton, and Burlingham. Harrington coaches, petrol and diesel Burlingham. Harrington coaches, petrol and diesel CHOICE of several 1946-50 BEDFORD 29-scater Duple Vista coaches, with current certificates of fitness.

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CHOICE of six 1954-58 Reliance 41-43-seater Duple and
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CHOICE of six 1951-52 Mark IV 9.6 Burlingham, Creates, Heaver coaches, all with current certificates

LEYLAND. CHOICE of four 1951-52 Royal Tiger 39-41-seater Harrington coaches, all with current certificates of HOICE of several 1947-50 PS1-1 and Comet, Duple and Burlingham coaches, with current certificates of

COMMER.

1956 TS3 (diesel) 41-seater Duple, finished cream-grange, with current certificate of finess, 4-seater (dieseater All-seather coach-work, finished cream and brown, certificate of

ALL THE ABOVE COACHES ARE OFFERED AT ATTRACTIVE PRICES AND INSPECTION AND DEMONSTRATION CAN BE ARRANGED FROM OUR DEPOTS AT—

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MITCHELL LANE. VICTORIA STREET, BRISTOL. 1

ARLINGTON MOTOR CO., LTD., 915-51

SOUTHERN LIGHT COACH CENTRE JOHNS CROSS GARAGE, LTD.

JOHNS CROSS, ROBERTSBRIDGE, SUSSEX

Phone, Robertsbridge 222, 223 and 224. N stock for immediate delivery:-

NEW Thames Duple 41-scater luxury coach.

NEW Thames Burlingham Scagull 61 luxury coach, both finished in cream.

1960 throughout, fitted heater, one owner, certificate of fitness 1967, 2975.

1960 throughout, fitted heater, one owner, certificate of fitness 1965, g154.

1957 really fitted heater, one owner, certificate of fitness 1965, g154.

1958 BEDFORD Duple 41-seater luxury coach, in moguette with fawn reflet, certificate of fitness 1965, g154.

1958 BEDFORD Plaston 36-seater, fitted radio and follower unmarked, certificate of biness 1965, g2159, g154.

1951 BEDFORD Plaston 36-seater, fitted radio and polymer to a seater, immaculate throughout, tyres good and hodwork unmarked, certificate of biness 1965, g2159, g154.

1951 BEDFORD Duple 33-seater, cxcellent control of the fitted all roting, certificate of fitness 1965, g1650, g1550, g15

ALL ABOVE VEHI LES ARE SUBJECT TO NEGOTIATION 9

June 30, 1961-THE COMMERCIAL MOTOR 101

Used Passenger Vehicles (contd.)

S.M.T.

177-205 FINNIESTON STREET GLASGOW C.S. PHONE, DOUGLAS 2940. PHONE, DOUGLAS 2940.

END OF SEASON BARGAINS.

IF YOU HAVE NOT RECEIVED OUR VERY SPECIAL SALE PRICE LIST, SEND FOR YOUR COPY NOW. BETTER VALUE THAN EVER BEFORE IN S.M.T. RANGE OF UNED COACHES. EXAMPLES FROM OUR LARGE AND COMPREHENSIVE STOCK INCLUDE—

EXAMPLES FROM OUR LARGE AND COMPREHISTORY STOCK INCLUDE—

1960 BEDFORD Duple SH 31-seater, extras include
heaters, top sliding windows, plastic neadrest covers,
1960 BEDFORD Plaxion SH 31-seater. Plaston of the
heaters, nor of quarter lights, top sliding windows, out1960 BEDFORD Plaxion SH 31-seater. Plaston of the
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same many other extras, this is a top quality vehicle of
an well-known Continental Touring Fleet. Many extras,
1955 BEDFORD Duple 41-seater coaches, exterior ivory
and red, seating in red patterned moquetic many extras,
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pattern moquette, a clean and very bright coach,
1951 LEYLAND Royal Tiger-Windower 39-seater coach,
1951 LEYLAND Royal Tiger-Windower 39-seater coach,
1952 BEDFORD Duple 28-seater, certificate of fitnew lost of the plaston of the plaston of the plaston of the plaston of the
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AND MANY OTHERS INCLUDING EXCELLENT SELECTION OF HALF-CAB 33-SEATERS CROSSLEY, AND FODEN-PLAXION 33-SEATERS WITH 61 W ENGINES AT VERY REASONABLE PRICES.

DEMONSTRATIONS

ANYWHERE.

FOR A BETTER DEAL CONSULT THE COACH EXPERTS.

PART-EXCHANGES WELCOMED.
HIRE-PURCHASE FACILITIES FROM 10% DEPOSIT
OFFICIAL PITTING AGENT FOR
TECALEMIT SYNDROMIC AND A.C.L. AUTOLUBRICATION

> COMBERHILL MOTORS, LTD. INGS ROAD, WAKEFIELD.

1961 BIDFORD SBI diesel 41-scaler Plasion bassy, heater, radio, three weeks' delivers to specific

NEW 1961 BIDFORD SBI deset 41-scater Plaston Embassy, heater, radio, three weeks' delivery to speciation.

New 1961 FORD Trader diesel 41-scater Plaston Embassy, two availables, certified 1968.

Embassy, two availables, certified 1968.

1959 BIDFORD SBI serior 1968.

1959 BIDFORD SBI perior 14-scater Burfungham (One 7 ft. 6 in. w.de.)

1959 Seagul, heater, certified 1966.

1958 ST BEDFORD SBI perior 14-scater Burfungham (One 7 ft. 6 in. w.de.)

1959 Seagul, heater, certified 1966.

1958 SB EDFORD SBI perior 14-scater Burfungham (One 7 ft. 6 in. w.de.)

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1950 SB EDFORD SBI perior 14-scater Burfungham (One 1966).

HIRE-PURCHASE FACILITIES, EXCHANGES. Phone, Wakeheld 6771 (10 (incs).

THOS. R. KELLEY.

5 FIFE STREET. MIDDLESBROUGH.

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#### Used Passenger Vehicles (contd.)

BARNARD AND BARNARD, LTD., 310-326 SYDENHAM ROAD, LONDON, S.E.26.

OFFER IMMEDIATE DELIVERY

# New 1961 FORD THAMES DIESEL COACHES.

PLANTON Embossy 41-scater, fitted Perspex quarter 2-tone Formics side panels, beater, radio, etc., interior red-patterned moquette, exterior cream.

PLANTON Embossy 41-scater, fitted heaters, radio, etc. interior red and tawn moquette, finished in crea

Yeoman 41-seater, fitted Perspex quarters, ca side panels in walnut, heaters, radio and tress, interior red moquette, exterior cream and

Ted.

UFLE Yeoman 41-seater coaches, with extras and colours to your choice, 3-4-weeks' delivery.

1956 BEDFORD 41-seater, full-tuxury Plaaton body, the panels, heaters interior grey and red moquette, in excellent condition throughout, certificate of fitness 1956.

BEDFORD Super Versa 41-seater, full-tuxury Planting of the panels, and the panels, a panels, interior rea husqueste, certificate of fitness 1966, 3-seaser full-luxury Plaxton 1955 COMMER TS3, 3-seaser full-luxury Plaxton to the fitness of th

niness 1964.
1953 SENTINEL 41-seater, full-luxury Plaxton body,
1953 Sted with heater, Formica side panels, in good
1964 Seater of these 1963.
1952 BEDFORD Super Vega 37-seater, full-luxury
1964 Duple body, fitted heaters, interior red
1965 moquette, good clean condition introughout, certificate of

1951 BEDFORD Vega, 7 ft. 6 in. wide, 33-seater side panels good clean condition throughout, certificate

side panels good clean condition throughout, certificate of fitness 1966.

1951 A.E.C., 9.6 oil engine, 41-seater full-futury of the fitness 1965, choice of two.

1950 BEDFORD Vista 29-seater, full-luxury Duple, cremi and red, certificate of fitness 1965, choice of two.

1950 BEDFORD Vista 29-seater, full-luxury Duple, cremi and red, certificate of fitness 1961.

1950 Levie full-front luxury body, heater, in good condition throughout, certificate of fitness 1964.

SEVERAL coaches, suitable for workman and mobile shops, at very reasonable prices.

WHY not call at our premises and inspect the finest was the country, or the selection of our and demonstrate anything you may require without obligation.

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# COACHES AND COMPONENTS, LTD., 469-475 HOLLOWAY ROAD, LONDON, N.7. Archway 2647 (five lines).

1960 BEDFORD diesel 41-scater Super Vega, exterior 959 BEDFORD petrol 41-seater, exterior blue-grey-ertificate of fitness 1966. 959 BEDFORD diesel 41-seater, 7-ft. 6-in. Duple Super Vega, moquette red, exterior cream-red. retificate of fitness 1966.

1950 BEDFORD petrol 41-seater Super Vega, exterior

1959 gey-blue.
1958 BEDFORD diesel 41-seater Super Vega, exterior year and maroon.
1957 BEDFORD diesel 41-seater Super Vega, exterior 1958 bedford of times to April, 1964.
1956 BEDFORD of times to April, 1964.
1956 certificate of fitness 1966, choice of two.
1956 BEDFORD petrol 41-seater, exterior green, certificate of fitness 1966 choice of two.
1956 CoMMER, 39-seater Strachan body, TSJ diesel, caterior cream-green, certificate of fitness to

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1953 BEDFORD 35-seater diesel Duple Super Vega.

1952 BEDFORD petrol 37-seater Gurney Nutting, exterior maroon-cream, certificate to January,

1952 BEDFORD petrol 33-seater, exterior buff.
certificate of fitness December, 1962.
MAUDSLAY, A.E.C. oil engine, 33-seater
Bellho-ise-Hartwell, certificate of fitness August.

BEDFORD petrol 35-seater, exterior red, certifi-cate of fitness August, 1961.

1951 BEDFORD petrol 33-seater, exterior red, certifi-cate of fitness June, 1961.

1940 DENNIS 33-seater, Churchill body, exterior cream-blue, certificate of fitness 1963.

1941 EVLAND F31 33-seater Harrington, exterior DENNIS 35-seater, exterior blue-cream, certifi-cate of fitness 1962.

1947 DENNIS 35-seater, exterior blue-cream, certifi-cate of fitness 1962.

A50

Used Passenger Vehicles (contd.)

STANLEY HUGHES AND CO. LTD. LODGE GARAGE, WHITEHALL ROAD, GOMERSAL, NEAR LEEDS.

Phone. Bradford 681144 (six times).

NEW A.E.C. Reliance 41-seater Duple Britannia, front entrance.

New A.E.C. Reliance 41-seater Duple Britannia, centre entrance. JEW BEDFORD SBI, fitted 41-seater Plaxton bodies. BEDFORD SB1, fitted 41-seater Duple, red v FORD Trader, 41-seater Duple Yeoman bodies, type moulding, red interior, choice of colours.

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1959 LEYLAND Tiger Cub, fitted with Burlingham 1959 BEDFORD SBI, Duple 41-seater, £3,100.

1958 GUY 44-scater semi-service coach.

1956 BEDFORD 41-scaters, certificate of fitness to 1956; thoice of two, £2,100 each.
1955 A.E.C. Reliance 41-scater Burlingham, certificate of fitness 1965, £2,200.
1955 BEDFORD 38-scater, £1,675.

1955 BEDFORD 36-seater Burlingham, immaculate, BL-590.
1955 BEDFORD 36-seater Burlingham, immaculate, BL-590.
1955 BEDFORD 36-seater Trans-United body. Cl. 190.
1954 Clate COMMER diesel 39-seater Plaxton, certificate of fitness 1964, £1,850.
1954 EDFORD 37-seater Burlingham, certified to 1964, £1,850.
1955 Seater, certified to 1964, £1,250.
1954 Seater, certified to 1964, £1,250.
1955 SENTINEL 40-seater service buses, certificate of fitness 1964, choice of two, £500 each.
1954 CLEYLAND Tiger Cub 44-seater semi-service coach.

1954

1954 of fitness 1964, choice of two, £500 each.
1954 LEYLAND Tiger Cub 44-seater semi-service
1953 DAIMLER 37-seater Burlingham, certificate of
1953 BEDFORD 36-seater, Yeates Riviera body,
1952 certificate of fitness 1963, £1,100.
1952 A.E.C. 37-seater Burlingham, arm-chair seats,
1952 DENNIS 33-seater full-front Plaxton body, Eaton
1953 DENNIS 33-seater full-front Plaxton body, Eaton
1954 DENNIS 33-seater Plaxton, fitted reconditioned Bedford engine, immaculate condition,
1954 BEDFORD 33-seater, yeats certificate of
1955 BEDFORD 33-seater, yeats certified to 1965, £750.
1956 FODEN 33-seater Plaxton 6LW, certified to

1950 FODEN 33-seater Plaxton 6LW, certified to 1963. £550. 1963. £550. 1949 A.E.C., fitted 1953 Plaxton 35-seater body, no buikhead, certified to 1964. £1.000. 1947 LEVLAND, fitted 1953 Plaxton 35-seater body, no buikhead, certified for four years, £853 certified for four years, £854 certified for four years, £855 certified for four years,

SPARES for all types of passenger vehicles.

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JEW 1961 Planton 41-scaters.

NEW 1961 Duple 41-seaters.

### FINISHED TO YOUR OWN SPECIFICATION.

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1959 BEDFORD Yeates 41-seater.

1958 BEDFORD Plaxton.

958 BEDFORD Duple 41-senter.

1956 COMMER Duple 41-scater.

1955 BEDFORD Burlingham 35-scater

1953 BEDFORD Plaxton 35-scater.

1953 BEDFORD Duple 37-scater.

952 BEDFORD Plaxton 33-seater. 1951-52 BEDFORD Duple 33-seater, choice of three

1951 Mark IV A.E.C. Harrington 41-seater.

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VARIOUS petrol and diesel coaches available for works or contract, some with good certificates of fitness, cheap to clear.

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34 CLEVELAND ROAD, WOLVERHAMPTON.

PASSENGER TRANSPORT SPECIALISTS.

NE only. COMMER diesel 11-scater PSV, Martin Walter conversion, primer.

IEW BEDFORD SBI 41-scater Burlingham coaches, one with 2-speed axle, one with 5-speed gearbox, red moquette, ivory exterior.

NEW FORD Trader 41-scater Burlingham coaches, one with 2-speed axle, red moquette, ivory exterior.

1960 coach 8.3.768.

1959 BEDFORD Petrol 41-scater Duple Super Vega BEDFORD Petrol 41-scater Duple Super Vega Cashes, caterior blue and cream, interior red, 12.500.

1959 coach, exterior blue and cream, interior red.
1959 COMMER Avenger 41-seater Duple coach, whichelin X tyres air brakes, heaters, aninted to your instructions, etc., £3,200.
1956 COMMER 1853 41-seater Plaxton coach, heater, 1956 Edward 1956 Ed

1962, £1,100. 1951 BEDFORD petrol 33-seater Duple coach, 7 ft. 1951 6 in. wide, glass roof quarters, etc., being

1950 DAIMLER CDV6 37-scater Wilkes and Mead coach, certified 1964, £600.

50

DIESEL 33-SEATER HALF-CAB AND 29-SEATER PETROL COACHES AT £150-£500, OR AVAILABLE

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FOR SHORT OR LONG PERIODS. NOTE OUR NEW PHONE NUMBERS:

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TWO new 1961 FORD Duples for immediate delivery 960 FORD Burlingham 41-seater.

COMMER TS3 41-seater Plaxton, radio, three healers.

1958 BEDFORD petrol 41-seater, Burlingham body.

1957 BEDFORD Duple 41-seater, quarter lights.

956 BEDFORD petrol 41-seater Duple, new certifi-

955 BEDFORD Plaxton 36-scater.

BEDFORD 36-scater Yeates, exceptionally clean vehicle, excellent lyres.

53 GUV 41-scater Metalerati, recently repainted and reseated, certificate of fitness 1963.

1951 BEDFORD Duple.
1951 LEVLAND Royal Tiger 41-seater, Harrington
1951 body, certificate of fitness 1965, choice of two.
1950 LEVLAND PS1 and PS2 33-seater, full-fronted

WE SPECIALIZE IN PART-EXCHANGE WITH THE EASIEST OF HIRE-PURCHASE TERMS

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1955 COMMER TS3, certificate of fitness 1965, 1955 radio, heater, quarter lights, all new tyres. BEFFORD 38-scaler, certificate of fitness 1962.
1952 CROSSLEY, 17-scater Strachan body, certificate of fitness 1962. 2010 o.n.o. 1949 BEFFORD, 29-scater body by Duple.

1947 GUY, 35-scater full-front body by Plaxton. 41-SEATER Thames body by Plaxton, available for immediate delivery. 246 BROMLEY ROAD, CATFORD, S.E.S., Hither Green 4881.

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SHOWROOMS AND SERVICE STATION, FARNHAM TRADING ESTATE, FARNHAM, SURREY. Farnham 4626-7 and 3227, 8 a.m. to 6 p.m.

AFTER 6 P.M., FARNHAM 4481.

WE can offer immediate delivery of the following new vehicles.—

New BEDFORD SBI diesel, 5-speed gearbox. Duple body, red mierior, finished in cream, tax price, production of the process of the control of the process of the process

11059 BEDFORD PSV II-seaters, green-cream exterior, 11059 BEDFORD PSV II-seaters, green-cream exterior, 11059 BEDFORD Thames II-seater, fauctorward seats, cream-green exterior, one owner, certificate of

1958 BEDFORD Vega 41-seater, red interior, green exterior, very clean, certificate of fitness 1965.

1957 BEDFORD Vegas, 41-seater Duple body, red of two, certificate of fitness 1964, 22,650. 1957 BEDFORD Burlingham 37-seater, green interior.

1956 BEDFORD Burtingham 41-seater, red interior grey-blue exterior, certificate of fitness 1966

1953 BEDFORD Duple Super Vega 35-seater, lift-up vents, green interior, cream exterior, certificate 1953 vents, green interior, series 1963, £1.500.
1952 BEDFORD Vega 33-seater, red interior, heater, one owner only, clean vehicle, certificate of

1952 BEDFORD Plaxton 13-scater, autumn interior certificate of fitness 1962, blue-cream exterior.

1952 BEDFORD Vega 36-scater, red interior, red-1952 cream exterior fitted heaters, £1,350. 1952 BEDFORD Vega 33-scater, autumn tint interior, of fitness April, 1963, £1,190, 37-scater, Strachan full-1952 front body areas interior, very clean, certificate April, 1962, £450.

April, 1962, 4450.

1950 JAIMLER CVD 68D, Gurney Nutting 35scater, lift-up vents, red interior, red-grey

1950 maron-serior of finess December, 1962, 479,

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# THE MILLBURN ORGANIZATION

OFFER IMMEDIATE DELIVERY 1960 BEDFORD Super Vega 41-seater Duple de luxe, 21959, June, BEDFORD Super Vega Duple 41-seater June, BedFORD Super Vega Duple 41-seater Littles 1506.

FORD THAMES P.S.V. DEALERS.

1960 BEDFORD SBI (diesel) Yeates Europa Al-seater, stratective interior, heaters, etc., exterior cream and blue, certified 1967; 23,500.

1960 FORD Thames Duple 41-seater, blue interior, shades blue with K-type moulding, £3,500.

1959 Fed interior, radio and heaters, exterior two parts of the control of the super Vega 41-seater, and blue, errified 1968; £3,550.

1955 Ford interior, radio and heaters, exterior frequently for the control of the control of

1959 BEDFORD Yeates de luxe 41-seater, blue and cream, certificate of times 1966.
1950 BEDFORD Yeates de luxe 41-seater, blue and 1958 germ, certificate of times 1966.
1958 BEDFORD Leyland diesel unit. 40-seater Duple bus type body, high-back seating, luggage boot, green and cream, certificate of fitness 1965.
1958 BEDFORD Playton 41-seater de luxe, 2-tone and cream, certificate of fitness 1965.
1958 BEDFORD Duple 36-seater, R6 diesel unit, certificate of fitness 1965.
1951 BEDFORD Duple 36-seater, R6 diesel unit, certificate of fitness 1965.
1951 BEDFORD Duple 33-seater luxury coach, and present and recum recum and recum recu

Coach. LEVLAND PD1 high-bridge M.C.W. 56-seaters

1948 LEYLAND PD1 high-bridge Leyland all-metal 1947 LEYLAND PD1 high-bridge Leyland all-metal 50-sears; these vehicles have just come off greyice, in excellent condition and certified up to 1964 grief.

levice. In excellent condition and certified up to 1794Children and Carlotte and

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MAIN FORD THAMES P.S.V. DEALERS. STATION BRIDGE, WEALDSTONE, MIDDLESEX.

1954 December, COMMER TSI Playion 41-seater, 1964. Eaton 2-speed, certificate of fitness 1964. CoMMER Assessment Playion 3-seater, certificate of fitness 1965. 1969 BEFFORD OB Thurgood 20-seater, uncertified, 1965 and 1

1948 DENNIS Lancel, Yeates 35-seater, certificate of

PHONE, HARROW 1031. 915-53

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ACTUALLY IN STOCK AND READY FOR IMMEDIATE SERVICE.

1954 Figer Cub full luxury coach, finished duo blue luxe seating, good tyres and certified May, 1964, £1,450, 1952 A.E.C. Mark IV luxury coach, finished red and 1952 A.E.C. Mark IV luxury coach, finished red and underfloor engine, 39 seats, certified Jume, 1962, £900.

1952 Coach, in immaculate condition throughly luxury coach, finished red and many carries, the coach is a genuine to seat the coach in immaculate condition throughly luxury for the coach, in immaculate condition throughly luxury large seats, this coach is ideal for export, it being 33 ft. long and lejt-hand drive, buoster gears, good tyres, etc., £875.

1949 tionally strong, clean wh cles, certified 190-203 and ready for immediate work, 825 each.

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1948 discharge work, 825 each.

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1949 35-seater GUY service buses, fitted Gardner St.W engines, all in very lovely order and condition, £325 each.

condition, £325 each.

1948 DAIMLER CVD6 35-seater service coaches with Daimler diesel engines, very clean and certified

Daimler diesel engines, very clean and certified 1932-51, \$220 each.

BRISTOL 35-scater service buses, all with Gardner \$LW diesel engines and 5-speed geatboxes, these buses are practically intomarked and are fully guaranteed, all certified 1932-53, \$100 of the centre of the centre of the product of the p

A LL the above vehicles carry our three months' guaran-tee and are fitted with good serviceable or new

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3 BLACKFRIARS ROAD, SALFORD, 3

Phone, Manchester, Blackfriars 7577 and Blackfriars 1048

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NEW 1961 FORD THAMES DUPLES AVAILABLE

1952 BEDFORD Plaxton 33-seater, blue interior, 1952 heater, esterior two shades blue, £1.285 [LEYLAND Royal Titier Burlingham Seagual 39-seater, red interior, exterior cream and marron certified 1963, £1.485 [7] Plaxton 33-seater, exterior grey and red, certified 1963, £455.

KNIGHTTHORPE ROAD.

LOUGHBOROUGH. LEICS.

AFTER OFFICE HOURS 3339.

THE MOTOR DEPOT.

IMMEDIATE DELIVERY

SPECIAL BRAKING EQUIPMENT FITTED.

1959 41-seater Duple, choice of two.

1958 41-seater COMMER TS3 Duple. 1957 37-seater BEDFORD Burlingham.

1955 36-seafer BEDFORD Burlingham.

1953 35-seater BEDFORD Burlingham.

1951 33-scater BEDFORD Duple. 1951 41-scater LEYLAND Royal Tiger, Plaxton.

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MANY other second-hand coaches of various types to choose from. PART-EXCHANGES and guaranteed H.P. facilities. 915-433

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PART-EXCHANGE. HIRE-PURCHASE.

New Bidderory Duple Super Vega 41-seater, two weeks delicery.

1956 Bidderory Duple Super Vega 41-seater, beater, 1955 Acc. Resince Butlingham Seagull 37-seater, 1954 Bidderory States Certified 1965, £2,280.

1954 BEDFORD Oldseel Butlinghum Seagull 37-seater, radio and heaters, certified 1965, £2,450.

1958 BEDFORD Duple Vega 33-seater, all extras, 1950 LEYLAND PSI Yeates 39-seater coach, certified 1964, £724, 1964, £724, 1964, £724, 1964, £724, 1964, £724, 1964, £724, 1964, £724, 1964, £724, 1964, £724, 1964, £724, 1964, £724, 1964, £724, 1964, £725, 1964, £724, 1964, £725, £725,

ERRINGTONS OF EVINGTON, LID. NEW BEDFORD diesel Duple Vega, 41-scater, two

1950 COMMER Avenger 33-scater Burlingham interior. Bitted heater, ceram and grey exterior, bitted 1949 blue estribicate of litness to 1963, 4:30 AUSTIN M-scater Mann Egerion, cream and to November, 1963, 6:295

LIVERPOOL STREET, SALFORD, 5. EVENINGS, OLDHAM MAIN 2461. SECOND-HAND COACHES.

LANCASHIRE MOTOR TRADERS, LID.,

MORRIS 28.8 h.p., complete with all accessories and PHONE SALE 5633. GRAMS. "BUSUNITS."

M. S. RECONDITIONED ENGINES. ORD 28 h.p., complete with all accessories and

1944 GUY Arab, powered 5LW engine, rebodied 1953 by Northern Counties of Wigan, low-bridge 8 ft. wide, 53 seats in feather, an exceptionally clean and tidy vehicle, certificate of ftinos 1963, price 1943-44 GUY Arab, powered 5LW engines, bodies by Weymann, 56 seats, certificate December 1961, and February, 1962, respectively, choice of two

1962, price £875.

1949 MAUDSLAY, powered A.E.C. 7.7-litre oil engine. Whitson hall-deck type, full fronted. 31 intury scals, certified July, 1962. £225.

1948 A.E.C. Mark III, powered 9.6-litre oil engine, certified October, 1962. £250. certified October, 1962, £250.

1947-48 BEDFORD Vistas, 29-seaters, certified 1962, price £225. DOUBLE-DECK

1952 DAIMLER Freeling, powered Daimler under-floor engine, 43 full-taxury seat; trimmed in autumn tint with brown leather facings, estitled May.

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256 BUROUGH HIGH STREET, S.E.I. 915-395 Watertoo 5991.

DISPATCH MOTORS.

WANTED good 1960 SB1 and SB3 44-scaters, Duple, Planton or Harrington, Contact Raiph Gill, Coach Sales, Representative, immediately, Good part exchange prices. H.P. and insurance arranged promptly.

1953 37-seater, Vega, Duple. 1960 41-cater BEDFORD, diesel, Duple body

950 MAUDSLAY 35-scater, 7.7 engine.

NOICE or three 1948 A.E.C. 7.7 Regal 32-scaters.

1954 36-seater BEDFORD Duple, first-class condiinterior, autumn (in).
1953 37-seater BEDFORD Duple, new entire fitted
1953 37-seater BEDFORD Duple, new entire fitted
1963, marrow 1960, and the present state of fitnes
1962, marrow 1960, and speech amplification.
1952 7 ft. 6 in, wide radio and apeech amplification.
1952 16 in, wide radio and apeech amplification.
1954 16 in, wide radio and apeech amplification.
1955 17 ft. 6 in, wide radio and apeech amplification.
1956 17 ft. 6 in, wide radio and apeech amplification.
1957 18 in the property of the p

1954 36-seater BEDFORD Duple, first-class condi-

June 30, 1961-THE COMMERCIAL MOTOR 103

Used Passenger Vehicles (contd.)

are prepared to submit vehicles with short-term ertificates to M.o.T. for recertification at customers' 915-184

1951 LEYLAND Royal Tiger Yeates 41-scater, blue
1951 LEVLAND Royal Tiger Burlingham 37-scater,
1952 LEYLAND Royal Tiger Burlingham 37-scater,
1953 LEYLAND Royal Tiger Burlingham 37-scater,
1953 LEYLAND Royal Tiger Burlingham 37-scater,
1953 LEYLAND ROYAL Tiger Burlingham 37-scater,
1954 LEYLAND ROYAL Tiger Burlingham 37-scater,
1955 LEYLAND ROYAL Tiger Harrington 41-scater,
1952 dorsal fin, blue and cream, certificate of fitness

Phone, Erd 2488. FIVE-YEAR CERTIFICATES.

STOCKLAND GARAGE, LTD., MARSH HILL, ERDINGTON, BIRMINGHAM 23.

WOULD exchange 'or LEYLAND Tiger Cub or A.E.C. Reliance.
CONWAY HUNT, LTD., Brox Rd., Ottershaw. Phone.
Ottershaw 461, day and night.
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1949 BEDFORD 29- seater Duple Vista, certificate of fitness three years, £345.

Brand-new Duple seats for sale, £215.

950 LEYLAND PSI Burlingham full-from 35-scater, 956 BEDFORD 41-scater Duple, heaters, £2,150.

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1951 LEYLAND Octopus, 3,600 gallons fuel oil and spirit tanker, complete with pumps, choice of

1956 B.M.C. 1,200-gallon three-compartment spirit tanker with pump.
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DODGE 7-ton 7-yd. all-metal underbody end tipper.

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W. VASS, LTD., Ampthill, Bedford. Ampthill 3255.

1959, November, DODGE 6-wheeler, Boys agic, November, DODGE 6-wheeler, Boys agic, Power steering, Leyland engine, £1,650, 1959, Owner, Movember, Dodge 4-wheeler, Dong offers). Hamilton Movements, Ltd., 2 Rangoon St., E.C.3, Royal 8568, 174.

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DODGE 1957 103/BP6 6-ton tipper, 9.00 x 20 tyres. 2-speed heavy-duty axle, etc., £545. G. H. KENDRICK, LTD., Carters Green. West Brom-915-97

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1959 BEDFORD 7-ton tipper, 300 engine, 2-speed axle, 8550.
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1850 many other good tippers in stock.
1850 many other good tippers in stock.
1851 REEL MOTORS, Langley, Hitchin, Herts.
1851 Stevenage 174.

1958 ATKINSON 8-wheeler, 6LW, bulk body, auto-1959 ATKINSON 8-wheeler, 6LX, bulk body, 1959 EAF, 8-wheeler, 6LW, ibbreglass bulk body, auto-greaser, unladen weight 8 tons.

NEW BEDFORD TK 7-ton tipper, steel body.

TEW BEDFORD normal-control 7-ton tipper, steel N body.

R YLAND GARAGE, LTD., Ryland St., off Broad St.,

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915-505

R OYAL ASCOT NURSERIES, Kennel Ride, Ascot, Phone 145.

FOR sale, complete unit unused, Bonallack light alloy Ushaped tipping body, 20 ft. long, 2 ft. 6 in. high ft. 6 ft. 6 in. mean width 8 in. x 3 in. steel channel subframe with Eddro Model 5E.N. twin ram front end tipping assembly, net price 2750.

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#### June 30, 1961-THE COMMERCIAL MOTOR 111

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REMOVAL Business, in thriving South Chechire towns to say on a six or and south of the say of the s

PROGRESSIVE private haulage business for sale together with freehold property, garages, stores and office, South Western area, excellent connection in Devon Cornwall and southern counties, operating 12 vehicles over 23 tons A. 21 tyns A contract, and 6 tons B licences, audited accounts available. Box CM148, care of "The Commercial Motor."

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1959 Thames Trader 7-ton long-wheelbase lorry, as new, with A licence, North West area, Ltd., Co. A Goods, 15 miles of base.

CULLER particulars of the above supplied on request.

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HAULAGE business for sale (limited company), London area, 6- and 8-wheel tippers, 12 B licence (50-mile radius), solid coal and fuel, three contract-As, good long-and short-term contracts, yard and office 5,000 sq. ft., price \$18,500. Box CM143, care of "The Commercial Motor."

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POR sale, transport deoot, freehold, 31 years established hatulage business with regular services, 10 A, 18 B and two contract licences, "8-tonners, Birmingsham area. Offices, maintenance and repair shops, warehousting and loading decks, yearly turnover £75,000 and increasing, owners retiring. Box CM159, care of "The Commercial Motor."

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CATERHAM. Haulage business, two B licences, general goods. 20-mile 5-ton Bedford short-wheelbase tipper goods business and residence, two lock-up garages, plus brick buildings of the property of the propert

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WANTED. Haulage Businesses with Ordinary A licences and B licences in any part of the country, or alternatively we are prepared to sell your business or a commission as we have numerous clients on our books.

### WILDE AND BENNEIT. LTD.

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AFTER HOURS 2356.

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L AND ROVERS and light vans available on contract hire. Apply for terms.

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PORK-LIFT trucks urgently wanted!!! All types. Dept. CM, Church St., Bastord, Nottingham. Phone 75716.

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EX-W.D. spray paint, olive green, 50 gallons £12 10s. also grey lead paint, 15s. a gallon. Phone, Hayes (Middlesex) 1985.

#### SECURITY PARKING

WHEN in Liverpool park at Bankview Service Stat on Derby Rd., two miles north from the de tunnel entrance. Phone, Bootle 5474. Weighbridge ava able capacity 40 tons. Enclosed parking with 24-h-service.

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June 30, 1961-THE COMMERCIAL MOTOR 113

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TYPE 42/3, FUEL-OIL DRIVEN.

Particulars from Transport General Manager, 147 Bradshawgate, Bolton.

Tenders to reach the Town Clerk, Town Hall, Bolton, by July 13, 1961, in plain scaled envelope endorsed Tender for supfus motor omnibuses, etc." but bearing no name or mark indicating the sender. 915-79

#### FOR SALE BY TENDER.

### 1950 KARRIER C.K.3

ALL STEEL REFUSE COLLECTION BODY, PILOT TIPPING GEAR ON 27 x 6 TYRES, TWIN REAR WHEELS, 9-FT, 3-IN, WHEELBASE.

Tenders endorsed "Tenders for Vehicle" on envelope, by July 8, 1961, to:-

W. A. MORRISON, Chief Public Health Inspector, Warrington Rural District Council,

41 Wilson Patten Street, Warrington. Phone, Warrington 32531.

915-313

(Continued on next page)

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One 1953 AUSTIN 3-ton lorry.
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Three 1953 MORRIS 3-ton lorries.

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Completed tender forms should be submitted to the Sub-Area Secretary, ? Oxford Rd., Newbury, Berks, to reach him not later than July 8, 1961. 915-113

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Further particulars may be obtained from Director of Public Cleansing, Jarvis Street, Leicester, to whom tenders must be submitted not later than first post on Saturday, July 8, 1961, in plain sealed envelopes endorsed "Tender 8 R.C.V." in the top left-hand corner but not bearing any means of identification of the sender.

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915-25

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MOTOR VEHICLE MECHANICS' TEXTBOOK (Second Edition), by F. K. Sully. Based on the syllabus of the City and Guilds of London Institute Examination in Motor Vehicle Service Mechanics' Works, this book is designed for students cutering for the Award of the National Craftsmen's Certificate of the Award of the National Craftsmen's Certificate of the Award of the Stational Craftsmen's Certificate of the National Craftsmen's Carlos Craftsmen's Carlos Craftsmen's Carlos Craftsmen's Carlos Craftsmen's Carlos Ca

Lane, London, E-C.I.

THE ROAD TRANSPORT ENGINEER. Edited by G. Mackenzie Junner. This textbook deals with the specialized work of the enaineer in the maintenance, regair and overhaul of commercial vehicles employd in transport of goods and passengers. Its contents range from the basic principles of vehicle maintenance to the economics of operation, and embrace insurance, road transport law and management. 196 pages, illustrated, price 21s. neat from booksellers, or 22s. by post from the publishers. Temple Press Limited, Bowling Green Lanc.

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